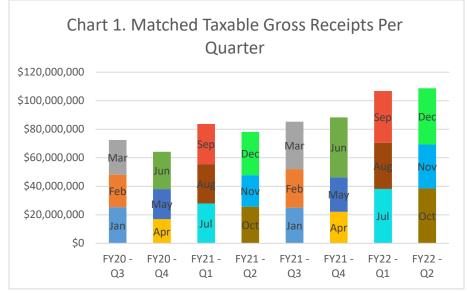
Quarterly Economic Summary

Colfax County

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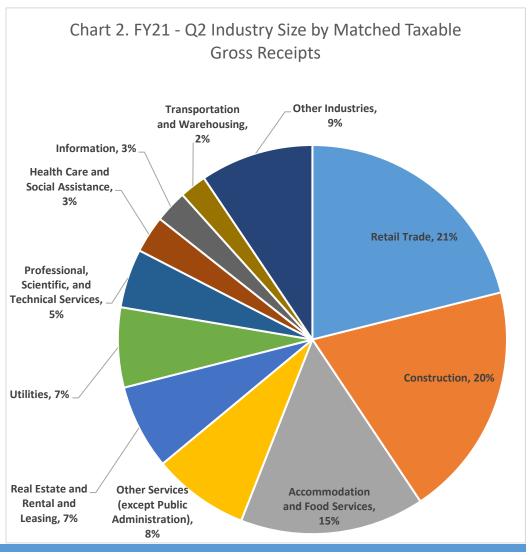
Thirty of 33 counties saw significant year-over-year economic growth in the second quarter of FY22. Growth was also broad across industry sectors, with arts, entertainment and recreation leading the growth in gross receipts, up 143% over the year. COVID-19 continues to disrupt some supply chains, and rising inflation poses a risk of slower national economic growth; however, the immediate outlook is for continued strong growth in New Mexico. Additionally, any inflationary impacts will serve to boost gross receipts and related revenues.

During Q2 FY22, Colfax County's matched taxable receipts (MTGR) gross reported \$108M. This is the largest amount of reported quarterly MTGR in the county's history. When comparing Q2 FY22 to the previous quarter, MTGR increased by \$2M or 2%. Over the last eight quarters, **MTGR** has

averaged \$86M. Over the last sixteen quarters, MTGR has trended upwarded.

The largest contributor to Colfax County's MTGR was the retail trade sector, shown in Chart 2.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

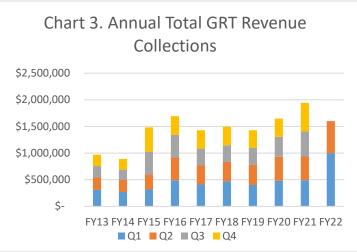


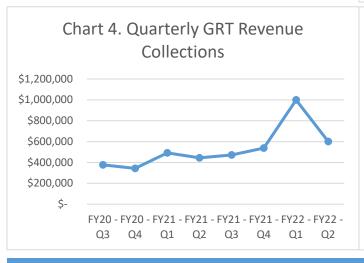
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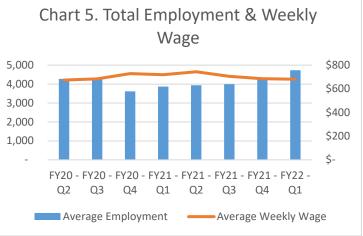


Table 1. FY22 - Q2 Matched Taxable Gross Receipts by Industry											
Industries		FY22 - Q2		YOY Growth	YOY %	Change	2-Year %	6 Change			
Accommodation and Food Services	\$	16,403,380	\$	3,684,291		29%		23%			
Administrative/Support & Waste Management/Remediation	\$	1,161,688	\$	54,526		5%		149			
Agriculture, Forestry, Fishing, and Hunting	\$	1,591,265	\$	748,230		89%		74%			
Arts, Entertainment, and Recreation	\$	1,728,236	\$	362,900		27%		-19			
Construction	\$	20,905,253	\$	6,896,301		49%		419			
Educational Services	\$	121,077	\$	(84,449)		-41%		-25%			
Finance and Insurance	\$	458,724	\$	41,559		10%		19%			
Health Care and Social Assistance	\$	3,299,947	\$	(731,344)		-18%		19%			
Information	\$	2,890,197	\$	764,536		36%		-15%			
Management of Companies and Enterprises	\$	-	\$	-	N/A		N/A				
Manufacturing	\$	1,855,581	\$	1,076,024		138%		270%			
Mining, Quarrying, and Oil and Gas Extraction	\$	206,145	\$	206,145	N/A		N/A				
Other Services (except Public Administration)	\$	8,583,604	\$	2,419,069		39%		29%			
Professional, Scientific, and Technical Services	\$	5,242,631	\$	742,921		17%		419			
Public Administration	\$	100,334	\$	100,334	N/A			-6%			
Real Estate and Rental and Leasing	\$	7,535,014	\$	2,273,736		43%		132%			
Retail Trade	\$	22,583,200	\$	7,255,445		47%		61%			
Transportation and Warehousing	\$	2,391,402	\$	2,169,296		977%		493%			
Unclassified Establishments	\$	1,451,143	\$	1,304,707		891%		355%			
Utilities	\$	7,113,072	\$	632,270		10%		79			
Wholesale Trade	\$	1,399,564	\$	843,270		152%		102%			
All Industries	\$	108,763,788	\$	30,685,178		39%		43%			

As seen on Table 1, the largest year-over-year (YOY) increase came from the retail trade industry. This industry led the way for the county to report an increase of \$30M, or 39%, when comparing Q2 FY21 to FY22 to the same period. In Chart 3, the total amount of annual gross receipts tax (GRT) collections for YTD FY22 (\$1.6M) is 82% of the total that was collected during the previous fiscal year. Since FY09, annual GRT has an upward trend line while the average amount collected is \$1.3M. Quarterly GRT revenue collections decreased by \$400K, or 40%, from Q1 FY22 to Q2 FY22, shown in Chart 4.



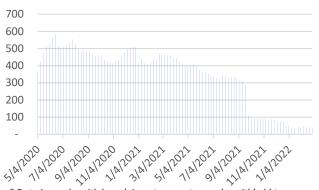




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^{*} Data in weeks with low claiment amounts may be withheld to avoid disclosure of confidential information

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Data in Chart 6 includes claimants receiving payment for standard unemployment insurance, pandemic unemployment assistance, pandemic emergency unemployment assistance, extended benefits, and trade readjustment allowances. Data are unofficial and subject to change. Extended Federal Unemployment Insurance benefits ended September 4th, 2021. This explains the decrease in the number of claimants shortly after this date. Data can be considered a three-week average.

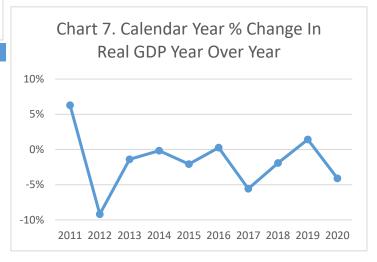


Table 2. Historical Glance: 2020 Gross Domestic Product by Industry												
Industry		2020	Industry % of Total	2019-2020 Growth	YOY % Change							
Accommodation and Food Services	\$	42,161,000	10.15%	\$ (627,000)	-1%							
Administrative/Support & Waste Management/Remediation	\$	4,583,000	1.10%	\$ (74,000)	-2%							
Agriculture, Forestry, Fishing, and Hunting	\$	58,251,000	14.02%	\$ 6,127,000	12%							
Arts, Entertainment, and Recreation	\$	2,185,000	0.53%	\$ (2,775,000)	-56%							
Construction	\$	10,199,000	2.46%	\$ (167,000)	-2%							
Educational Services	*		*	*	*							
Finance and Insurance	\$	8,746,000	2.11%	\$ 315,000	4%							
Health Care and Social Assistance	*		*	*	*							
Information	\$	2,104,000	0.51%	\$ (158,000)	-7%							
Management of Companies and Enterprises	\$	384,000	0.09%	\$ 23,000	6%							
Manufacturing	\$	6,895,000	1.66%	\$ (227,000)	-3%							
Mining, Quarrying, and Oil and Gas Extraction	\$	44,381,000	10.68%	\$ 11,665,000	36%							
Other Services (except Public Administration)	\$	11,064,000	2.66%	\$ (10,996,000)	-50%							
Professional, Scientific, and Technical Services	\$	5,082,000	1.22%	\$ (344,000)	-6%							
Public Administration	\$	89,921,000	21.65%	\$ (2,608,000)	-3%							
Real Estate and Rental and Leasing	\$	80,123,000	19.29%	\$ (1,785,000)	-2%							
Retail Trade	\$	28,919,000	6.96%	\$ (1,984,000)	-6%							
Transportation and Warehousing	\$	3,868,000	0.93%	\$ 119,000	3%							
Utilities	\$	4,984,000	1.20%	\$ 250,000	5%							
Wholesale Trade	\$	5,894,000	1.42%	\$ (304,000)	-5%							
All Industries	\$	415,371,000		\$ (17,793,000)	-4%							

^{*}Not shown to avoid disclosure of confidential information

^{**}This historical look at GDP data represents the most recent county GDP data available