

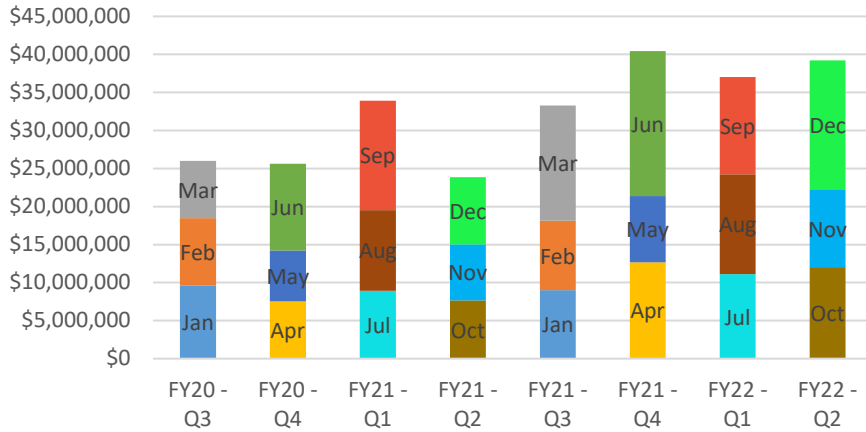
# Quarterly Economic Summary Guadalupe County



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Prepared by: Joel Salas, Economist; Ryan Eustice, Economist

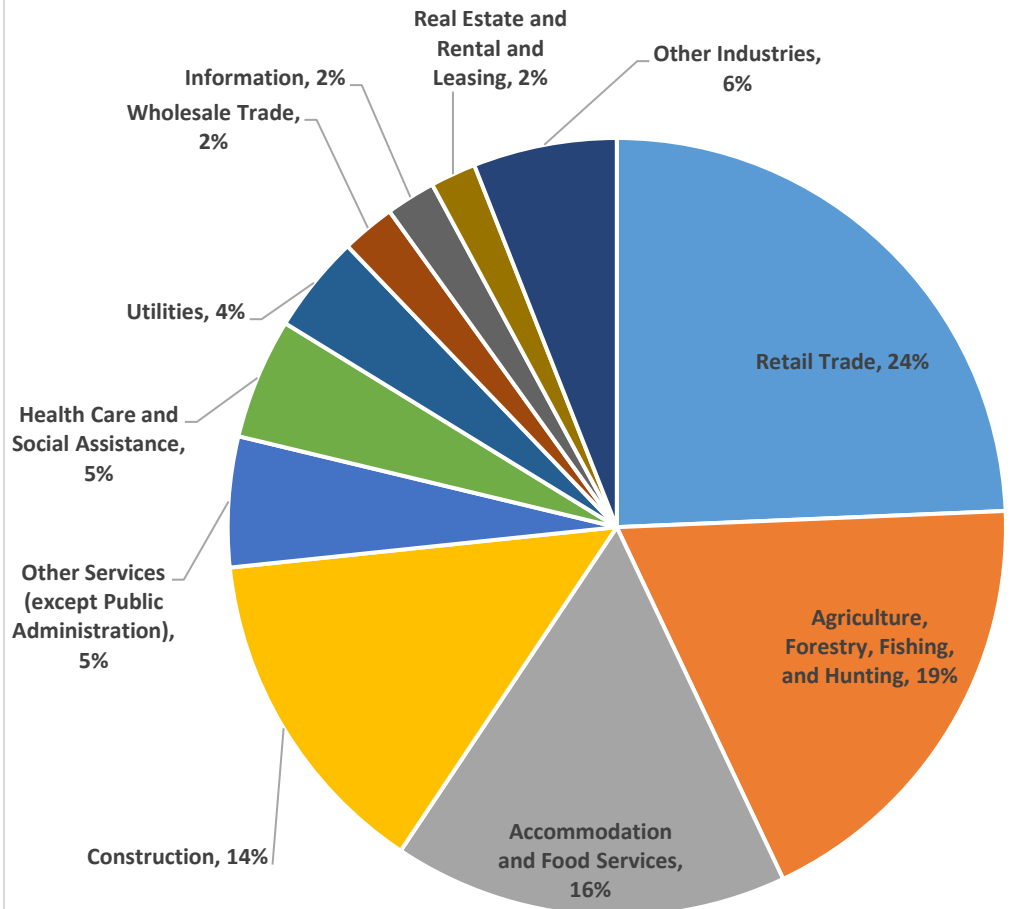
Chart 1. Matched Taxable Gross Receipts Per Quarter



Thirty of 33 counties saw significant year-over-year economic growth in the second quarter of FY22. Growth was also broad across industry sectors, with arts, entertainment and recreation leading the growth in gross receipts, up 143% over the year. COVID-19 continues to disrupt some supply chains, and rising inflation poses a risk of slower national economic growth; however, the immediate outlook is for continued strong growth in New Mexico. Additionally, any inflationary impacts will serve to boost gross receipts and related revenues.

During Q2 FY22, Guadalupe County's matched taxable gross receipts (MTGR) reported \$39M. When comparing Q2 FY22 to the previous quarter, MTGR increased by \$2M or 5%. Over the last eight quarters, quarterly MTGR has averaged \$32M. Over the last sixteen quarters, quarterly MTGR has trended upward. The largest contributor to Guadalupe County's MTGR was the retail trade industry, as see in Chart 2. During the previous quarter, the retail trade industry represented 28% of the county's MTGR.

Chart 2. FY21 - Q2 Industry Size by Matched Taxable Gross Receipts



**Matched Taxable Gross Receipts (MTGR)** are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

# Quarterly Economic Summary

## Guadalupe County



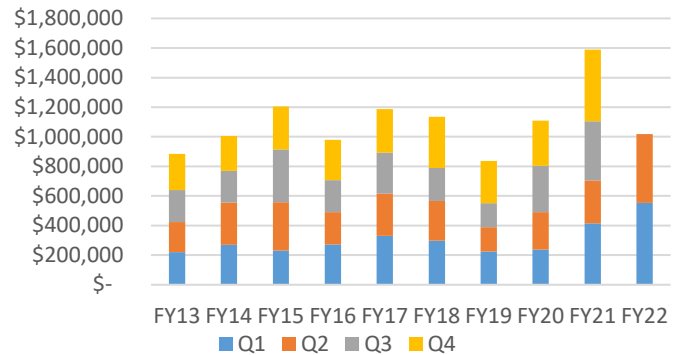
**Table 1. FY22 - Q2 Matched Taxable Gross Receipts by Industry**

Industries	FY22 - Q2	YOY Growth	YOY % Change	2-Year % Change
Accommodation and Food Services	\$ 6,417,405	\$ 1,552,211	32%	59%
Administrative/Support & Waste Management/Remediation	\$ 711,831	\$ 304,833	75%	74%
Agriculture, Forestry, Fishing, and Hunting	\$ 7,289,381	\$ 7,255,600	21478%	67413%
Arts, Entertainment, and Recreation	\$ 13,180	\$ 13,180	N/A	N/A
Construction	\$ 5,465,732	\$ 2,273,298	71%	75%
Educational Services	\$ 3,272	\$ 398	14%	49%
Finance and Insurance	\$ 14,010	\$ (9,167)	-40%	-34%
Health Care and Social Assistance	\$ 1,964,387	\$ (314,175)	-14%	128%
Information	\$ 807,610	\$ 196,317	32%	-28%
Management of Companies and Enterprises	\$ -	\$ (0)	-100%	N/A
Manufacturing	\$ 386,448	\$ 317,237	458%	227%
Mining, Quarrying, and Oil and Gas Extraction	\$ 5,067	\$ 5,067	N/A	N/A
Other Services (except Public Administration)	\$ 2,117,263	\$ 646,867	44%	32%
Professional, Scientific, and Technical Services	\$ 630,084	\$ 151,815	32%	28%
Public Administration	\$ -	\$ (149,012)	-100%	N/A
Real Estate and Rental and Leasing	\$ 741,860	\$ (323,917)	-30%	-25%
Retail Trade	\$ 9,521,520	\$ 2,033,551	27%	44%
Transportation and Warehousing	\$ 84,853	\$ (16,338)	-16%	-77%
Unclassified Establishments	\$ 486,257	\$ 418,138	614%	201%
Utilities	\$ 1,590,337	\$ 296,364	23%	26%
Wholesale Trade	\$ 872,833	\$ 691,291	381%	478%
<b>All Industries</b>	<b>\$ 39,208,838</b>	<b>\$ 15,363,931</b>	<b>64%</b>	<b>84%</b>

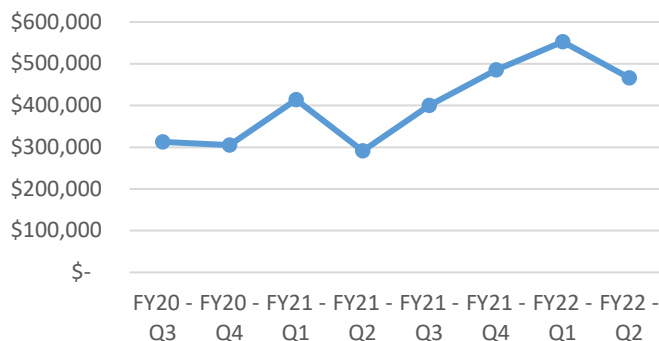
Table 1 shows the largest year-over-year (YOY) increase came from the agriculture, forestry, fishing, and hunting industry. This industry led the way for the county to report an increase of \$15M, or 64%, when comparing Q2 FY21 to FY22 of the same period.

In Chart 3, the total amount of annual gross receipts tax (GRT) collections for YTD FY22 (\$1M) is 64% of the total that was collected during the previous fiscal year. Since FY09, annual GRT shows an upward trend line while the average amount collected is \$1M.

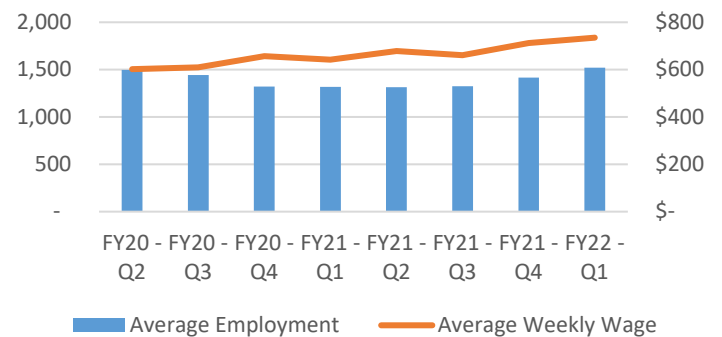
**Chart 3. Annual Total GRT Revenue Collections**



**Chart 4. Quarterly GRT Revenue Collections**



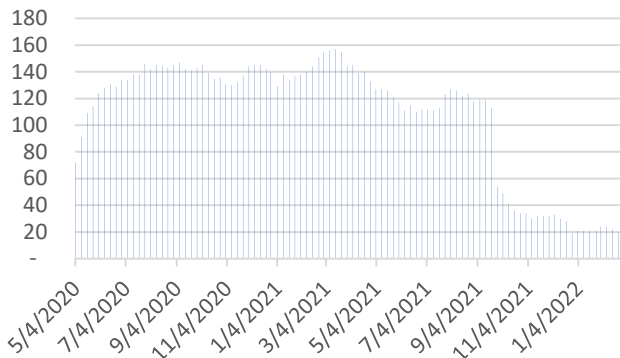
**Chart 5. Total Employment & Weekly Wage**



# Quarterly Economic Summary Guadalupe County



Chart 6. Claimants Receiving Unemployment Benefits Per Week



\* Data in weeks with low claimant amounts may be withheld to avoid disclosure of confidential information

Data in Chart 6 includes claimants receiving payment for standard unemployment insurance, pandemic unemployment assistance, pandemic emergency unemployment assistance, extended benefits, and trade readjustment allowances. Data are unofficial and subject to change. Extended Federal Unemployment Insurance benefits ended September 4th, 2021. This explains the decrease in the number of claimants shortly after this date. Data can be considered a three-week average.

**Gross Domestic Product (GDP)** is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year Over Year

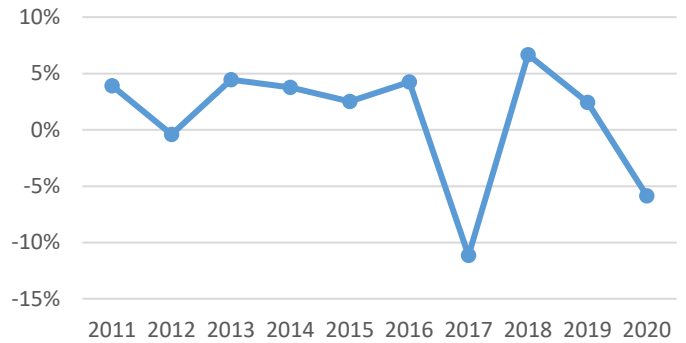


Table 2. Historical Glance: 2020 Gross Domestic Product by Industry

Industry	2020	Industry % of Total	2019-2020 Growth	YOY % Change
Accommodation and Food Services	\$ 8,498,000	6.57%	\$ (3,203,000)	-27%
Administrative/Support & Waste Management/Remediation	*	*	*	*
Agriculture, Forestry, Fishing, and Hunting	*	*	*	*
Arts, Entertainment, and Recreation	*	*	*	*
Construction	\$ 1,133,000	0.88%	*	*
Educational Services	*	*	*	*
Finance and Insurance	*	*	*	*
Health Care and Social Assistance	\$ 8,249,000	6.38%	\$ (2,858,000)	-26%
Information	*	*	*	*
Management of Companies and Enterprises	*	*	*	*
Manufacturing	*	*	*	*
Mining, Quarrying, and Oil and Gas Extraction	*	*	*	*
Other Services (except Public Administration)	\$ 2,683,000	2.08%	\$ (197,000)	-7%
Professional, Scientific, and Technical Services	*	*	*	*
Public Administration	\$ 26,436,000	20.45%	\$ (343,000)	-1%
Real Estate and Rental and Leasing	*	*	*	*
Retail Trade	\$ 22,212,000	17.18%	\$ 294,000	1%
Transportation and Warehousing	\$ 9,515,000	7.36%	\$ (1,734,000)	-15%
Utilities	\$ 8,976,000	6.94%	\$ (195,000)	-2%
Wholesale Trade	*	*	*	*
<b>All Industries</b>	<b>\$ 129,285,000</b>		<b>\$ (8,049,000)</b>	<b>-6%</b>

\*Not shown to avoid disclosure of confidential information

\*\*This historical look at GDP data represents the most recent county GDP data available