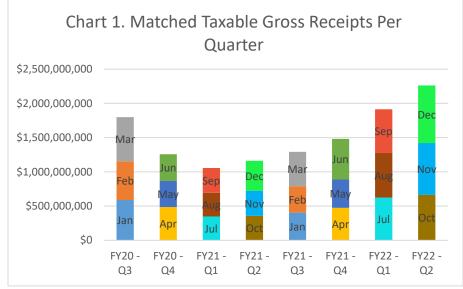
Quarterly Economic Summary

Lea County

Released: March 2022



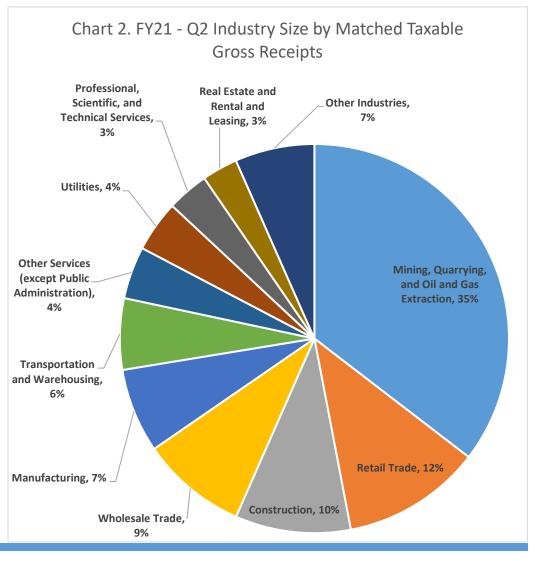
Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



Thirty of 33 counties saw significant year-over-year economic growth in the second quarter of FY22. Growth was also broad across industry sectors, with arts, entertainment and recreation leading the growth in gross receipts, up 143% over the year. COVID-19 continues to disrupt some supply chains, and rising inflation poses a risk of slower national economic growth; however, the immediate outlook is for continued strong growth in New Mexico. Additionally, any inflationary impacts will serve to boost gross receipts and related revenues.

Since Q1 FY21, Lea County's matched taxable gross receipts (MTGR) have steadily grown. From Q1 FY22 to Q2 FY21 MTGR increased \$348M, or 23%, shown in Chart 1. The amount reported during Q2 FY22 (\$2.3B) is the **largest** amount of quarterly MTGR in Lea County's history. Like many other counties reliant on the oil and gas industry, County's **MTGR** Lea fluctuates greatly over time. Despite these vast fluctuations, the trend line from

Matched Taxable Gross
Receipts (MTGR) are the
best tax data available to
show underlying economic
activity. The data
collection process matches
a tax payment with
reported receipts for each
taxpayer by industry.

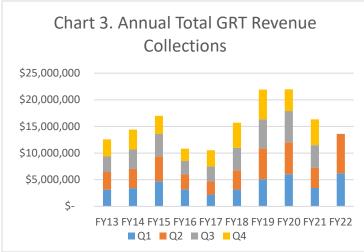


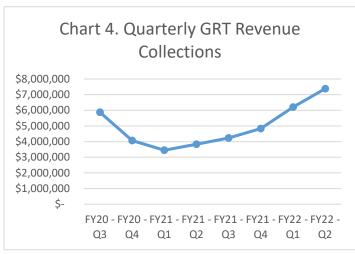
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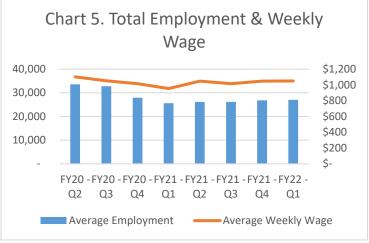


Table 1. FY22 - Q2 Matched Taxable Gross Receipts by Industry												
Industries		FY22 - Q2		YOY Growth	YOY % Change	•	2-Year % Cha	inge				
Accommodation and Food Services	\$	43,960,007	\$	14,289,424		48%		1%				
Administrative/Support & Waste Management/Remediation	\$	30,664,971	\$	6,770,336		28%		10%				
Agriculture, Forestry, Fishing, and Hunting	\$	1,797,419	\$	(206,808)		10%		-14%				
Arts, Entertainment, and Recreation	\$	2,312,715	\$	1,852,179	4	02%		5%				
Construction	\$	217,173,319	\$	97,350,519		81%		-6%				
Educational Services	\$	456,036	\$	198,180		77%		27%				
Finance and Insurance	\$	3,211,559	\$	681,618		27%		27%				
Health Care and Social Assistance	\$	26,330,317	\$	5,261,493		25%		45%				
Information	\$	18,416,946	\$	2,953,308		19%		-32%				
Management of Companies and Enterprises	\$	-	\$	-	N/A		N/A					
Manufacturing	\$	158,547,526	\$	102,760,167	1	84%		146%				
Mining, Quarrying, and Oil and Gas Extraction	\$	800,869,572	\$	386,925,058		93%		13%				
Other Services (except Public Administration)	\$	98,358,810	\$	35,702,380		57%		-13%				
Professional, Scientific, and Technical Services	\$	78,447,828	\$	38,434,667		96%		64%				
Public Administration	\$	738,914	\$	659,650	8	32%		890%				
Real Estate and Rental and Leasing	\$	67,147,963	\$	26,310,533		54%		30%				
Retail Trade	\$	261,667,609	\$	102,721,460		55%	l	-2%				
Transportation and Warehousing	\$	133,954,045	\$	102,792,182	3	30%		120%				
Unclassified Establishments	\$	21,541,511	\$	17,060,082	3	81%		291%				
Utilities	\$	96,317,724	\$	25,018,958		35%		23%				
Wholesale Trade	\$	199,047,295	\$	131,855,310	1	96%		85%				
All Industries	\$	2,261,751,551	\$	1,099,838,587		95%		21%				

Q4 FY04 to present day is upward. Table 1 shows that all but two industries reported a year-over-year (YOY) increase. The largest increase came from the oil and gas, wholesale trade, retail trade, manufacturing, and the transportation and warehousing sectors. Each of those industries reported a YOY increase of over \$102M. Gross receipts tax (GRT) revenue collections increased by \$1.2M, or 19%, from Q1 FY22 to Q2 FY22, as seen in Chart 4. The amount reported during Q2 FY22 (\$7.4M) is \$2.4M greater than the eight-quarter average (\$5M).



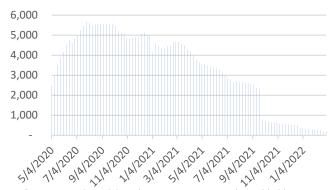




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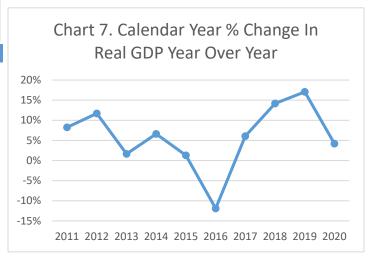




* Data in weeks with low claiment amounts may be withheld to avoid disclosure of confidential information

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Data in Chart 6 includes claimants receiving payment for standard unemployment insurance, pandemic unemployment assistance, pandemic emergency unemployment assistance, extended benefits, and trade readjustment allowances. Data are unofficial and subject to change. Extended Federal Unemployment Insurance benefits ended September 4th, 2021. This explains the decrease in the number of claimants shortly after this date. Data can be considered a three-week average.



Industry		2020	Industry % of Total	201	L9-2020 Growth	YOY %	Change
Accommodation and Food Services	\$	96,468,000	1.26%	\$	(45,744,000)		-32%
Administrative/Support & Waste Management/Remediation	\$	83,159,000	1.09%	\$	(3,520,000)		-4%
Agriculture, Forestry, Fishing, and Hunting	*		*	*		*	
Arts, Entertainment, and Recreation	\$	1,809,000	0.02%	\$	(2,672,000)		-60%
Construction	\$	181,458,000	2.37%	\$	(70,962,000)		-28%
Educational Services	*		*	*		*	
Finance and Insurance	\$	79,367,000	1.04%	\$	(1,991,000)		-2%
Health Care and Social Assistance	\$	127,791,000	1.67%	\$	(11,151,000)		-8%
Information	\$	39,307,000	0.51%	\$	(3,333,000)		-8%
Management of Companies and Enterprises	\$	26,825,000	0.35%	\$	(598,000)		-2%
Manufacturing	\$	257,150,000	3.36%	\$	(17,799,000)		-6%
Mining, Quarrying, and Oil and Gas Extraction	\$	5,881,467,000	76.93%	\$	1,154,175,000		24%
Other Services (except Public Administration)	\$	73,189,000	0.96%	\$	(16,998,000)		-19%
Professional, Scientific, and Technical Services	\$	62,324,000	0.82%	\$	(9,331,000)		-13%
Public Administration	\$	306,695,000	4.01%	\$	6,555,000		2%
Real Estate and Rental and Leasing	\$	374,789,000	4.90%	\$	(12,806,000)		-3%
Retail Trade	\$	232,775,000	3.04%	\$	(14,959,000)		-6%
Transportation and Warehousing	\$	239,039,000	3.13%	\$	(38,533,000)		-14%
Utilities	*		*	*		*	
Wholesale Trade	\$	129,367,000	1.69%	\$	(24,168,000)		-16%
All Industries	\$	7,645,460,000		\$	308,650,000		4%

^{*}Not shown to avoid disclosure of confidential information

^{**}This historical look at GDP data represents the most recent county GDP data available