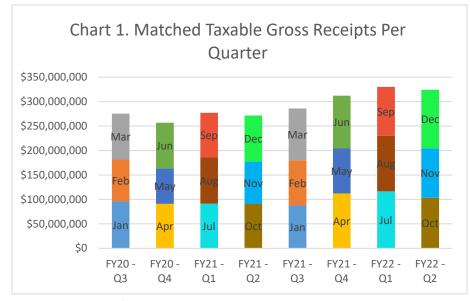
Quarterly Economic Summary McKinley County

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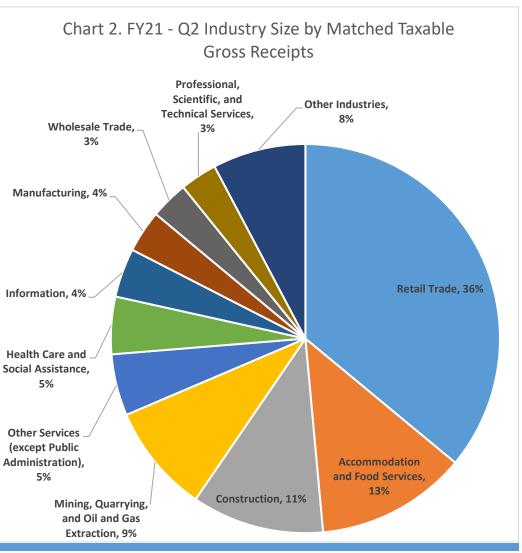




Thirty of 33 counties saw significant yearover-year economic growth in the second quarter of FY22. Growth was also broad across industry sectors, with arts, entertainment and recreation leading the growth in gross receipts, up 143% over the year. COVID-19 continues to disrupt some supply chains, and rising inflation poses a risk of slower national economic growth; however, the immediate outlook is for continued strong growth in New Mexico. Additionally, any inflationary impacts will serve to boost gross receipts and related revenues.

McKinley County's matched taxable gross receipts (MTGR) declined in Q2 FY22 compared to Q1 FY22, as shown in Chart 1. From Q1 FY22 to Q2 FY22. MTGR declined by \$5.9M or 2%. Over the last eight quarters, quarterly **MTGR** has averaged \$291M, which is \$33M less than Q2 FY22. When comparing MTGR, Q2 of FY22 is most comparable to Q1 FY13, when McKinley County reported \$323M, \$1M less than what was most recently reported.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches tax payment with reported receipts for each taxpayer by industry.

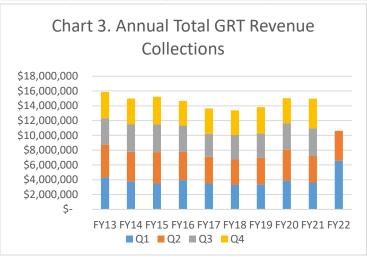


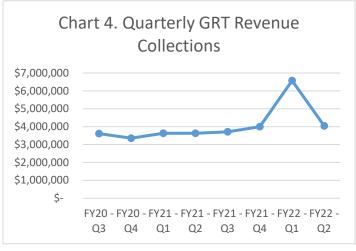
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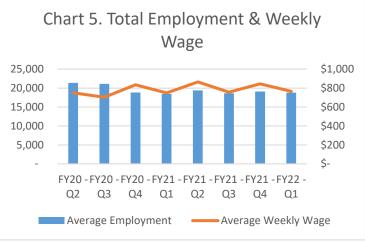


Table 1. FY22 - Q2 Matched Taxable Gross Receipts by Industry												
Industries		FY22 - Q2		YOY Growth	YOY % Change		2-Year % Change					
Accommodation and Food Services	\$	40,102,984	\$	8,015,122		25%		16%				
Administrative/Support & Waste Management/Remediation	\$	4,450,498	\$	1,771,084		66%		139%				
Agriculture, Forestry, Fishing, and Hunting	\$	110,704	\$	74,548		206%		-77%				
Arts, Entertainment, and Recreation	\$	638,986	\$	587,220		1134%		384%				
Construction	\$	35,162,525	\$	2,493,327		8%		-4%				
Educational Services	\$	981,806	\$	511,299		109%		29%				
Finance and Insurance	\$	1,423,901	\$	(24,929)		-2%		16%				
Health Care and Social Assistance	\$	15,247,355	\$	241,183		2%		23%				
Information	\$	13,009,919	\$	3,302,780		34%		-19%				
Management of Companies and Enterprises	\$	1,775	\$	1,696		2139%	N/A					
Manufacturing	\$	11,229,269	\$	4,111,565		58%		-21%				
Mining, Quarrying, and Oil and Gas Extraction	\$	28,950,315	\$	11,137,518		63%		-19%				
Other Services (except Public Administration)	\$	16,360,096	\$	1,443,980		10%		-32%				
Professional, Scientific, and Technical Services	\$	9,833,846	\$	(2,595,490)		-21%		-39%				
Public Administration	\$	-	\$	-	N/A		N/A					
Real Estate and Rental and Leasing	\$	5,980,654	\$	358,225		6%		-23%				
Retail Trade	\$	115,194,761	\$	23,287,307		25%		27%				
Transportation and Warehousing	\$	1,239,948	\$	391,925		46%		-44%				
Unclassified Establishments	\$	4,043,884	\$	2,209,719		120%		-22%				
Utilities	\$	5,859,740	\$	1,911,737		48%		29%				
Wholesale Trade	\$	10,056,664	\$	5,493,969		120%		-10%				
All Industries	\$	324,339,654	\$	52,840,702		19%		1%				

Table 1 shows an increase of \$52.8M from Q2 in FY21 to FY22 of the same period. Table 1 also shows 18 industries that reported a year-over-year (YOY) increase while two industries reported a YOY decline. The largest increase came from the retail trade sector, which posted a YOY increase of \$23M or 25%. The largest decline came from the professional, scientific, and technical services industry, which posted a YOY decline of \$2.5M or 21%.



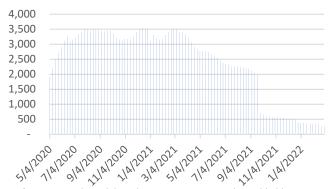




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^{*} Data in weeks with low claiment amounts may be withheld to avoid disclosure of confidential information

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Data in Chart 6 includes claimants receiving payment for standard unemployment insurance, pandemic unemployment assistance, pandemic emergency unemployment assistance, extended benefits, and trade readjustment allowances. Data are unofficial and subject to change. Extended Federal Unemployment Insurance benefits ended September 4th, 2021. This explains the decrease in the number of claimants shortly after this date. Data can be considered a three-week average.

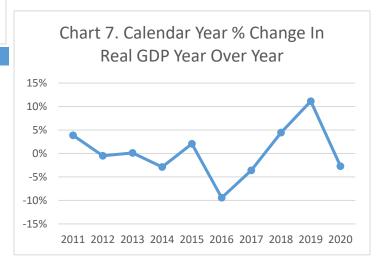


Table 2. Historical Glance: 2020 Gross Domestic Product by Industry												
Industry		2020	Industry % of Total	2019-2020 Growth		YOY % Change						
Accommodation and Food Services	\$	64,299,000	2.65%	\$	(18,614,000)		-22%					
Administrative/Support & Waste Management/Remediation	\$	19,805,000	0.82%	\$	(2,305,000)		-10%					
Agriculture, Forestry, Fishing, and Hunting	*		*	*		*						
Arts, Entertainment, and Recreation	*		*	*		*						
Construction	\$	26,515,000	1.09%	\$	622,000		2%					
Educational Services	\$	7,149,000	0.30%	\$	(530,000)		-7%					
Finance and Insurance	\$	23,011,000	0.95%	\$	98,000		0%					
Health Care and Social Assistance	\$	142,458,000	5.88%	\$	(6,532,000)		-4%					
Information	\$	19,071,000	0.79%	\$	(4,248,000)		-18%					
Management of Companies and Enterprises	\$	4,366,000	0.18%	\$	174,000		4%					
Manufacturing	\$	533,481,000	22.03%	\$	63,309,000		13%					
Mining, Quarrying, and Oil and Gas Extraction	\$	239,695,000	9.90%	\$	(12,588,000)		-5%					
Other Services (except Public Administration)	\$	37,808,000	1.56%	\$	(2,686,000)		-7%					
Professional, Scientific, and Technical Services	\$	15,348,000	0.63%	\$	(2,464,000)		-14%					
Public Administration	\$	843,389,000	34.82%	\$	269,000		0%					
Real Estate and Rental and Leasing	\$	156,449,000	6.46%	\$	(7,057,000)		-4%					
Retail Trade	\$	166,777,000	6.89%	\$	(7,647,000)		-4%					
Transportation and Warehousing	\$	103,027,000	4.25%	\$	(20,763,000)		-17%					
Utilities	*		*	*		*						
Wholesale Trade	\$	52,637,000	2.17%	\$	(2,896,000)		-5%					
All Industries	\$	2,421,932,000		\$	(67,568,000)	Į.	-3%					
*Not shown to avoid disclosure of confidential information						•						

**This historical look at GDP data represents the most recent county GDP data available