

Quarterly Economic Summary

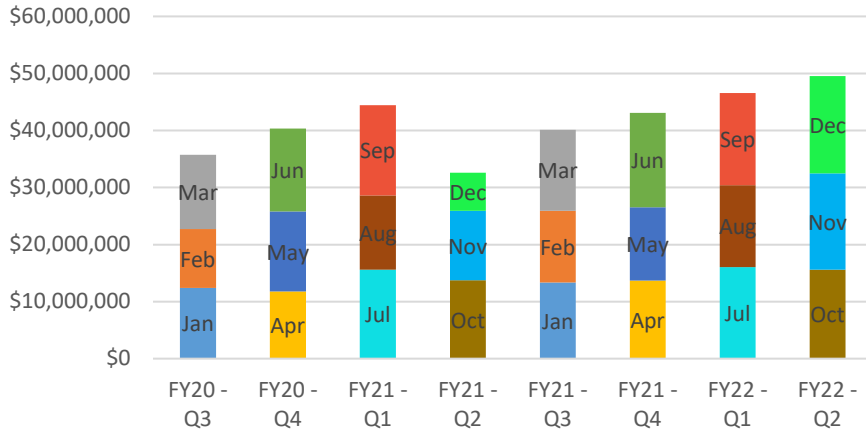
Quay County



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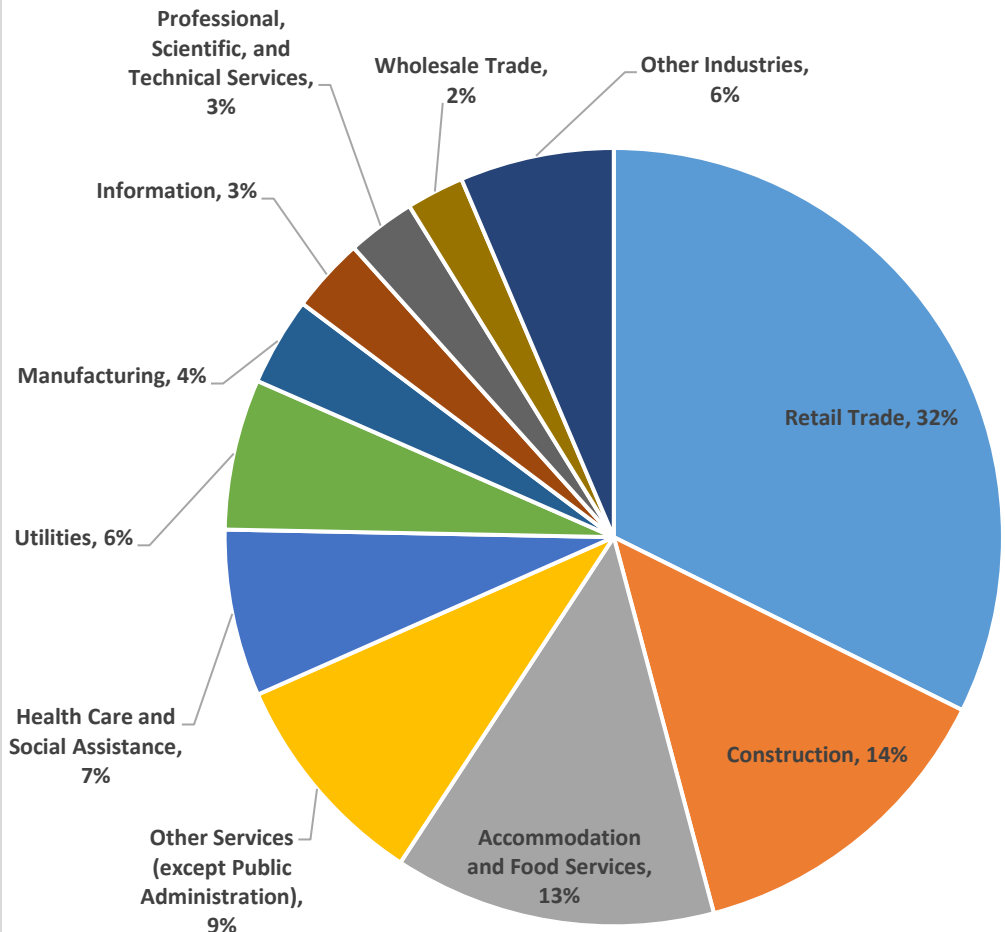
Chart 1. Matched Taxable Gross Receipts Per Quarter



Thirty of 33 counties saw significant year-over-year economic growth in the second quarter of FY22. Growth was also broad across industry sectors, with arts, entertainment and recreation leading the growth in gross receipts, up 143% over the year. COVID-19 continues to disrupt some supply chains, and rising inflation poses a risk of slower national economic growth; however, the immediate outlook is for continued strong growth in New Mexico. Additionally, any inflationary impacts will serve to boost gross receipts and related revenues.

Over the last eight quarters, matched taxable gross receipts (MTGR) have reported a quarterly average of \$41.5M, this is \$8M lower than the amount reported during Q2 FY22 (\$49.5M). From Q1 FY22 to Q2 FY22, MTGR increased by \$3M or 7%. During Q2, the month of December reported the largest amount of MTGR for the quarter, representing 35% of the total quarterly MTGR. The largest contributor to Quay County's MTGR was the retail trade industry, as seen in Chart 2.

Chart 2. FY21 - Q2 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

Quarterly Economic Summary

Quay County



Table 1. FY22 - Q2 Matched Taxable Gross Receipts by Industry

Industries	FY22 - Q2	YOY Growth	YOY % Change	2-Year % Change
Accommodation and Food Services	\$ 6,620,379	\$ 1,767,680	36%	23%
Administrative/Support & Waste Management/Remediation	\$ 550,176	\$ 199,170	57%	49%
Agriculture, Forestry, Fishing, and Hunting	\$ 252,470	\$ (108,002)	-30%	5%
Arts, Entertainment, and Recreation	\$ 34,647	\$ 17,277	99%	-3%
Construction	\$ 6,692,022	\$ (1,563,841)	-19%	-6%
Educational Services	\$ 71,177	\$ 40,953	135%	1002%
Finance and Insurance	\$ 138,551	\$ 6,261	5%	-6%
Health Care and Social Assistance	\$ 3,433,473	\$ 2,484,050	262%	139%
Information	\$ 1,536,247	\$ 424,897	38%	-30%
Management of Companies and Enterprises	\$ -	\$ (8,880)	-100%	N/A
Manufacturing	\$ 1,815,457	\$ 4,563,194	-166%	18%
Mining, Quarrying, and Oil and Gas Extraction	\$ 32,429	\$ 32,429	N/A	-61%
Other Services (except Public Administration)	\$ 4,520,039	\$ 1,275,837	39%	29%
Professional, Scientific, and Technical Services	\$ 1,408,609	\$ 13,227	1%	20%
Public Administration	\$ 9,824	\$ 8,168	494%	-4%
Real Estate and Rental and Leasing	\$ 714,059	\$ 112,566	19%	57%
Retail Trade	\$ 15,998,727	\$ 5,264,126	49%	55%
Transportation and Warehousing	\$ 515,518	\$ 235,877	84%	24%
Unclassified Establishments	\$ 849,104	\$ 785,776	1241%	368%
Utilities	\$ 3,099,101	\$ 645,179	26%	15%
Wholesale Trade	\$ 1,188,622	\$ 776,166	188%	236%
All Industries	\$ 49,566,948	\$ 16,994,457	52%	31%

Table 1 shows an increase of \$16.9M from Q2 in FY21 to FY22 of the same period. Table 1 also shows 16 industries that reported a year-over-year (YOY) increase. The largest contributor to this increase was the retail trade industry, which reported a YOY increase of \$5.2M or 49%. In Chart 3, the total amount of annual gross receipts tax (GRT) collections for YTD FY22 (\$1.8M) is 71% of the total that was collected during the previous fiscal year. Quarterly GRT revenue collections decreased by \$355K, or 32%, from Q1 FY22 to Q2 FY22, shown in Chart 4. Over the last eight quarters, quarterly GRT collections have trended upward.

Chart 3. Annual Total GRT Revenue Collections

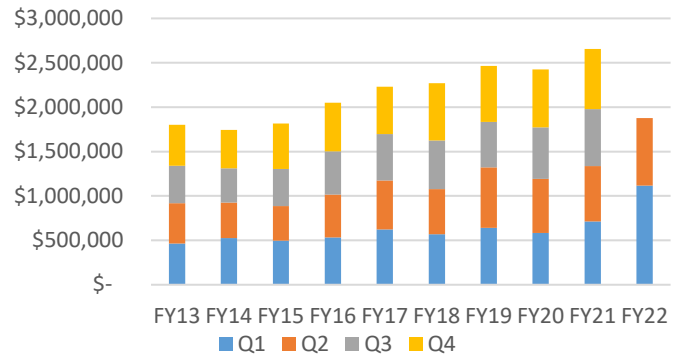


Chart 4. Quarterly GRT Revenue Collections

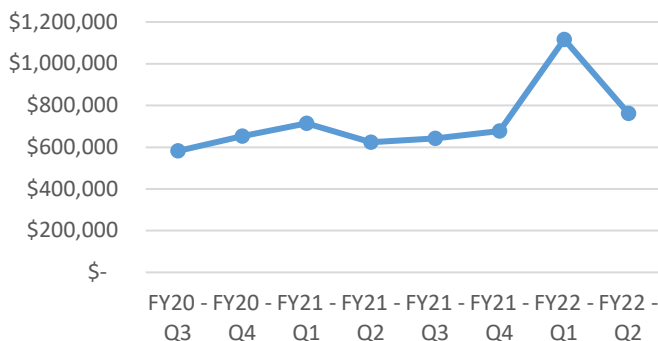
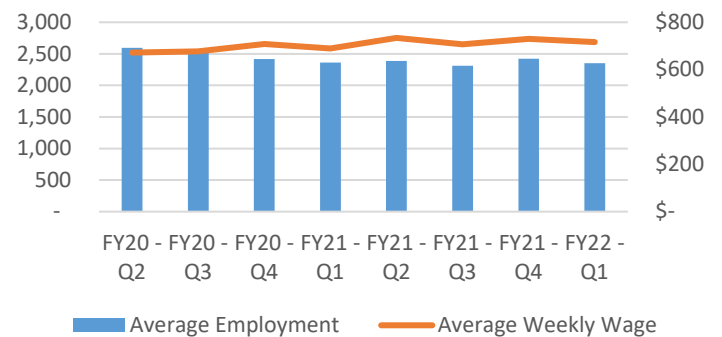


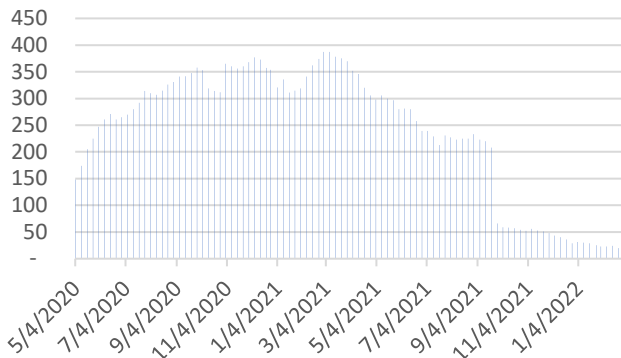
Chart 5. Total Employment & Weekly Wage



Quarterly Economic Summary Quay County



Chart 6. Claimants Receiving Unemployment Benefits Per Week



* Data in weeks with low claimant amounts may be withheld to avoid disclosure of confidential information

Data in Chart 6 includes claimants receiving payment for standard unemployment insurance, pandemic unemployment assistance, pandemic emergency unemployment assistance, extended benefits, and trade readjustment allowances. Data are unofficial and subject to change. Extended Federal Unemployment Insurance benefits ended September 4th, 2021. This explains the decrease in the number of claimants shortly after this date. Data can be considered a three-week average.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year Over Year

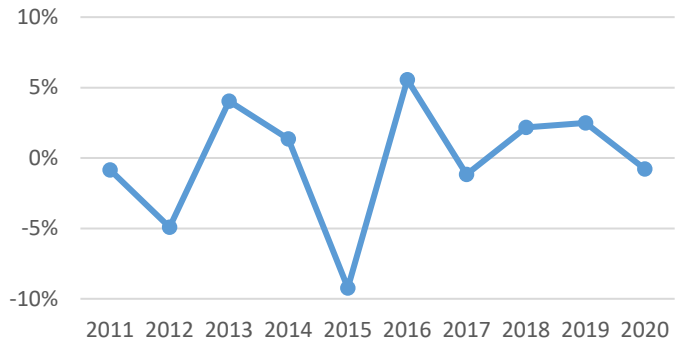


Table 2. Historical Glance: 2020 Gross Domestic Product by Industry

Industry	2020	Industry % of Total	2019-2020 Growth	YOY % Change
Accommodation and Food Services	*	*	*	*
Administrative/Support & Waste Management/Remediation	*	*	*	*
Agriculture, Forestry, Fishing, and Hunting	*	*	*	*
Arts, Entertainment, and Recreation	*	*	*	*
Construction	\$ 7,136,000	2.67%	\$ 371,000	5%
Educational Services	\$ 23,000	0.01%	\$ (8,000)	-26%
Finance and Insurance	\$ 7,574,000	2.84%	\$ (55,000)	-1%
Health Care and Social Assistance	\$ 23,596,000	8.84%	\$ (231,000)	-1%
Information	\$ 1,238,000	0.46%	\$ (602,000)	-33%
Management of Companies and Enterprises	*	*	*	*
Manufacturing	*	*	*	*
Mining, Quarrying, and Oil and Gas Extraction	*	*	*	*
Other Services (except Public Administration)	\$ 12,714,000	4.76%	\$ (863,000)	-6%
Professional, Scientific, and Technical Services	\$ 2,808,000	1.05%	\$ (145,000)	-5%
Public Administration	\$ 50,541,000	18.93%	\$ (1,899,000)	-4%
Real Estate and Rental and Leasing	\$ 40,593,000	15.20%	\$ (1,589,000)	-4%
Retail Trade	\$ 25,444,000	9.53%	\$ (1,072,000)	-4%
Transportation and Warehousing	\$ 8,147,000	3.05%	\$ (487,000)	-6%
Utilities	\$ 40,024,000	14.99%	\$ (994,000)	-2%
Wholesale Trade	\$ 2,105,000	0.79%	\$ (274,000)	-12%
All Industries	\$ 267,058,000		\$ (2,097,000)	-1%

*Not shown to avoid disclosure of confidential information

**This historical look at GDP data represents the most recent county GDP data available