

Quarterly Economic Summary

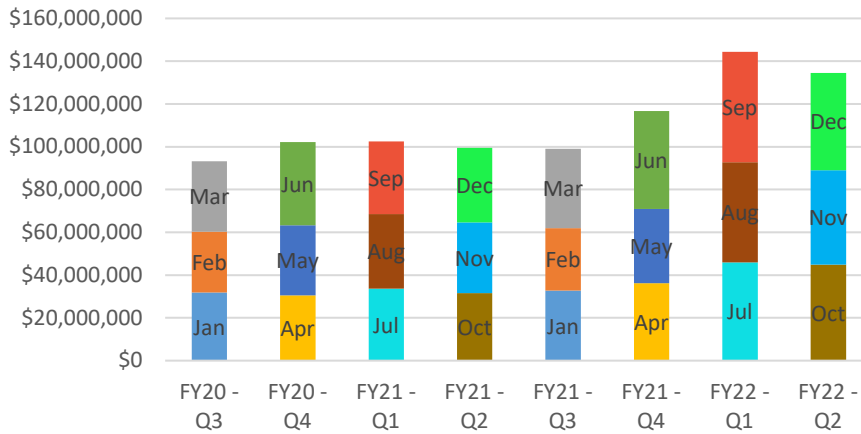
Rio Arriba County

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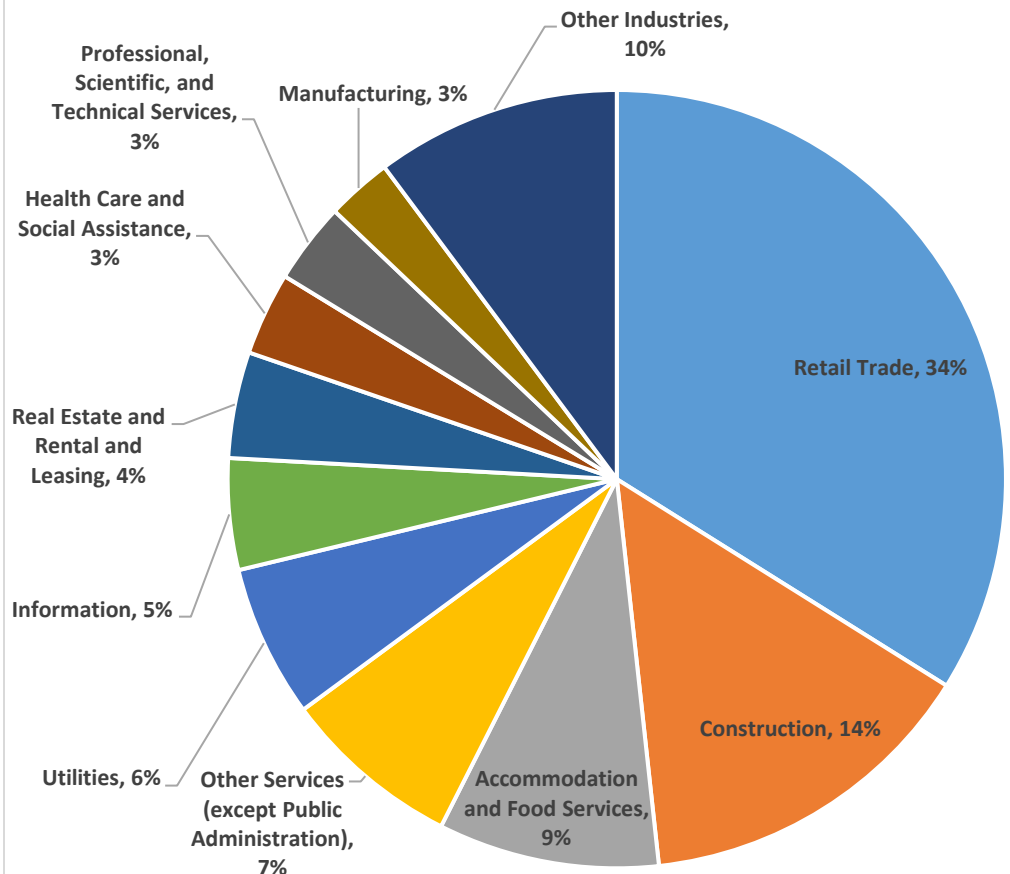
Chart 1. Matched Taxable Gross Receipts Per Quarter



Thirty of 33 counties saw significant year-over-year economic growth in the second quarter of FY22. Growth was also broad across industry sectors, with arts, entertainment and recreation leading the growth in gross receipts, up 143% over the year. COVID-19 continues to disrupt some supply chains, and rising inflation poses a risk of slower national economic growth; however, the immediate outlook is for continued strong growth in New Mexico. Additionally, any inflationary impacts will serve to boost gross receipts and related revenues.

Rio Arriba County's matched taxable gross receipts (MTGR) declined slightly in Q2 FY22 compared to Q1 FY22, -\$9.8M, or -8%, as shown in Chart 1. Over the last eight quarters, quarterly MTGR has averaged \$111M, which is \$23M less than Q2 FY22. Chart 2 shows the largest contributor to MTGR was the retail trade industry. In the previous quarter, the retail trade industry accounted for 35% of the quarterly MTGR.

Chart 2. FY21 - Q2 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

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Table 1. FY22 - Q2 Matched Taxable Gross Receipts by Industry

Industries	FY22 - Q2	YOY Growth	YOY % Change	2-Year % Change
Accommodation and Food Services	\$ 12,338,269	\$ 3,035,408	33%	32%
Administrative/Support & Waste Management/Remediation	\$ 1,499,884	\$ 536,106	56%	-22%
Agriculture, Forestry, Fishing, and Hunting	\$ 956,256	\$ (566,969)	-37%	-53%
Arts, Entertainment, and Recreation	\$ 493,916	\$ (182,240)	-27%	-29%
Construction	\$ 19,286,365	\$ 7,780,855	68%	44%
Educational Services	\$ 204,188	\$ (219,108)	-52%	-33%
Finance and Insurance	\$ 509,190	\$ (303,015)	-37%	78%
Health Care and Social Assistance	\$ 4,631,753	\$ 2,365,215	104%	112%
Information	\$ 6,210,361	\$ 1,332,840	27%	-28%
Management of Companies and Enterprises	\$ 11,003	\$ 11,003	N/A	N/A
Manufacturing	\$ 3,649,652	\$ 846,389	30%	58%
Mining, Quarrying, and Oil and Gas Extraction	\$ 2,747,440	\$ 1,871,236	214%	72%
Other Services (except Public Administration)	\$ 10,006,137	\$ 4,359,049	77%	63%
Professional, Scientific, and Technical Services	\$ 4,515,955	\$ 1,367,582	43%	50%
Public Administration	\$ 193,201	\$ 193,201	N/A	N/A
Real Estate and Rental and Leasing	\$ 5,923,659	\$ 1,456,124	33%	53%
Retail Trade	\$ 45,527,885	\$ 6,602,711	17%	28%
Transportation and Warehousing	\$ 976,708	\$ 220,997	29%	-9%
Unclassified Establishments	\$ 2,742,492	\$ 1,955,876	249%	554%
Utilities	\$ 8,504,706	\$ 80,544	1%	11%
Wholesale Trade	\$ 3,358,306	\$ 2,375,377	242%	148%
All Industries	\$ 134,567,495	\$ 35,112,711	35%	32%

Table 1 shows a year-over-year (YOY) increase of \$7.7M, or 68%, in the construction sector. The largest decrease came from the finance and insurance industry, which reported a YOY loss of \$303K or 37%.

Gross receipts tax (GRT) revenue collections declined by \$1.7M, or 46%, from Q1 FY22 to Q2 FY22, as seen in Chart 4. Despite this decline, the amount reported during Q2 FY22 (\$1.9M) is \$100K greater than the eight-quarter average.

Chart 5 shows an increase in average weekly wages of \$5/week from Q4 FY21 to Q1 FY22.

Chart 3. Annual Total GRT Revenue Collections

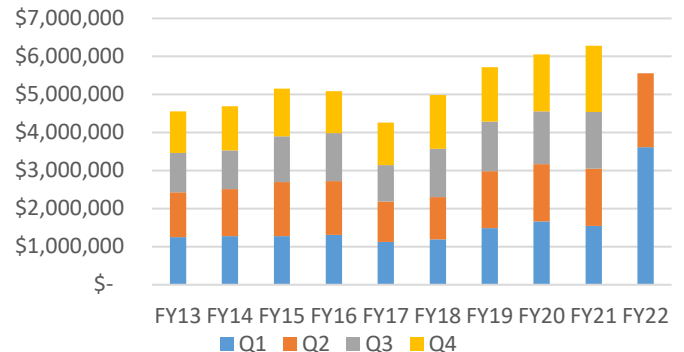


Chart 4. Quarterly GRT Revenue Collections

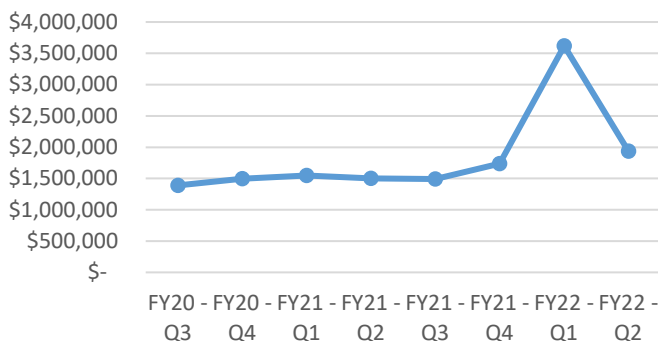
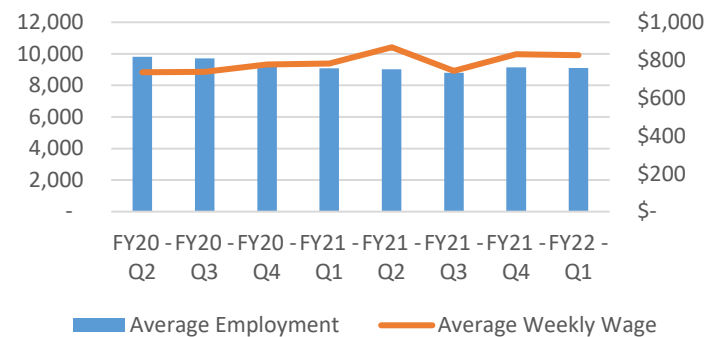


Chart 5. Total Employment & Weekly Wage

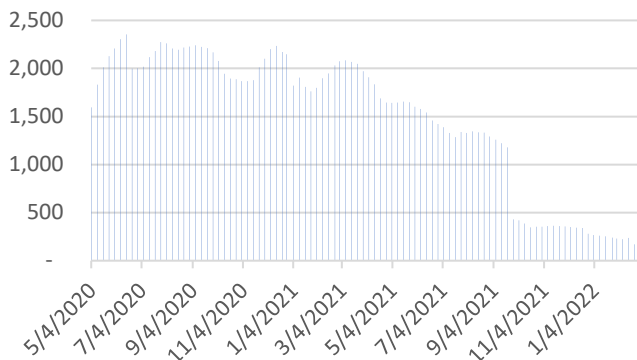


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Chart 6. Claimants Receiving Unemployment Benefits Per Week



* Data in weeks with low claimant amounts may be withheld to avoid disclosure of confidential information

Data in Chart 6 includes claimants receiving payment for standard unemployment insurance, pandemic unemployment assistance, pandemic emergency unemployment assistance, extended benefits, and trade readjustment allowances. Data are unofficial and subject to change. Extended Federal Unemployment Insurance benefits ended September 4th, 2021. This explains the decrease in the number of claimants shortly after this date. Data can be considered a three-week average.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year Over Year

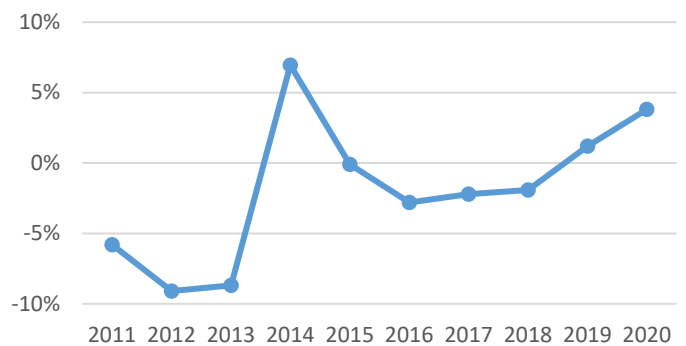


Table 2. Historical Glance: 2020 Gross Domestic Product by Industry

Industry	2020	Industry % of Total	2019-2020 Growth	YOY % Change
Accommodation and Food Services	\$ 23,154,000	1.82%	\$ (5,262,000)	-19%
Administrative/Support & Waste Management/Remediation	\$ 24,077,000	1.90%	\$ (588,000)	-2%
Agriculture, Forestry, Fishing, and Hunting	\$ 22,261,000	1.75%	\$ 7,811,000	54%
Arts, Entertainment, and Recreation	\$ 5,541,000	0.44%	\$ (3,012,000)	-35%
Construction	\$ 20,154,000	1.59%	\$ (1,928,000)	-9%
Educational Services	\$ 3,022,000	0.24%	\$ (1,165,000)	-28%
Finance and Insurance	\$ 11,222,000	0.88%	\$ (28,000)	0%
Health Care and Social Assistance	\$ 87,951,000	6.93%	\$ (4,929,000)	-5%
Information	\$ 9,383,000	0.74%	\$ (2,498,000)	-21%
Management of Companies and Enterprises	\$ 3,625,000	0.29%	*	*
Manufacturing	\$ 7,821,000	0.62%	\$ 348,000	5%
Mining, Quarrying, and Oil and Gas Extraction	\$ 454,004,000	35.78%	\$ 113,751,000	33%
Other Services (except Public Administration)	\$ 19,640,000	1.55%	\$ (955,000)	-5%
Professional, Scientific, and Technical Services	\$ 17,684,000	1.39%	*	*
Public Administration	\$ 291,146,000	22.94%	\$ 8,970,000	3%
Real Estate and Rental and Leasing	\$ 170,654,000	13.45%	\$ 5,103,000	3%
Retail Trade	\$ 56,727,000	4.47%	\$ 1,228,000	2%
Transportation and Warehousing	\$ 9,396,000	0.74%	\$ (408,000)	-4%
Utilities	\$ 8,876,000	0.70%	\$ (1,516,000)	-15%
Wholesale Trade	\$ 7,857,000	0.62%	\$ (105,000)	-1%
All Industries	\$ 1,268,970,000		\$ 46,489,000	4%

*Not shown to avoid disclosure of confidential information

**This historical look at GDP data represents the most recent county GDP data available