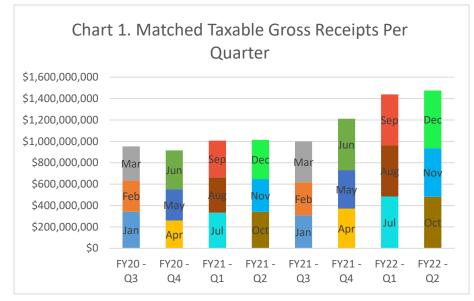
## **Quarterly Economic Summary** Santa Fe County

Released: March 2022



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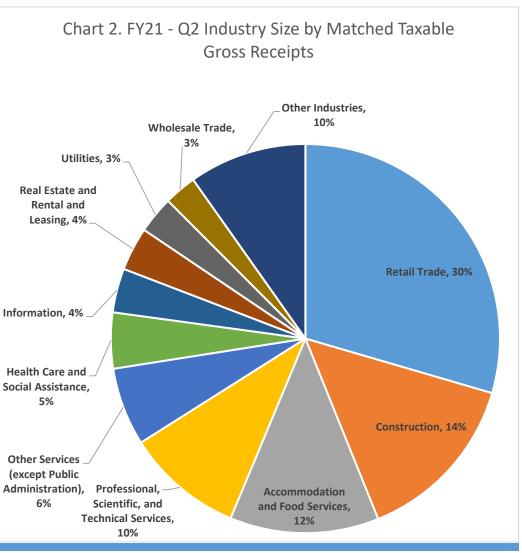




Thirty of 33 counties saw significant yearover-year economic growth in the second quarter of FY22. Growth was also broad across industry sectors, with arts, entertainment and recreation leading the growth in gross receipts, up 143% over the year. COVID-19 continues to disrupt some supply chains, and rising inflation poses a risk of slower national economic growth; however, the immediate outlook is for continued strong growth in New Mexico. Additionally, any inflationary impacts will serve to boost gross receipts and related revenues.

Santa Fe County's matched taxable gross receipts (MTGR) spiked again to an high in all-time Q2 FY22, reporting \$1.4B. month The of December contributed 37% of the quarterly total. Chart 2 shows that retail trade the sector the largest was contributor to Santa County's quarterly MTGR. Table 1, on the next page, shows an increase \$460.4M from Q2 in FY21 to FY22 of the same period. Table 1 also

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches payment with tax reported receipts for each taxpayer by industry.



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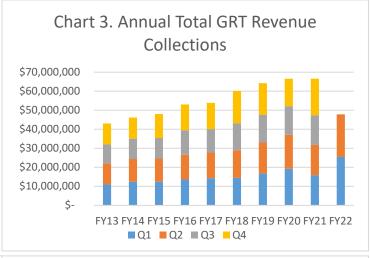


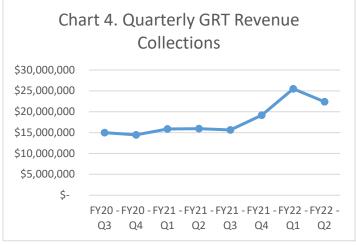
| Table 1. FY22 - Q2 Matched Taxable Gross Receipts by Industry |    |               |    |             |              |                 |  |  |  |  |  |  |
|---|----|---------------|----|-------------|--------------|-----------------|--|--|--|--|--|--|
| Industries  |    | FY22 - Q2     |    | YOY Growth  | YOY % Change | 2-Year % Change |  |  |  |  |  |  |
| Accommodation and Food Services                               | \$ | 182,603,867   | \$ | 100,520,423 | 122%         | 20%             |  |  |  |  |  |  |
| Administrative/Support & Waste Management/Remediation         | \$ | 36,901,768    | \$ | 15,636,582  | 74%          | 50%             |  |  |  |  |  |  |
| Agriculture, Forestry, Fishing, and Hunting                   | \$ | 1,277,015     | \$ | (552,092)   | -30%         | -15%            |  |  |  |  |  |  |
| Arts, Entertainment, and Recreation                           | \$ | 18,940,906    | \$ | 11,973,781  | 172%         | -7%             |  |  |  |  |  |  |
| Construction  | \$ | 211,880,954   | \$ | 11,339,466  | 6%           | 15%             |  |  |  |  |  |  |
| Educational Services  | \$ | 4,872,057     | \$ | 1,461,610   | 43%          | 28%             |  |  |  |  |  |  |
| Finance and Insurance   | \$ | 20,269,522    | \$ | 5,287,751   | 35%          | 40%             |  |  |  |  |  |  |
| Health Care and Social Assistance                             | \$ | 68,544,094    | \$ | 15,390,479  | 29%          | 23%             |  |  |  |  |  |  |
| Information   | \$ | 54,029,643    | \$ | 20,309,093  | 60%          | -7%             |  |  |  |  |  |  |
| Management of Companies and Enterprises                       | \$ | 767,709       | \$ | 344,510     | 81%          | -2%             |  |  |  |  |  |  |
| Manufacturing   | \$ | 25,949,241    | \$ | 9,182,150   | 55%          | 21%             |  |  |  |  |  |  |
| Mining, Quarrying, and Oil and Gas Extraction                 | \$ | 11,860        | \$ | (240,768)   | -95%         | -94%            |  |  |  |  |  |  |
| Other Services (except Public Administration)                 | \$ | 95,682,212    | \$ | 16,626,825  | 21%          | 6%              |  |  |  |  |  |  |
| Professional, Scientific, and Technical Services              | \$ | 143,631,290   | \$ | 51,342,187  | 56%          | 46%             |  |  |  |  |  |  |
| Public Administration   | \$ | 377,201       | \$ | (127,007)   | -25%         | -42%            |  |  |  |  |  |  |
| Real Estate and Rental and Leasing                            | \$ | 53,210,625    | \$ | 2,795,928   | 6%           | 34%             |  |  |  |  |  |  |
| Retail Trade  | \$ | 435,313,905   | \$ | 149,822,290 | 52%          | 39%             |  |  |  |  |  |  |
| Transportation and Warehousing                                | \$ | 6,075,660     | \$ | 2,817,579   | 86%          | 59%             |  |  |  |  |  |  |
| Unclassified Establishments                                   | \$ | 28,856,046    | \$ | 25,058,797  | 660%         | 303%            |  |  |  |  |  |  |
| Utilities   | \$ | 45,448,790    | \$ | 5,691,863   | 14%          | 16%             |  |  |  |  |  |  |
| Wholesale Trade   | \$ | 39,713,854    | \$ | 15,627,634  | 65%          | 38%             |  |  |  |  |  |  |
| All Industries  | \$ | 1,474,860,437 | \$ | 460,363,958 | 45%          | 27%             |  |  |  |  |  |  |

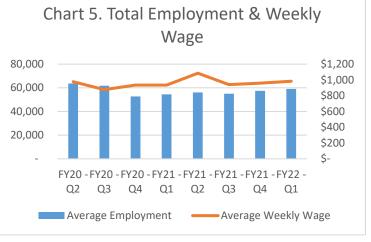
shows 18 industries that reported a year-over-year (YOY) increase. The largest increase came from the retail trade industry, which posted a YOY increase of \$149M or 52%. The largest decline came from the agriculture, forestry, fishing, and hunting industry, reporting a YOY loss of \$552K or 30%.

Chart 3 shows that the year-to-date (YTD) GRT collections for FY22 (\$47.9M) were 72% of the total collected for FY21.

From Q1 FY22 to Q2 FY22, quarterly GRT decreased by 12% or \$3M.



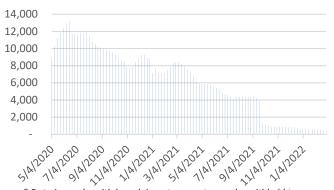




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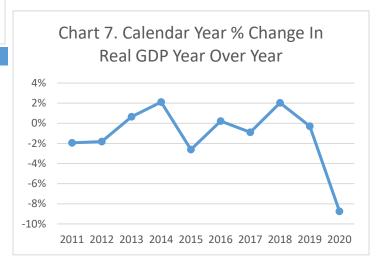




\* Data in weeks with low claiment amounts may be withheld to avoid disclosure of confidential information

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Data in Chart 6 includes claimants receiving payment for standard unemployment insurance, pandemic unemployment assistance, pandemic emergency unemployment assistance, extended benefits, and trade readjustment allowances. Data are unofficial and subject to change. Extended Federal Unemployment Insurance benefits ended September 4th, 2021. This explains the decrease in the number of claimants shortly after this date. Data can be considered a three-week average.



| Table 2. Historical Glance: 2020 Gross Domestic Product by Industry |          |               |                     |    |                 |              |    |      |  |  |  |  |  |
|---|----------|---------------|---------------------|----|-----------------|--------------|----|------|--|--|--|--|--|
| Industry  | Industry |               | Industry % of Total | 20 | 019-2020 Growth | YOY % Change |    |      |  |  |  |  |  |
| Accommodation and Food Services                                     | \$       | 275,103,000   | 4.84%               | \$ | (126,184,000)   |              |    | -31% |  |  |  |  |  |
| Administrative/Support & Waste Management/Remediation               | \$       | 134,259,000   | 2.36%               | \$ | (8,681,000)     |              |    | -6%  |  |  |  |  |  |
| Agriculture, Forestry, Fishing, and Hunting                         | \$       | 5,320,000     | 0.09%               | \$ | 1,141,000       |              |    | 27%  |  |  |  |  |  |
| Arts, Entertainment, and Recreation                                 | \$       | 107,574,000   | 1.89%               | \$ | (61,206,000)    |              |    | -36% |  |  |  |  |  |
| Construction  | *        |               | *                   | *  |                 | *            |    |      |  |  |  |  |  |
| Educational Services  | \$       | 76,710,000    | 1.35%               | \$ | (13,635,000)    |              |    | -15% |  |  |  |  |  |
| Finance and Insurance   | \$       | 214,402,000   | 3.77%               | \$ | (10,070,000)    |              |    | -4%  |  |  |  |  |  |
| Health Care and Social Assistance                                   | \$       | 548,218,000   | 9.64%               | \$ | (63,800,000)    |              |    | -10% |  |  |  |  |  |
| Information   | \$       | 230,688,000   | 4.06%               | \$ | (96,832,000)    |              |    | -30% |  |  |  |  |  |
| Management of Companies and Enterprises                             | \$       | 64,566,000    | 1.14%               | \$ | 5,418,000       |              |    | 9%   |  |  |  |  |  |
| Manufacturing   | *        |               | *                   | *  |                 | *            |    |      |  |  |  |  |  |
| Mining, Quarrying, and Oil and Gas Extraction                       | \$       | 15,389,000    | 0.27%               | \$ | (89,000)        |              |    | -1%  |  |  |  |  |  |
| Other Services (except Public Administration)                       | \$       | 230,233,000   | 4.05%               | \$ | (25,808,000)    |              |    | -10% |  |  |  |  |  |
| Professional, Scientific, and Technical Services                    | \$       | 429,771,000   | 7.55%               | \$ | (15,121,000)    |              |    | -3%  |  |  |  |  |  |
| Public Administration   | \$       | 1,342,461,000 | 23.60%              | \$ | (16,164,000)    |              |    | -1%  |  |  |  |  |  |
| Real Estate and Rental and Leasing                                  | \$       | 971,628,000   | 17.08%              | \$ | (93,753,000)    |              |    | -9%  |  |  |  |  |  |
| Retail Trade  | \$       | 574,227,000   | 10.09%              | \$ | (27,102,000)    |              |    | -5%  |  |  |  |  |  |
| Transportation and Warehousing                                      | \$       | 44,490,000    | 0.78%               | \$ | (1,084,000)     |              | Į. | -2%  |  |  |  |  |  |
| Utilities   | *        |               | *                   | *  |                 | *            |    |      |  |  |  |  |  |
| Wholesale Trade   | *        |               | *                   | *  |                 | *            |    |      |  |  |  |  |  |
| All Industries  | \$       | 5,688,611,000 |                     | \$ | (545,186,000)   |              |    | -9%  |  |  |  |  |  |

<sup>\*</sup>Not shown to avoid disclosure of confidential information

<sup>\*\*</sup>This historical look at GDP data represents the most recent county GDP data available