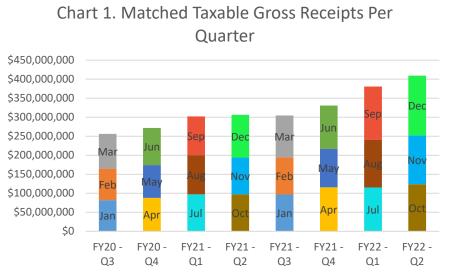
Quarterly Economic Summary Valencia County



Released: March 2022

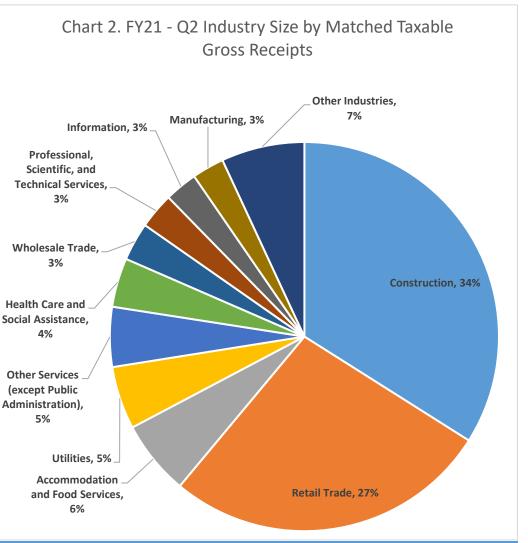
Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



Thirty of 33 counties saw significant yearover-year economic growth in the second quarter of FY22. Growth was also broad across industry sectors, with arts, entertainment and recreation leading the growth in gross receipts, up 143% over the year. COVID-19 continues to disrupt some supply chains, and rising inflation poses a risk of slower national economic growth; however, the immediate outlook is for continued strong growth in New Mexico. Additionally, any inflationary impacts will serve to boost gross receipts and related revenues.

Valencia County's matched taxable gross receipts (MTGR) trended upward the last over eight quarters, shown in Chart 1. The amount reported during Q2 FY22 (\$409M) is the largest amount ever reported for Valencia County. The construction industry continues to be the largest contributor to Valencia County's MTGR, shown in Chart 2. Table 1, on the next page, shows an increase of \$103M from Q2 in FY21 to FY22 of the same period. Table 1 also

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

Quarterly Economic Summary Valencia County



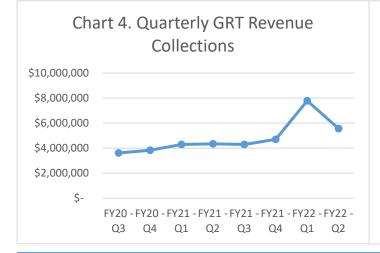
Table 1. FY22 - Q2 Mat Industries	FY22 - Q2	5 11	YOY Growth	YOY % Change	2-Year % Change
Accommodation and Food Services	\$ 25,396,321	\$	4,038,751	19%	
Administrative/Support & Waste Management/Remediation	\$ 5,445,790	\$	2,048,800	60%	
Agriculture, Forestry, Fishing, and Hunting	\$ 1,895,930	· ·	308,036	19%	
Arts, Entertainment, and Recreation	\$ 638,622	\$	111,410	21%	-13%
Construction	\$ 139,012,083	\$	33,269,136	31%	81%
Educational Services	\$ 297,219	\$	57,951	24%	76%
Finance and Insurance	\$ 1,297,786	\$	233,771	22%	25%
Health Care and Social Assistance	\$ 16,679,539	\$	2,503,294	18%	12%
Information	\$ 11,148,774	\$	3,734,928	50%	-34%
Management of Companies and Enterprises	\$ -	\$	-	N/A	N/A
Manufacturing	\$ 10,926,422	\$	6,717,247	160%	138%
Mining, Quarrying, and Oil and Gas Extraction	\$ 172,493	\$	172,493	N/A	201%
Other Services (except Public Administration)	\$ 20,351,357	\$	4,172,902	26%	29%
Professional, Scientific, and Technical Services	\$ 12,185,712	\$	4,150,195	52%	22%
Public Administration	\$ -	\$	(3,835)	-100%	-100%
Real Estate and Rental and Leasing	\$ 8,130,424	\$	3,136,004	63%	77%
Retail Trade	\$ 110,850,393	\$	27,283,631	33%	48%
Transportation and Warehousing	\$ 4,241,719	\$	1,669,199	65%	52%
Unclassified Establishments	\$ 6,194,692	\$	5,120,303	477%	202%
Utilities	\$ 21,361,963	\$	(2,541,508)	-11%	20%
Wholesale Trade	\$ 12,987,459	\$	7,092,296	120%	126%
All Industries	\$ 409,244,510	\$	103,074,407	34%	50%

atched Tayahla Cross Bessints by I

shows 17 industries that reported a year-over-year (YOY) increase. The largest increase came from the construction industry, which posted a YOY increase of \$33M or 31%.

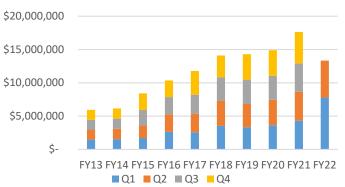
Gross receipts tax (GRT) revenue collections decreased by \$2.2M, or 29%, from Q1 FY22 to Q2 FY22, shown in Chart 4.

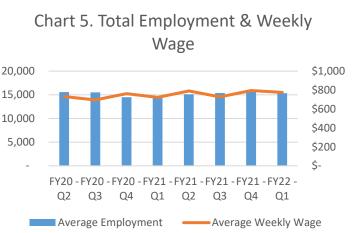
Chart 5 shows that average weekly wages decreased by \$4/week from Q4 FY21 to Q1 FY22. During this time span, average quarterly employment decreased by nearly 500.



SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS



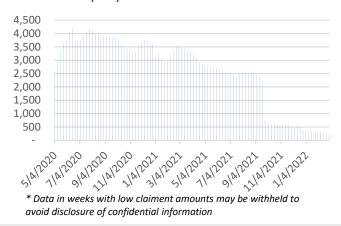




Quarterly Economic Summary Valencia County



Chart 6. Claimants Recieving Unemployment Benefits Per Week



Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state. Data in Chart 6 includes claimants receiving payment for standard unemployment insurance, pandemic unemployment assistance, pandemic emergency unemployment assistance, extended benefits, and trade readjustment allowances. Data are unofficial and subject to change. Extended Federal Unemployment Insurance benefits ended September 4th, 2021. This explains the decrease in the number of claimants shortly after this date. Data can be considered a three-week average.

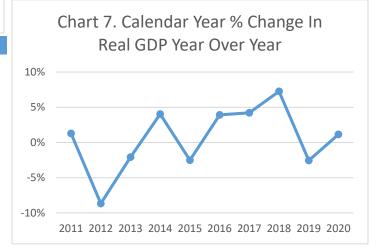


Table 2. Historical Glance: 2020 Gross Domestic Product by Industry

Table 2. Thistorical Glance. 2020 Gross Domestic Product by madsity										
Industry		2020	Industry % of Total	2019-2020 Growth	YOY % Change					
Accommodation and Food Services	\$	34,403,000	2.41%	\$ (5,484,000)	-14%					
Administrative/Support & Waste Management/Remediation	\$	17,402,000	1.22%	\$ (205,000)	-1%					
Agriculture, Forestry, Fishing, and Hunting	*		*	*	*					
Arts, Entertainment, and Recreation	*		*	*	*					
Construction	\$	152,908,000	10.71%	\$ 5,531,000	4%					
Educational Services	\$	3,776,000	0.26%	\$ (692,000)	-15%					
Finance and Insurance	\$	21,876,000	1.53%	\$ (130,000)	-1%					
Health Care and Social Assistance	\$	69,565,000	4.87%	\$ (5,689,000)	-8%					
Information	\$	37,500,000	2.63%	\$ 4,749,000	15%					
Management of Companies and Enterprises	\$	9,414,000	0.66%	\$ (431,000)	-4%					
Manufacturing	\$	135,479,000	9.49%	\$ 459,000	0%					
Mining, Quarrying, and Oil and Gas Extraction	\$	3,315,000	0.23%	\$ 402,000	14%					
Other Services (except Public Administration)	\$	26,870,000	1.88%	\$ (1,548,000)	-5%					
Professional, Scientific, and Technical Services	\$	31,060,000	2.17%	\$ (182,000)	-1%					
Public Administration	\$	274,572,000	19.22%	\$ (3,049,000)	-1%					
Real Estate and Rental and Leasing	\$	318,467,000	22.30%	\$ 14,746,000	5%					
Retail Trade	\$	137,756,000	9.64%	\$ 3,517,000	3%					
Transportation and Warehousing	\$	103,262,000	7.23%	\$ (2,108,000)	-2%					
Utilities	*		*	*	*					
Wholesale Trade	\$	24,181,000	1.69%	\$ 598,000	3%					
All Industries	\$	1,428,336,000		\$ 16,315,000	1%					
*Not shown to avoid disclosure of confidential information										

**This historical look at GDP data represents the most recent county GDP data available

SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS