

**JOB TRAINING INCENTIVE
PROGRAM MONTHLY BOARD
MEETING**

Virtual Meeting

MEETING SUMMARY OF January 14, 2022

ATTENDEES:

Board Members

Sara Gutierrez, Acting Board Chair, EDD Deputy Division Director
Marc Duske, NM Public Education Department
Michelle Doran, Department of Workforce Solutions
Amy Anderson, NMHED
Kathleen Sena, NMHED

Board Members Absent

Mark Roper, EDD Division Director - Board Chair
Monica Sandoval-Johnson, STEM Boomerang
Amber Gallup-Rodriguez, NMHED
Ricky Serna, NM Department of Workforce Solutions
Jaime Hernandez, DWS, NMPED

JTIP Staff Present

Patrick Gannon, Program Manager
Avelina Borrego, Marketing
Coordinator Jennifer Prada, Program
Administrator

Guests

Dr. Charles Harb, RingIR, Inc.
Kim Rael, SRE Wellness, Inc.
Yesim Roth, SRE Wellness, Inc.
Brian Barnett, Solstar Space Company, LLC
JC Cunningham, Solstar Space Company, LLC
Miranda Sanchez, Solstar Space Company, LLC
Phil Ferguson, 3D Glass Solutions, Inc.
Chris Ziomek, Build With Robots, Inc.
Vicky Ho, Kairos Power, LLC
Michelle Fraumeni, Kairos Power, LLC
Aaron Sandeen, Cyber Security Works, LLC
Ram Swaroop, Cyber Security Works, LLC
Phil Mandredi, Cyber Security Works, LLC
Andrea Edmonds, Cyber Security Works, LLC
Thomas Stephenson, Pajarito Powder, LLC
Webb Johnson, Pajarito Powder, LLC
Ann Ezell, NTxBio
Janelle Naranjo, SavantX, Inc.
Elaine Landon, The Boeing Company
Mark Gaspers, The Boeing Company

Tyler Schroeder, The Boeing Company
Jeffery Beyersdorfer, Franklin Mountain Packaging, LLC
Samantha Brendible, Franklin Mountain Packaging, LLC

I. Introductions

The meeting convened at 9:04 am. The introduction of board and staff followed.

II. Approval of the Agenda (as revised)

A motion to remove The Verdes Foundation from the agenda as they are coming before the board in February 2022 instead was made by Madam Chair. Motion to approve as amended was made by Ms. Doran and seconded by Mr. Duske. Motion passed unanimously.

III. Consideration of Amendments

a) RingIR – Albuquerque

The company requested a total of \$14,080.00 for 2 trainees at an average wage of \$22.00 per hour. The company has been approved for JTIP on five previous occasions.

The company stated that they are looking forward to the continuing relationship and will try to deploy the new technician faster.

A motion to approve the request in the amount of \$14,080.00 to hire and train 2 employees was made by Ms. Doran and seconded by Mr. Duske. Motion passed unanimously.

b) SRE Wellness, Inc. – Albuquerque

The company requested a total of \$12,960.96 for 4 trainees at an average wage of \$31.48 per hour. The company has been approved for JTIP on one previous occasion.

The company stated that they have had to toggle skill sets based on previous project experience and is thankful for the staff's support.

A motion to approve the request in the amount of \$12,960.96 to hire and train 4 employees was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

IV. Consideration of Proposals

a) Solstar Space Co., LLC. – Sant Fe

The company requested a total of \$51,336.00 for 1 trainee at an average wage of \$88.00 per hour. The company has been approved for JTIP on one previous occasion.

The company stated that in the past, contracts/procurements were delayed; Phase II with NASA and others are in the works; and have hired since the first application.

A motion to approve the request in the amount of \$51,336.00 to hire and train 1 employee was made by Mr. Duske and seconded by Ms. Doran. Motion passed unanimously.

b) 3D Glass Solutions, Inc. – Albuquerque

The company requested a total of \$306,558.88 for 18 trainees at an average wage of \$35.19 per hour. The company has been approved for JTIP on thirteen previous occasions.

The company expressed appreciation; they are now at 45 employees and hope to be at 75 by this time next year.

A motion to approve the request in the amount of \$306,558.88 to hire and train 18 employees was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

c) Build With Robots, Inc. - Albuquerque

The company requested a total of \$98,604.00 for 5 trainees at an average wage of \$34.60 per hour. The company has been approved for JTIP on five previous occasions.

The company expressed appreciation; 21 of 22 have been hired under JTIP; procured a CS contract and Breezy is ramping up.

A motion to approve the request in the amount of \$98,604.00 to hire and train 5 employees was made by Ms. Doran and seconded by Mr. Duske. Motion passed unanimously.

d) Kairos Power, LLC – Albuquerque

The company requested a total of \$299,616.00 for 10 trainees at an average wage of \$45.83 per hour and 2 interns at an average wage of \$22.50 per hour. The company has been approved for JTIP on four previous occasions.

The company expressed appreciation; their goal is 3-5 high paying jobs; are celebrating the arrival of the Engineering Test Unit “ETU vessel”, has had great success.

A motion to approve the request in the amount of \$299,616.00 to hire and train 10 employees and 2 interns was made by Ms. Doran and seconded by Mr. Duske. Motion passed unanimously.

e) Cyber Security Works, LLC – Albuquerque

The company requested a total of \$722,751.44 for 30 trainees at an average wage of \$42.73 per hour. The company has been approved for JTIP on one previous occasion.

The company stated that the company is a spinoff of RiskSense; finished 2021 with 8 million in bookings and are planning to go up to 23 million; there is an unlimited demand for cyber security and has had to turn down business due to lack of employees; are partnering with schools for MIS and computer science graduates; Demetrius early warning is purchasing detection technology.

A motion to approve the request in the amount of \$722,751.44 to hire and train 30 employees was made by Mr. Duske and seconded by Ms. Sena. Motion passed unanimously.

f) Pajarito Powder, LLC – Albuquerque

The company requested a total of \$95,040.00 for 6 trainees at an average wage of \$30.50 per hour. The company has been approved for JTIP on one previous occasion.

The company gave an overview of the automatic part/component and stated that the manufacturing facility and new equipment was not available the last time which is why they were not able to hire some; they have added some insurance benefits since the last time.

A motion to approve the request in the amount of \$95,040.00 to hire and train 6 employees was made by Mr. Duske and seconded by Ms. Sena. Motion passed unanimously.

g) Nature's Toolbox, Inc. dba NTxBio – Rio Rancho

The company requested a total of \$443,641.84 for 18 trainees at an average wage of \$44.12 per hour. The company has been approved for JTIP on three previous occasions.

The company expressed appreciation for the support and stated that the company has hired the HR Director.

A motion to approve the request in the amount of \$443,641.84 to hire and train 18 employees was made by Ms. Sena and seconded by Mr. Duske. Motion passed unanimously.

h) SavantX, Inc. – Santa Fe

The company requested a total of \$90,689.60 for 3 trainees at an average wage of \$52.27 per hour. The company has been approved for JTIP on two previous occasions.

The company expressed appreciation; stated that they are finding NM resident candidates; some engineer positions are hard to fill however, and they will reach out to universities.

A motion to approve the request in the amount of \$90,689.60 to hire and train 3 employees was made by Mr. Duske and seconded by Ms. Doran. Motion passed unanimously.

i) The Boeing Company – Albuquerque

The company requested a total of \$572,177.52 for 17 trainees at an average wage of \$59.27 per hour. The company has been approved for JTIP on seven previous occasions.

The company expressed appreciation; state that key Software Engineering and Electrical positions have been hard to fill but did have some good candidates the last time; feels confident that they should be able to fill all the positions; had 8 new as of this morning; 11 out of 17 were hired since the previous application.

A motion to approve the request in the amount of \$572,177.52 to hire and train 17 employees was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

j) Franklin Mountain Packaging, LLC – Santa Teresa

The company requested a total of \$776,384.00 for 69 trainees at an average wage of \$18.09 per hour. This is the first time the company has applied for JTIP.

The company stated that they are 1 of 14 companies in the world that has a quantum corrugator and went on to explain the process; they currently have about 50 employees, eleven of which are from NM; they plan on 100-105 total; the potential for expansion is most likely going to be double or triple what they have.

A motion to approve the request in the amount of \$776,384.00 to hire and train 69 employees was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

V. Approval of the Minutes

- a. JTIP Board meeting, December 10, 2021 - a motion was made by Ms. Doran and seconded by Mr. Duske. Motion passed unanimously.

VI. Fiscal Update

Ms. Gutierrez reviewed the fiscal report and the projects in the pipeline, which are robust; gave an update on the legislative front, \$5 million for the base budget and \$7 million for the Special Appropriation budget, however, a \$13 million executive recommendation was made.

VII. Other (Discussion Items)

a. Next Board Meeting – February 11, 2022; 9:00 am -12:00 pm; Virtual

VIII. Adjourn

A motion to adjourn was made by Madam Chair. The motion passed unanimously, and the meeting adjourned at 11:38 am.