

**JOB TRAINING INCENTIVE
PROGRAM MONTHLY BOARD
MEETING**

Virtual Meeting

MEETING SUMMARY OF March 11, 2022

ATTENDEES:

Board Members

Mark Roper, EDD Division Director - Board Chair
Marc Duske, NM Public Education Department
Michelle Doran, Department of Workforce Solutions
Kathleen Sena, NMHED

Board Members Absent

Monica Sandoval-Johnson, STEM Boomerang

JTIP Staff Present

Sara Gutierrez, EDD Deputy Division Director
Patrick Gannon, Program Manager
Avelina Borrego, Marketing Coordinator
Jennifer Prada, Program Administrator

Guests

Josh White, Syzygy Tile
Hans Lundin, Specifica, Inc.
Elaine Landon, The Boeing Company
Mark Gaspers, The Boeing Company
Sylvia Trujillo, Supply One
Richard Guero, Supply One
Marc Choyt, Reflective Jewelry
Lem Hunter, Vibrant Corporation
Bill Hoermle, Vibrant Corporation
Trish Bulko, MTX Group, Inc.
Dr. Alonzo Vera, IDEAS Engineering & Technology, LLC
Lewis Byrd, Lancs Industries, Inc.
Stephanie Ortega, Lancs Industries, Inc.
Shurette Neuman, Sceye, Inc.
Rebecca Lescombes, New Mexico Wineries, Inc.
Jody Young, New Mexico Wineries, Inc.
Lorraine Ruggles, NMEDD Regional Representative
Max Gruner, NMEDD Regional Representative

I. Introductions

The meeting convened at 9:03 am. The introduction of board and staff followed.

II. Approval of the Agenda

Motion to approve was made by Ms. Sena and seconded by Ms. Doran. Motion passed unanimously.

III. Consideration of Amendments

a) Syzygy Tile – Silver City

The company requested a total of \$9,180.00 for 2 trainees at an average wage of \$12.75 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation for JTIP and stated that Jeff Abrams with MEP helped the company find room for more employees.

A motion to approve this request was made by Ms. Doran and seconded by Mr. Duske. Motion passed unanimously.

b) Specifica, Inc. – Santa Fe

The company requested a total of \$17,188.60 for 1 trainee at an average wage of \$30.05 per hour. The company has been approved for JTIP on three previous occasions.

The company expressed appreciation for JTIP and stated that they are growing and that things are going well.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Sena. Motion passed unanimously.

c) The Boeing Company – Albuquerque

The company requested a total of \$55,230.76 for 2 trainees at an average wage of \$49.89 per hour. The company has been approved for JTIP on eight previous occasions.

The company expressed appreciation for JTIP and stated that they are on track to hire on previous/active projects and have four starting today.

A motion to approve this request was made by Ms. Doran and seconded by Mr. Duske. Motion passed unanimously.

IV. Consideration of Proposals

a) Supply One – Albuquerque

The company requested a total of \$28,960.00 for 7 trainees at an average wage of \$16.36 per hour. The company has been approved for JTIP on three previous occasions.

The company expressed appreciation for JTIP; stated that they are on a growing trend and work hand in hand with Workforce Solutions.

A motion to approve this request was made by Ms. Doran and seconded by Mr. Duske. Motion passed unanimously.

b) Reflective Jewelry – Santa Fe

The company requested a total of \$12,280.00 for 1 trainee at an average wage of \$23.50 per hour. This is the first time the company has applied for JTIP.

The company expressed appreciation for JTIP; gave an overall overview and stated that they are the only fair-trade jeweler in the US; they have pioneered ethical sourcing of gold bullion; and that the gold can be traceable to the mine.

A motion to approve this request was made by Ms. Sena and seconded by Ms. Doran. Motion passed unanimously.

c) Vibrant Corporation – Albuquerque

The company requested a total of \$157,280.00 for 7 trainees at an average wage of \$40.07 per hour. The company has been approved for JTIP on nine previous occasions.

The company stated that they are growing, however, growth was pushed back a bit due to COVID and their supply chain was also affected by COVID; they've also had growth in other aerospace areas as well; are doing more manufacturing locally; have a lot of NM suppliers; retention rate is about 8-9 years; they have NM University graduates that have joined the company; will see over \$9 million in revenue this year and will have \$375k in equipment by the end of March.

A motion to approve this request was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

d) MTX Group – Albuquerque

The company requested a total of \$228,866.08 for 10 trainees at an average wage of \$42.76 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation for JTIP and thanked Ms. Borrego for her summary.

A motion to approve this request was made by Ms. Sena and seconded by Mr. Duske. Motion passed unanimously.

e) IDEAS Engineering & Technology – Albuquerque

The company requested a total of \$120,370.00 for 6 trainees at an average wage of \$36.25 per hour. The company has been approved for JTIP on two previous occasions.

The company expressed appreciation for JTIP. Ms. Doran mentioned that the Engineer position's wage was a little low and the company stated that they do evaluate rates/wages, however, the market is very competitive.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Doran. Motion passed unanimously.

f) Lancs Industries, Inc. – Albuquerque

The company requested a total of \$178,930.00 for 54 trainees at an average wage of \$16.46 per hour. The company has been approved for JTIP on two previous occasions.

The company expressed appreciation for JTIP and stated that they are doing well.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Doran. Motion passed unanimously.

g) Sceye, Inc. – Moriarty

The company requested a total of \$210,672.72 for 6 trainees at an average wage of \$48.93 per hour. The company has been approved for JTIP on two previous occasions.

The company expressed appreciation for JTIP and stated that they are planning another six flights; will test software; are starting production of in-house composites; will be

starting intern positions and wants to bring broadband to rural areas.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Sena. Motion passed unanimously.

h) New Mexico Wineries, Inc. – Deming

The company requested a total of \$14,770.00 for 3 trainees at an average wage of \$12.75 per hour. This is the first time the company has applied for JTIP.

The company expressed appreciation for JTIP and stated that they are excited about this position and are going through a major re-branding that will be coming up soon.

A motion to approve this request was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

V. Approval of Minutes

- a. JTIP Board meeting, February 11, 2022 - a motion was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

VI. Fiscal Update

Mr. Gannon shared the fiscal report and the projects in the pipeline.

VII. Other (Discussion Items)

- a. Legislative Update
 - a. Chairman Roper reiterated that we will be getting from each budget for FY23.
- b. JTIP Public Policy Hearing and Board Retreat
- c. The board discussed that their preference for the date is May 13, 2022. The board meeting will be May 20, 2022. March 15, 2022 is the deadline to submit comments.
- d. Next Board Meeting – April 8, 2022; 9:00 am -12:00 pm; Virtual
 - a. Chairman Roper asked that Rochelle Bussey be invited to present a Film Program update.
 - b. Potential Hybrid for meetings? A few meeting places were suggested.
 - c. Mr. Duske mentioned that Jaime Hernandez has resigned, and an alternate will be sought.

VIII. Adjourn

A motion to adjourn was made by Chairman Roper. The motion passed unanimously, and the meeting adjourned at 11:23 am.