

**JOB TRAINING INCENTIVE PROGRAM
MONTHLY BOARD MEETING**

Virtual Meeting

MEETING SUMMARY OF September 17, 2021

ATTENDEES:

Board Members

Mark Roper, EDD Division Director - Board Chair
Marc Duske, NM Public Education Department
Michelle Doran, Department of Workforce Solutions
Jaime Hernandez, Department of Workforce Solutions
Amy Anderson, NMHED

Board Members Absent

Ricky Serna, NM Department of Workforce Solutions
Monica Sandoval-Johnson, STEM Boomerang
Amber Gallup-Rodriguez, NMHED

JTIP Staff Present

Patrick Gannon, Program Manager
Avelina Borrego, Marketing Coordinator
Jennifer Prada, Program Administrator
Sara Gutierrez, Deputy Director

Guests

Chris Taylor, Heritage Driven, LLC
Phil Ferguson, 3D Glass Solutions, Inc.
Joseph Beck, Advanced Manufactured Power Solutions
Caley Shoemaker, Altar Sprits, LLC
Mark Francis, Electronic Caregiver, Inc.
Albert Parra, Electronic Caregiver, Inc.
Jorge Sanchez, Electronic Caregiver, Inc.
Brad Strathe, Green Stream Farms
Jonathon Bartlett, Indica Labs, Inc.
Mandy Hale, LQ Digital, LLC
Chris Erickson-King, LQ Digital, LLC
Lindsey Ransdell, MTX Group, Inc.
Ronald Tarrson, Santa Fe Aero Services, LLC
Chelsea Nanawa, The Verdes Foundation
Dr. Jorge Piovesan, IDEAS Engineering & Technology, LLC
Dr. Charles Harb, RingIR, Inc.
Anna Harb, RingIR, Inc.
Wendy Ederer, AED
Mary Mylet, Department of Workforce Solutions
Louise Marquez, NMEDD Regional Representative
Max Gruner, NMEDD Regional Representative
Lorraine Ruggles, NMEDD Regional Representative

I. Introductions

The meeting convened at 9:05 am. The introduction of board and staff followed.

II. Approval of the Agenda as amended

A motion to approve was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

III. Consideration of Amendment

a) Heritage Driven, LLC – Albuquerque

The company requested a total of \$23,738.00 for 1 trainee at an average wage of \$41.50 per hour. The company has been approved for JTIP on one previous occasion.

Ms. Borrego read the summary to which the company was appreciative; they are excited to be growing and are grateful for the opportunity.

A motion to approve the request in the amount of \$23,738.00 to hire and train 1 employee was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

IV. Consideration of Proposals

a) 3D Glass Solutions, Inc. – Albuquerque

The company requested a total of \$217,029.76 for 8 trainees at an average wage of \$47.87 per hour. The company has been approved for JTIP on twelve previous occasions.

The company expressed appreciation; they are in the process of expanding facilities and capabilities, the positions up for approval are instrumental for the company's growth.

A motion to approve the request in the amount of \$217,029.76 to hire and train 8 employees was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

b) Advanced Manufactured Power Solutions – Albuquerque

The company requested a total of \$43,625.44 for 8 trainees at an average wage of \$37.26 per hour. The company has been approved for JTIP on one previous occasion.

Ms. Borrego read the summary and the company had nothing further to add.

A motion to approve the request in the amount of \$43,625.44 to hire and train 8 employees was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

c) Altar Spirits – Santa Fe

The company requested a total of \$12,200.00 for 2 trainees at an average wage of \$17.50 per hour. This is the first time the company has applied for JTIP.

Ms. Borrego read the summary and the company expressed appreciation for the staff's help.

A motion to approve the request in the amount of \$12,200.00 to hire and train 2 employees was made by Mr. Doran and seconded by Ms. Anderson. Motion passed.

d) Electronic Caregiver – Las Cruces

The company requested a total of \$1,207,762.16 for 120 trainees at an average wage of \$22.15 per hour. This is the first time the company has applied for JTIP.

The company expressed appreciation for the opportunity and stated that they are under contract to build out; are in the clinical triage side of it now and anticipate coming back.

A motion to approve the request in the amount of \$1,207,762.16 to hire and train 120 employees was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

e) Green Stream Farms – Columbus

The company requested a total of \$222,978.00 for 20 trainees at an average wage of \$19.43 per hour. This is the first time the company has applied for JTIP.

Ms. Borrego read the summary and the company expressed appreciation for the opportunity.

A motion to approve the request in the amount of \$222,978.00 to hire and train 20 employees was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

f) Indica Labs, Inc. – Albuquerque

The company requested a total of \$481,176.40 for 20 trainees at an average wage of \$40.57 per hour and 5 interns at an average wage of \$21.00 per hour. The company has been approved for JTIP on six previous occasions.

The company stated that it is a pleasure to be here and although they have great benefits currently, they are expanding their benefits package.

A motion to approve the request in the amount of \$481,176.40 to hire and train 20 employees and 5 interns was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

g) LQ Digital, LLC – Albuquerque

The company requested a total of \$418,653.96 for 98 trainees at an average wage of \$16.15 per hour. The company has been approved for JTIP on one previous occasion.

The company stated that they were initially unable to hire as fast as they'd hoped but are now seeing candidates picking up and has a class of 26-30 for next week that are ready for work.

A motion to approve the request in the amount of \$418,653.96 to hire and train 98 employees was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

h) MTX Group, Inc. – Albuquerque

The company requested a total of \$309,459.08 for 10 trainees at an average wage of \$53.84 per hour. This is the first time the company has applied for JTIP.

The company stated that they have a great relationship with NM and are excited and grateful; are using a temporary address right now but are closer to getting a final space.

A motion to approve the request in the amount of \$309,459.08 to hire and train 10 employees was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

i) Santa Fe Aero Services, LLC – Santa Fe

The company requested a total of \$46,698.40 for 3 trainees at an average wage of \$28.85 per hour. The company has been approved for JTIP on two previous occasions.

The company stated that they hired 2 high school interns over the summer and will hire a challenged person soon.

A motion to approve the request in the amount of \$46,698.40 to hire and train 3 employees was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

j) The Verdes Foundation – Albuquerque

The company requested a total of \$20,247.80 for 1 trainee at an average wage of \$33.65 per hour. The company has been approved for JTIP on five previous occasions.

The company stated that it was their pleasure to be here; to date they have 106 employees; are gearing up for recreational market in 2022; and that they will stay not for profit for now and will continue to serve and cater to the wellness of all.

A motion to approve the request in the amount of \$20,247.80 to hire and train 1 employee was made by Mr. Duske and seconded by Ms. Anderson. Motion passed.

k) IDEAS Engineering & Technology, LLC – Albuquerque

The company requested a total of \$71,202.80 for 4 trainees at an average wage of \$32.70 per hour. The company has been approved for JTIP on one previous occasion.

Mr. Duske asked about what is being produced regarding the 2 production positions, to which the answer was, “computers for space”. There are 6 units to fly in 4 different satellites.

A motion to approve the request in the amount of \$71,202.80 to hire and train 4 employees was made by Mr. Duske and seconded by Ms. Anderson. Motion passed.

l) RingIR, Inc. – Albuquerque

The company requested a total of \$79,364.00 for 3 trainees at an average wage of \$45.67 per hour. The company has been approved for JTIP on four previous occasions.

The company expressed appreciation and stated that COVID made an impact last year, but they survived and are continuing to grow.

A motion to approve the request in the amount of \$79,364.00 to hire and train 3 employees was made by Mr. Duske and seconded by Ms. Doran. Motion passed.

V. Approval of the Minutes

- a. JTIP Board meeting, August 13, 2021 - a motion was made by Ms. Doran and seconded by Ms. Anderson. Motion passed.

VI. Fiscal Update

Ms. Gutierrez reviewed the fiscal report and the projects in the pipeline.

VII. Other (Discussion Items)

- a. Future JTIP Board meetings – they will remain virtual until further notice.
- b. Next Board Meeting – October 8, 2021; 9:00 am -12:00 pm; Virtual

VIII. Adjourn

A motion to adjourn was made by Chairman Roper. The motion passed and the meeting adjourned at 11:05 am.