

**JOB TRAINING INCENTIVE
PROGRAM MONTHLY BOARD
MEETING**

Virtual Meeting

MEETING SUMMARY OF June 10, 2022

ATTENDEES:

Board Members

Mark Roper, EDD Division Director - Board Chair
Marc Duske, NM Public Education Department
Ricky Serna, Acting Secretary, Department of
Workforce Solutions
Michelle Doran, Department of Workforce Solutions
Kathleen Sena, NMHED
Monica Sandoval-Johnson, STEM Boomerang

Board Members Absent

JTIP Staff Present

Patrick Gannon, Program Manager
Avelina Borrego, Marketing Coordinator
Jennifer Prada, Program Administrator

Guests

Dr. Kenneth Edge, Infinity Labs, LLC
Dr. Thomas Adler, Infinity Labs, LLC
Mark Francis, Electronic Caregiver, Inc.
Albert Parra, Electronic Caregiver, Inc.
Jorge Sanchez, Electronic Caregiver, Inc.
Rachel Anaya, Electronic Caregiver, Inc.
Donald Garrett, National Water Services, Inc.
Mahmoud Taha, TS Nano Sealants, LLC
Kary Ann Taha, TS Nano Sealants, LLC
Robert Estrada, Yellow Bird Solar
Rocky Bacchus, Yellow Bird Solar
Mario Alleva, The Boeing Company
Tyler Schroeder, The Boeing Company
Charles Harb, RingIR, Inc.

I. Introductions

The meeting convened at 9:00 am. The introduction of board and staff followed.

II. Approval of the Agenda

Motion to approve the agenda was made by Ms. Sena and seconded by Mr. Serna. Motion passed unanimously.

III. Consideration of Proposals

a) Infinity Labs, LLC – Albuquerque

The company requested a total of \$793,968.32 for 24 trainees at an average wage of \$57.69 per hour. This is the first time the company has applied for JTIP.

The company expressed appreciation for the opportunity and consideration; Mr. Gruner is helping them find a location here in NM; recruiting efforts include nation wide searches; however, will target Albuquerque, not interested in international efforts right now; the health app will be out to market now in 2022; expansion goal is 50 trainees per year nationwide; so far 42 nationwide with in NM; training is on the job using specific tools; however, aero space engineers can work remotely; 5 to 6 interns are in the works now.

A motion to approve this request was made by Ms. Sena and seconded by Mr. Serna. Motion passed unanimously.

b) Electronic Caregiver, Inc. – Las Cruces

The company requested a total of \$888,215.84 for 75 trainees at an average wage of \$26.12 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation for the opportunity; since the last funding, the company has been able to expand across more categories and retention has increased. Mr. Serna asked how the company reduces costs to people and Mr. Francis provided an explanation as to how, such as that they partner with physician's offices and that their hospital at home program is less expensive and more beneficial because of the daily check ins through a clinician which is more hands on. Tele health to expand care is a core of the company's goal, like to tribal places, etc. No internet connectivity issues, has a strong partnership with Intel for cellular service and AT&T; are doing Health Coach certifications via NMSU.

A motion to approve this request was made by Mr. Serna and seconded by Ms. Sena. Motion passed unanimously.

c) National Water Services, Inc. – Santa Fe

The company requested a total of \$65,067.92 for 6 trainees at an average wage of \$22.48 per hour. The company has been approved for JTIP on eleven previous occasions.

The company expressed appreciation and stated that they had been unsuccessful in filling the positions the last two times; Ms. Sena gave recommendations for this purpose and the company has increased the wages since.

A motion to approve this request was made by Ms. Sena and seconded by Ms. Sandoval-Johnson. Motion passed unanimously.

d) TS Nano Sealants, LLC – Albuquerque

The company requested a total of \$241,449.68 for 11 trainees at an average wage of \$39.23 per hour. This is the first time the company has applied for JTIP.

The company stated that they are a NM based company, their focus is to drop down methane gas emissions; are planning a \$1.5 million dollar expansion; explained how the product works and they already have a few applicants in mind.

A motion to approve this request was made by Mr. Duske and seconded by Mr. Serna. Motion passed unanimously.

e) Mesilla Park Services, LLC dba Yellow Bird Solar – Mesilla Park

The company requested a total of \$478,300.00 for 32 trainees at an average wage of \$25.59 per hour. This is the first time the company has applied for JTIP.

The company expressed appreciation for the program and stated that they will provide services in the southern part of the state; they train locally and works with the Dona Ana community college. Ms. Sena expressed concern about the Solar Designer job description being extensive, the company replied that they have hired some Solar Designers already and they work with other organizations to help with the hiring for this position.

A motion to approve this request was made by Ms. Sena and seconded by Mr. Serna. Motion passed unanimously.

f) The Boeing Company – Albuquerque

The company requested a total of \$768,735.32 for 22 trainees at an average wage of \$60.71 per hour. The company has been approved for JTIP on eight previous occasions.

The company state that JTIP has helped tremendously with expansion, etc.; mentioned the various recruiting methods; several benefits increased in January 2022; are looking forward to more community outreach.

A motion to approve this request was made by Mr. Serna and seconded by Mr. Duske. Motion passed unanimously.

g) RingIR, Inc. – Albuquerque

The company requested a total of \$18,807.64 for 1 trainee at an average wage of \$30.43 per hour. The company has been approved for JTIP on five previous occasions.

The company stated that they have received another round of funding for clinical testing; are going to do the Redex program in which one of sixty companies were able to get in and RingIR was one of them; gave an overview of the company's testing capabilities.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Sandoval-Johnson. Motion passed unanimously.

IV. Approval of Minutes

- a. JTIP Board meeting, May 20, 2022 - a motion was made by Ms. Sandoval-Johnson and seconded by Ms. Sena. Motion passed unanimously.

V. Fiscal Update

Mr. Gannon shared the fiscal report and the projects in the pipeline. Ms. Sandoval-Johnson asked about Intel being on the pipeline, to which Chairman Roper stated that yes, they are, however, on a reduced level of funding so as not to deplete the JTIP funds. Ms. Sandoval-Johnson asked if Universal Hydrogen is expanding, to which Chairman Roper replied that it's a new operation, 40 acres (all property) just north of the airport, leased property is currently in design, construction completion expected late 2023.

VI. Other (Discussion Items)

- a. Review and Adoption of Policy Amendments for FY23 – the FY23 Policy Amendments have been adopted. Action needed today was regarding the Public Health Emergency formerly COVID language – a motion was made by Ms. Sena and seconded by Mr. Duske. Motion passed unanimously.
- b. Next Board Meeting – July 8, 2022; 9:00 am -12:00 pm; Virtual

VII. Adjourn

A motion to adjourn was made by Chairman Roper. The motion passed unanimously, and the meeting adjourned at 11.10 am.