

# Quarterly Economic Summary

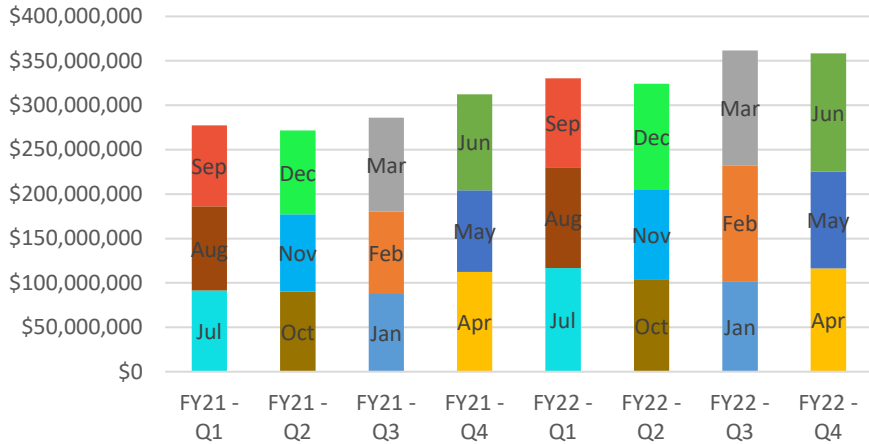
## McKinley County



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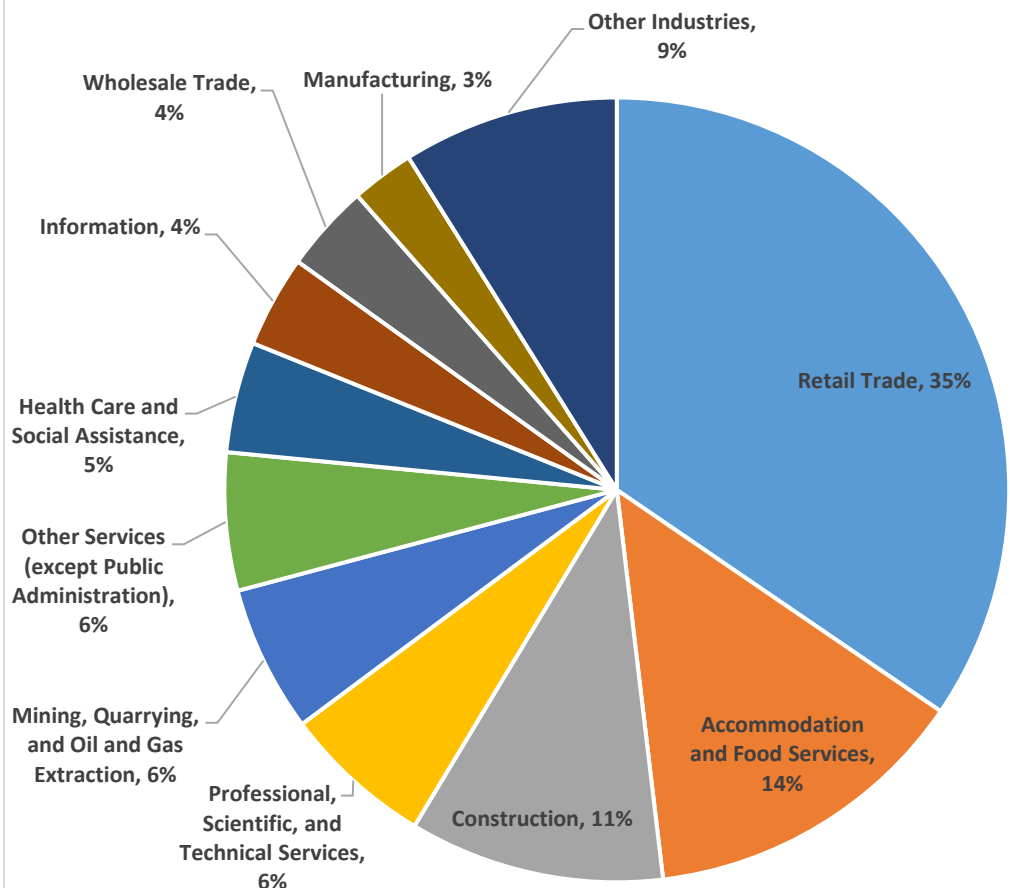
Chart 1. Matched Taxable Gross Receipts Per Quarter



Gross receipts growth across the state significantly outpaced inflation over the last year, and 31 of 33 counties saw growth during that time. The state improved from an already strong third quarter for economic growth in the fourth quarter of FY22 of 20% for all industries compared with the same quarter a year ago and an increase of 29% compared with the same quarter before the COVID-19 pandemic hit. Rising inflation and interest rates pose risks, but the outlook is for continued strong growth in New Mexico.

McKinley County's matched taxable gross receipts (MTGR) remained relatively flat in Q4 FY22 as compared to Q3 FY22, shown in Chart 1. From Q3 FY22 to Q4 FY22 MTGR declined by \$3.3M or nearly 1%. Despite this decline the amount reported during Q4 FY22 (\$358M) is the second largest amount over the last 16 quarters. During this time MTGR has averaged \$298M. Table 1, on the next page, shows an increase of \$46.2M from Q4 in FY21 to

Chart 2. FY22 - Q4 Industry Size by Matched Taxable Gross Receipts



**Matched Taxable Gross Receipts (MTGR)** are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

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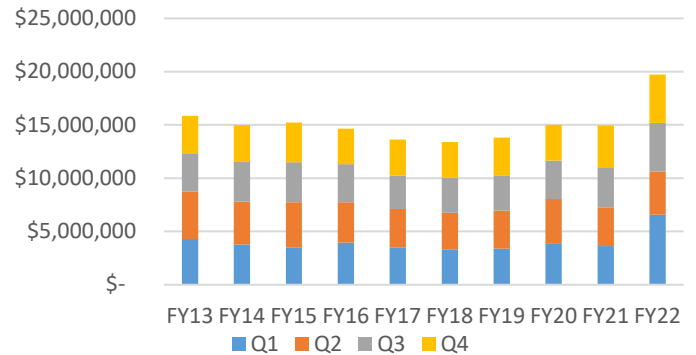
**Table 1. FY22 - Q4 Matched Taxable Gross Receipts by Industry**

Industries	FY22 - Q4	YOY Growth	YOY % Change	%Change from FY19-	
				Q4 (Pre-COVID)	
Accommodation and Food Services	\$ 48,047,337	\$ 4,697,127	11%		25%
Administrative/Support & Waste Management/Remediation	\$ 5,367,653	\$ (4,335,040)	-45%		126%
Agriculture, Forestry, Fishing, and Hunting	\$ 1,364,724	\$ 1,198,316	720%		337%
Arts, Entertainment, and Recreation	\$ 494,831	\$ 39,408	9%		-53%
Construction	\$ 37,206,355	\$ (8,328,265)	-18%		60%
Educational Services	\$ 2,762,930	\$ 1,697,347	159%		468%
Finance and Insurance	\$ 1,641,359	\$ 90,413	6%		43%
Health Care and Social Assistance	\$ 16,154,456	\$ 3,531,085	28%		24%
Information	\$ 13,411,544	\$ 3,069,173	30%		-15%
Management of Companies and Enterprises	\$ 8,468	\$ 8,468	N/A		N/A
Manufacturing	\$ 9,186,552	\$ (1,176,773)	-11%		-30%
Mining, Quarrying, and Oil and Gas Extraction	\$ 21,383,644	\$ 1,697,541	9%		-2%
Other Services (except Public Administration)	\$ 20,100,147	\$ 4,476,025	29%		20%
Professional, Scientific, and Technical Services	\$ 21,929,942	\$ 14,413,615	192%		10%
Public Administration	\$ -	\$ -	N/A		N/A
Real Estate and Rental and Leasing	\$ 6,463,037	\$ 1,072,784	20%		12%
Retail Trade	\$ 122,279,459	\$ 9,492,285	8%		50%
Transportation and Warehousing	\$ 932,498	\$ 498,941	115%		-44%
Unclassified Establishments	\$ 3,371,082	\$ 2,328,188	223%		403%
Utilities	\$ 9,124,833	\$ 5,387,910	144%		156%
Wholesale Trade	\$ 12,774,287	\$ 6,357,659	99%		6%
<b>All Industries</b>	<b>\$ 358,397,786</b>	<b>\$ 46,230,271</b>	<b>15%</b>		<b>27%</b>

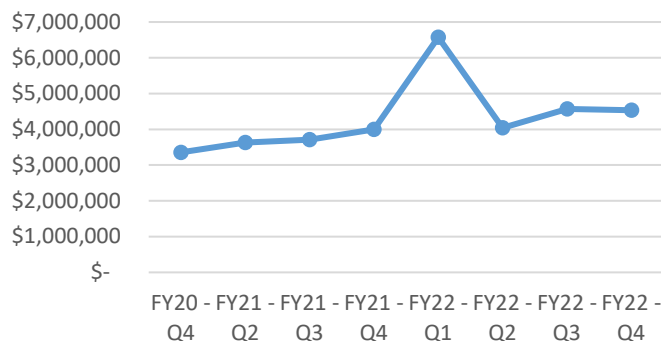
FY22 of the same period. Table 1 also shows all but 5 industries reported a year-over-year (YOY) increase. The largest increase came from the professional, scientific, and technical services industry, which posted a YOY decline of \$14M or 192%.

Gross receipts tax (GRT) revenue collections remained relatively flat in Q4 FY22 as compared to Q3 FY22, as seen in Chart 4. From Q3 FY22 to Q4 FY22 GRT collections decreased by \$34K or nearly 1%. Over the last eight quarters, GRT collections has averaged \$4.3M which is \$200K less than the amount collected during Q4 FY22 (\$4.5M).

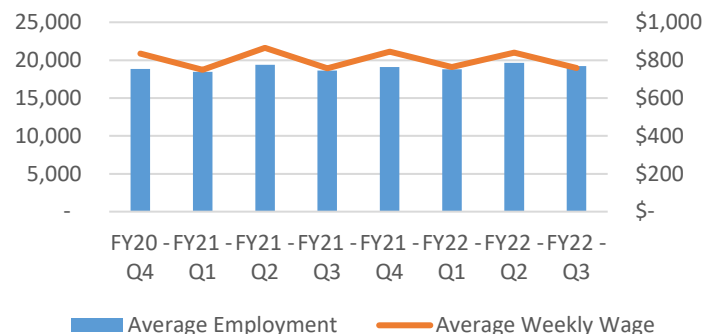
**Chart 3. Annual Total GRT Revenue Collections**



**Chart 4. Quarterly GRT Revenue Collections**



**Chart 5. Total Employment & Weekly Wage**

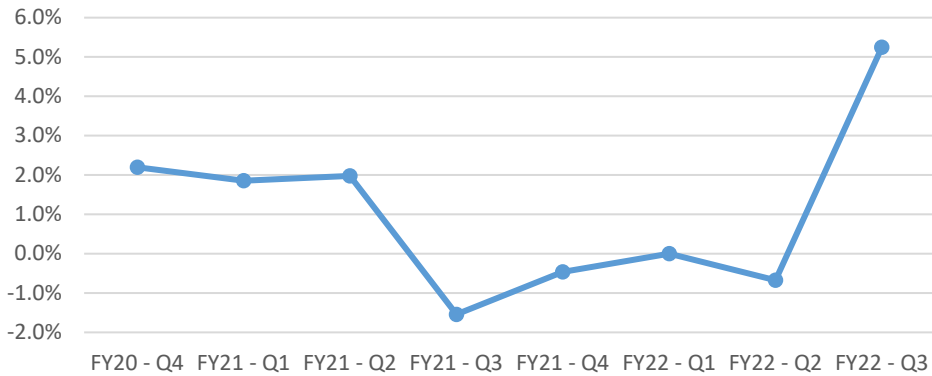


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Chart 6. Establishment Year-Over-Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY22 - Q3 Employment Data and Establishments by Industry

Industry	Average Employment	YOY Change in Average Employment	Average Weekly Wage	YOY change in Average Weekly Wage	Number of Establishments	YOY Change in Establishments
Accommodation and Food Services	2,647	16.0%	\$ 361	11.4%	147	1.4%
Administrative/Support & Waste Management/Remediation	382	-19.6%	\$ 890	78.7%	55	10.0%
Agriculture, Forestry, Fishing, and Hunting	*	*	*	*	3	-25.0%
Arts, Entertainment, and Recreation	393	184.8%	\$ 650	-10.2%	13	8.3%
Construction	740	11.1%	\$ 718	7.6%	78	8.3%
Educational Services	2,629	3.1%	\$ 828	1.3%	22	0.0%
Finance and Insurance	354	5.4%	\$ 873	28.0%	65	1.6%
Health Care and Social Assistance	4,814	-6.5%	\$ 940	2.2%	335	3.7%
Information	127	22.1%	\$ 652	-8.4%	24	9.1%
Management of Companies and Enterprises	26	23.8%	\$ 1,060	-9.9%	9	0.0%
Manufacturing	471	-13.6%	\$ 819	-33.9%	30	11.1%
Mining, Quarrying, and Oil and Gas Extraction	*	*	*	*	4	-20.0%
Other Services (except Public Administration)	490	12.9%	\$ 611	4.6%	93	16.3%
Professional, Scientific, and Technical Services	189	-1.0%	\$ 883	10.2%	57	11.8%
Public Administration	1,789	-3.7%	\$ 1,017	-0.6%	70	-6.7%
Real Estate and Rental and Leasing	149	-3.9%	\$ 669	5.5%	40	0.0%
Retail Trade	3,124	12.2%	\$ 567	6.4%	199	11.8%
Transportation and Warehousing	321	-23.2%	\$ 895	13.9%	51	0.0%
Utilities	104	-1.0%	\$ 1,756	-27.6%	12	9.1%
Wholesale Trade	417	11.8%	\$ 749	9.5%	37	2.8%
<b>All Industries</b>	<b>19,214</b>	<b>3.2%</b>	<b>\$ 758</b>	<b>0.1%</b>	<b>1,344</b>	<b>5.2%</b>

\*Some data may be withheld to avoid disclosure of confidential information.