

Quarterly Economic Summary

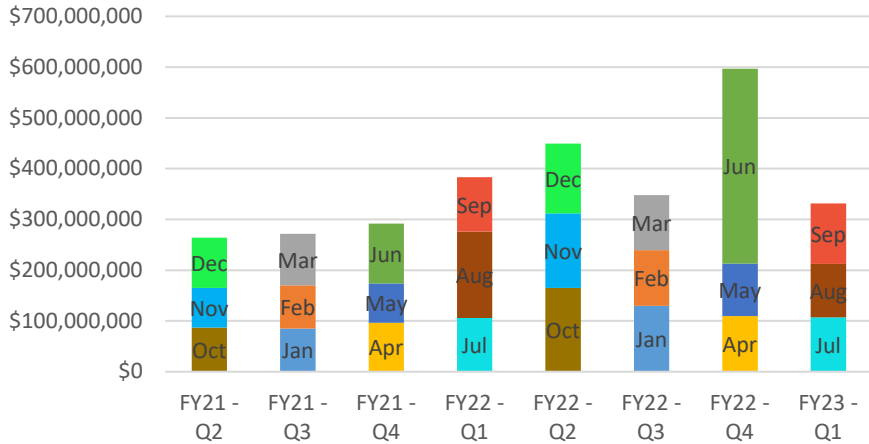
Otero County



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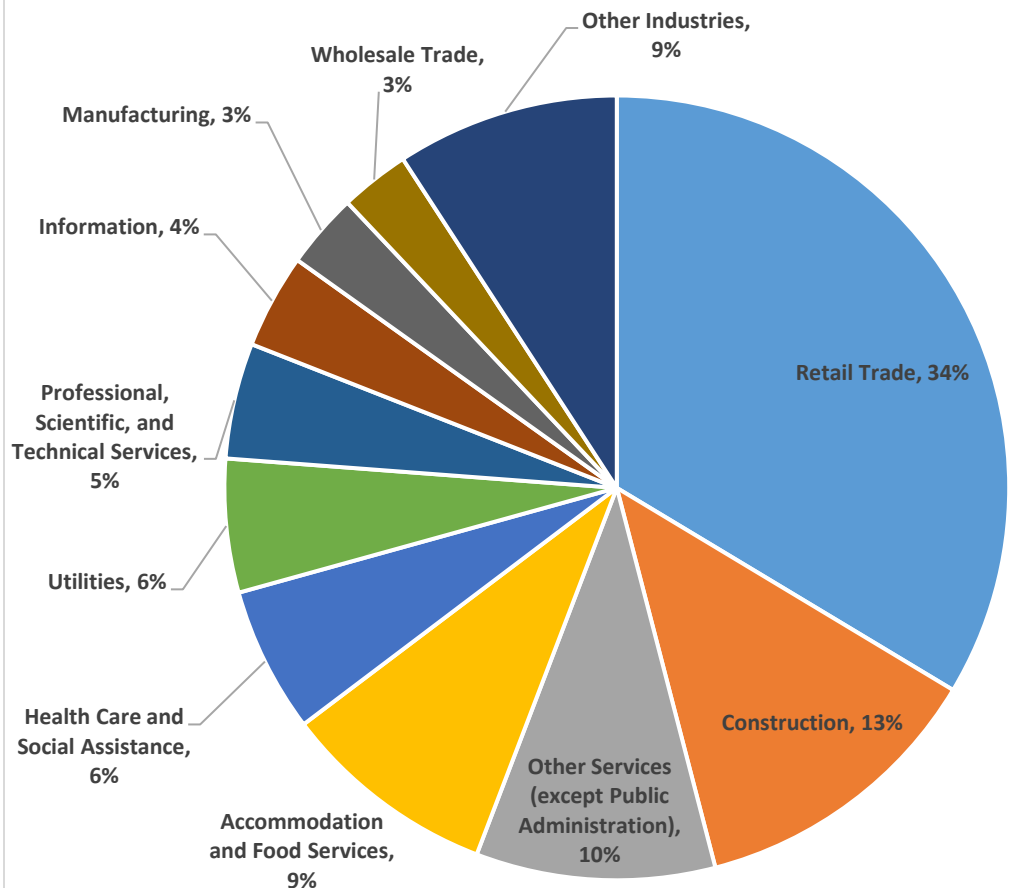
Chart 1. Matched Taxable Gross Receipts Per Quarter



In the first quarter of FY23, 25 of 33 counties saw significant year-over-year economic growth. Statewide economic activity showed broad growth across most industry sectors, with oil and gas and construction leading the growth in gross receipts over the prior year. Concerns like interest rates and inflation have continued, leaving consumer confidence declining on the national level. Despite these concerns, New Mexico has had continued growth, with record-breaking gross receipts.

Otero County's matched taxable gross receipts (MTGR) decreased by \$266M or nearly 45% from Q4 FY21 to Q1 FY23, as seen in Chart 1. The amount of MTGR reported during Q1 FY23 (\$331.5M) is \$35.6M less than the eight-quarter average reported for Otero County (\$367M). Despite this large, reported decline in MTGR, Otero County has an upward trend over the last eight quarters. As seen in Chart 2, the largest industry as a percentage of

Chart 2. FY23 - Q1 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

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Table 1. FY23 - Q1 Matched Taxable Gross Receipts by Industry

| Industries | FY23 - Q1 | YOY Growth | YOY % Change | %Change from FY20-Q1 (Pre-COVID) |
|---|-----------------------|------------------------|--------------|----------------------------------|
| Accommodation and Food Services | \$ 30,173,509 | \$ 703,363 | 2% | 39% |
| Administrative/Support & Waste Management/Remediation | \$ 9,090,930 | \$ 4,134,458 | 83% | 152% |
| Agriculture, Forestry, Fishing, and Hunting | \$ (7,805,307) | \$ (8,302,673) | -1669% | -618% |
| Arts, Entertainment, and Recreation | \$ 736,894 | \$ (5,536) | -1% | 58% |
| Construction | \$ 41,861,035 | \$ (2,384,044) | -5% | 12% |
| Educational Services | \$ 3,636,746 | \$ 443,803 | 14% | 1050% |
| Finance and Insurance | \$ 1,140,720 | \$ 53,032 | 5% | 13% |
| Health Care and Social Assistance | \$ 20,317,434 | \$ 4,530,486 | 29% | 33% |
| Information | \$ 13,212,276 | \$ 1,123,985 | 9% | -17% |
| Management of Companies and Enterprises | \$ - | \$ (49,158) | -100% | N/A |
| Manufacturing | \$ 10,502,889 | \$ 3,284,550 | 46% | 152% |
| Mining, Quarrying, and Oil and Gas Extraction | \$ 687,488 | \$ 534,696 | 350% | N/A |
| Other Services (except Public Administration) | \$ 33,422,775 | \$ 187,591 | 1% | 16% |
| Professional, Scientific, and Technical Services | \$ 16,169,149 | \$ 137,167 | 1% | 6% |
| Public Administration | \$ 413,119 | \$ 143,051 | 53% | 100% |
| Real Estate and Rental and Leasing | \$ 8,389,044 | \$ (59,271,951) | -88% | 15% |
| Retail Trade | \$ 114,007,956 | \$ 1,339,085 | 1% | 50% |
| Transportation and Warehousing | \$ 625,101 | \$ 7,750 | 1% | -15% |
| Unclassified Establishments | \$ 6,405,382 | \$ 1,010,071 | 19% | 1348% |
| Utilities | \$ 18,657,653 | \$ 425,238 | 2% | 13% |
| Wholesale Trade | \$ 9,717,523 | \$ 431,948 | 5% | 67% |
| All Industries | \$ 331,511,741 | \$ (51,659,852) | -13% | 31% |

MTGR was the retail trade industry, which accounted for 34% of the total MTGR during Q1 FY23. Table 1 shows that 4 industries reported a year-over-year (YOY) decrease with the largest reported decline coming from the real estate and rental and leasing industry. The real estate and rental and leasing industry reported a YOY decline of \$59M or 88%. The agriculture, forestry, fishing, and hunting industry reported a negative amount in Q1 FY23, this is likely due to some form of taxpayer(s) amended return for prior periods.

Chart 3. Annual Total GRT Revenue Collections

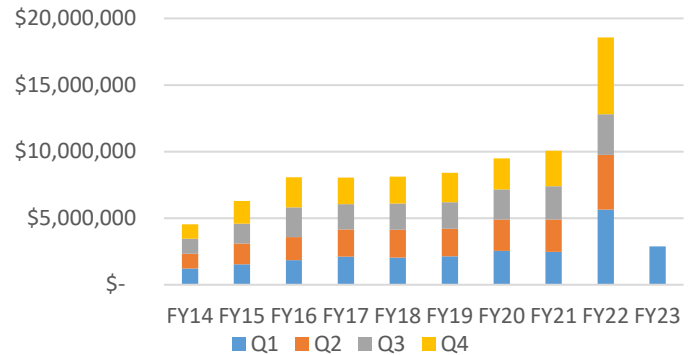


Chart 4. Quarterly GRT Revenue Collections

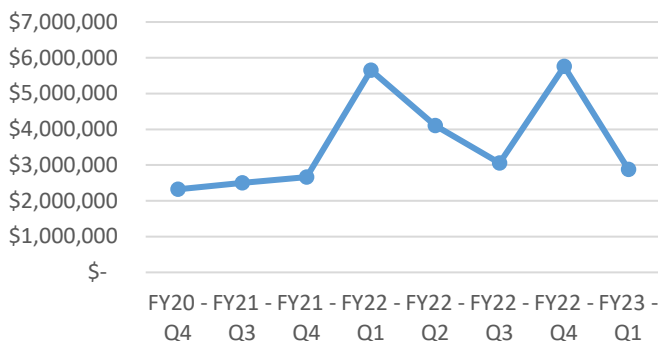
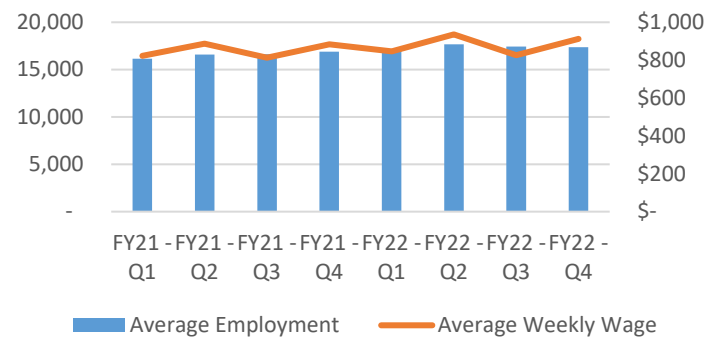


Chart 5. Total Employment & Weekly Wage

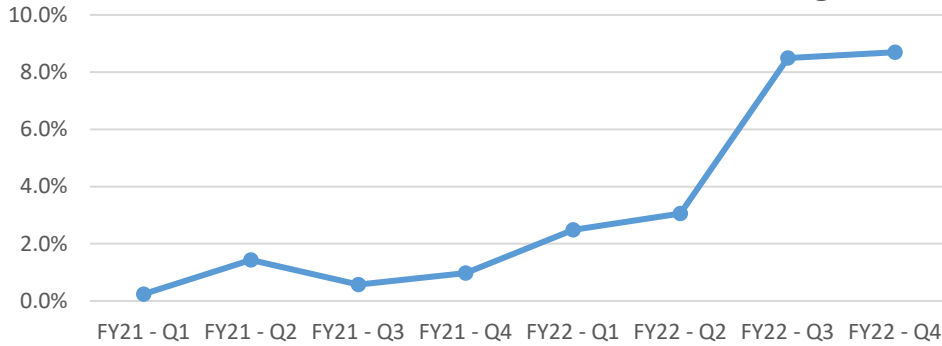


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Chart 6. Establishment Year Over Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year Over Year

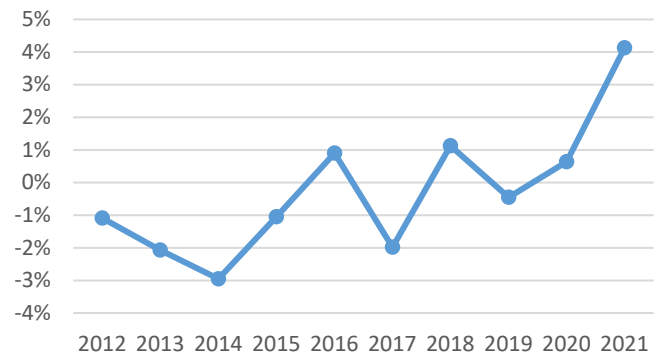


Table 2. Historical Glance: 2021 Gross Domestic Product by Industry

| Industry | 2021 | Industry % of Total | 2020-2021 Growth | YOY % Change |
|---|-------------------------|---------------------|-----------------------|--------------|
| Accommodation and Food Services | \$ 47,983,000 | 1.88% | \$ 9,255,000 | 24% |
| Administrative/Support & Waste Management/Remediation | \$ 104,786,000 | 4.10% | \$ 8,559,000 | 9% |
| Agriculture, Forestry, Fishing, and Hunting | \$ 11,715,000 | 0.46% | * | * |
| Arts, Entertainment, and Recreation | * | * | * | * |
| Construction | \$ 59,450,000 | 2.32% | \$ 4,650,000 | 8% |
| Educational Services | \$ 36,505,000 | 1.43% | \$ 5,377,000 | 17% |
| Finance and Insurance | \$ 31,531,000 | 1.23% | \$ 1,778,000 | 6% |
| Health Care and Social Assistance | \$ 184,110,000 | 7.20% | \$ 6,778,000 | 4% |
| Information | \$ 47,088,000 | 1.84% | \$ 3,540,000 | 8% |
| Management of Companies and Enterprises | \$ 4,825,000 | 0.19% | * | * |
| Manufacturing | \$ 7,361,000 | 0.29% | \$ 72,000 | 1% |
| Mining, Quarrying, and Oil and Gas Extraction | * | * | * | * |
| Other Services (except Public Administration) | \$ 36,697,000 | 1.43% | \$ 389,000 | 1% |
| Professional, Scientific, and Technical Services | \$ 59,647,000 | 2.33% | \$ 7,475,000 | 14% |
| Public Administration | \$ 1,537,789,000 | 60.11% | \$ 66,887,000 | 5% |
| Real Estate and Rental and Leasing | \$ 210,918,000 | 8.24% | \$ (10,646,000) | -5% |
| Retail Trade | \$ 121,682,000 | 4.76% | \$ 1,692,000 | 1% |
| Transportation and Warehousing | \$ 28,196,000 | 1.10% | \$ (3,030,000) | -10% |
| Utilities | * | * | * | * |
| Wholesale Trade | \$ 11,750,000 | 0.46% | \$ (1,291,000) | -10% |
| All Industries | \$ 2,558,382,000 | | \$ 101,482,000 | 4% |

*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available

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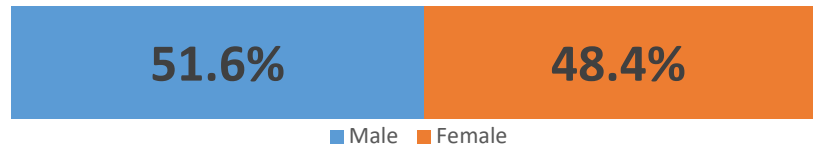
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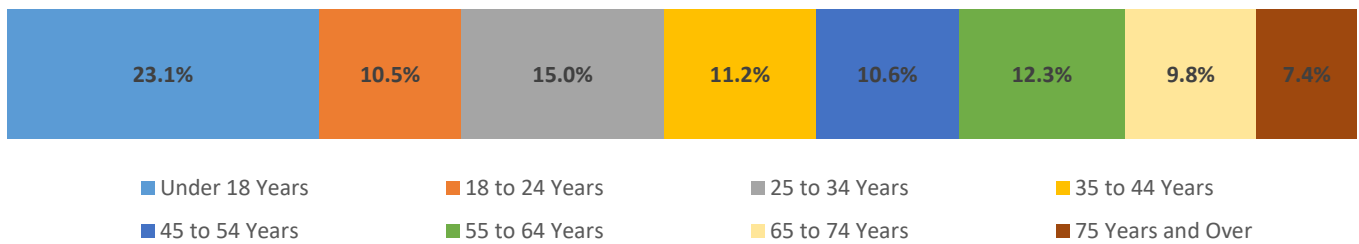
Population

66,804

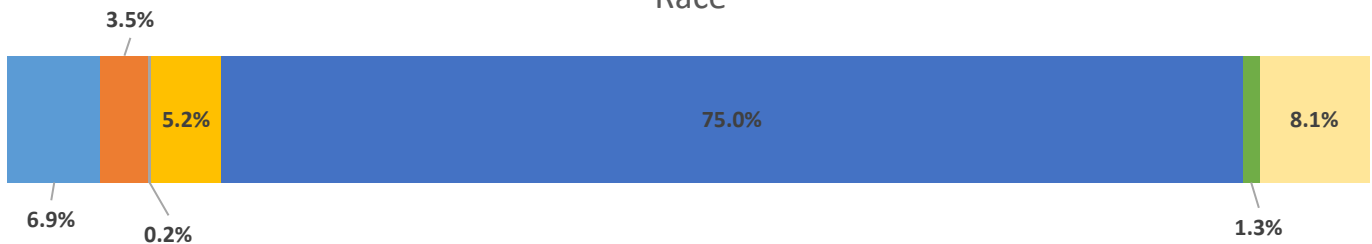
Population Sex



Population Age



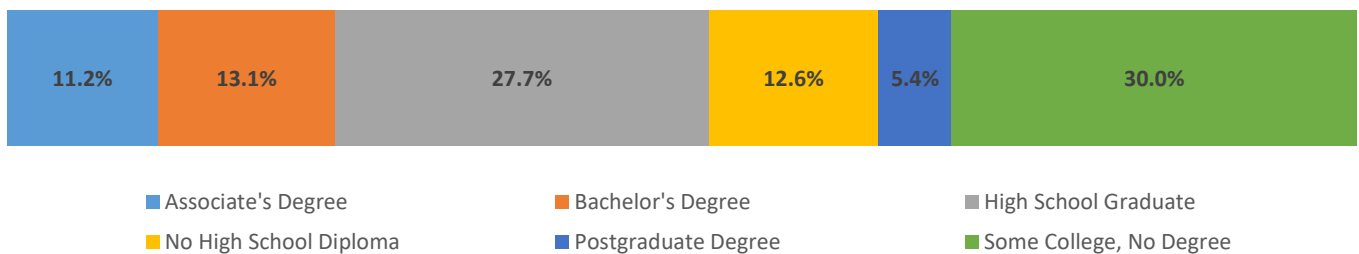
Race



Percent

| | |
|--|-------|
| Native American | 6.9% |
| Black or African American | 3.5% |
| Native Hawaiian and Other Pacific Islander | 0.2% |
| Some Other Race | 5.2% |
| White | 75.0% |
| Asian | 1.3% |
| Two or More Races | 8.1% |

Educational Attainment, Age 25-64



Page 4 Source: JobsEQ - American Community Survey 2016-2020, unless noted otherwise