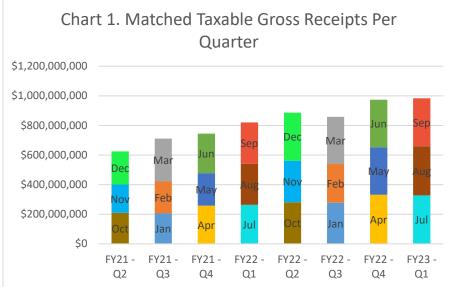
#### Quarterly Economic Summary

San Juan County

Released: January 2023



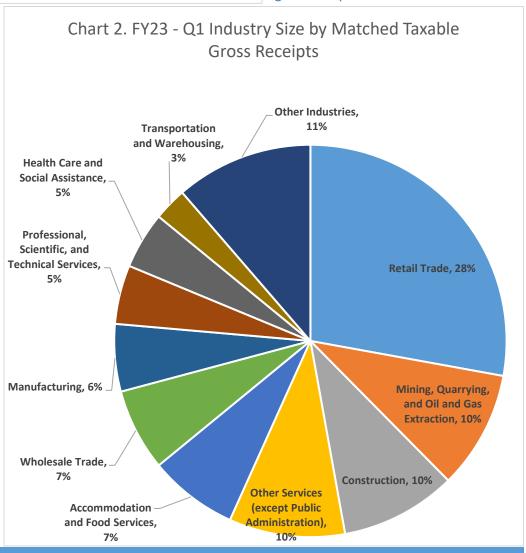
Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



In the first quarter of FY23, 25 of 33 counties saw significant year-over-year economic growth. Statewide economic activity showed broad growth across most industry sectors, with oil and gas and construction leading the growth in gross receipts over the prior year. Concerns like interest rates and inflation have continued, leaving consumer confidence declining on the national level. Despite these concerns, New Mexico has had continued growth, with record-breaking gross receipts.

San Juan County's matched taxable gross receipts (MTGR) increased \$10.6M or just over 1% from Q4 FY21 to Q1 FY23, as seen in Chart 1. The amount of MTGR reported during Q1 FY23 (\$983.7M) is \$158.6M more than the eight-quarter average reported for San Juan County (\$825M). As seen in Chart 2, the largest industry as a percentage of MTGR was the retail trade industry, which accounted for nearly 28% of the total MTGR during Q1 FY23.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



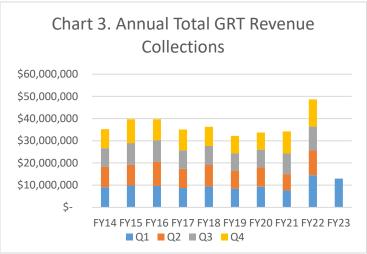
## Quarterly Economic Summary San Juan County

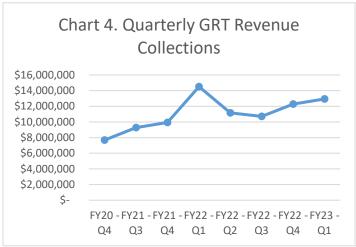


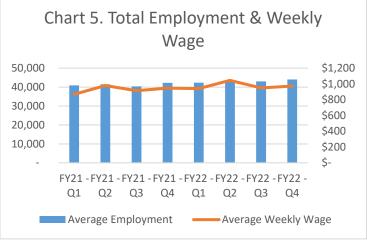
Table 1. FY23 - Q1 Matched Taxable Gross Receipts by Industry													
							%Change from FY20-						
Industries		FY23 - Q1		YOY Growth	YOY %	Change	Q1 (Pre-COVID)						
Accommodation and Food Services	\$	71,062,278	\$	416,887		1%	32%						
Administrative/Support & Waste Management/Remediation	\$	20,682,251	\$	8,135,255		65%	103%						
Agriculture, Forestry, Fishing, and Hunting	\$	(413,209)	\$	(1,232,581)		-150%	-144%						
Arts, Entertainment, and Recreation	\$	3,291,795	\$	691,074		27%	32%						
Construction	\$	92,629,801	\$	12,674,061		16%	-6%						
Educational Services	\$	966,936	\$	(190,525)		-16%	12%						
Finance and Insurance	\$	3,386,477	\$	(773,155)		-19%	7%						
Health Care and Social Assistance	\$	45,302,979	\$	2,434,401		6%	34%						
Information	\$	24,470,018	\$	2,323,092		10%	-16%						
Management of Companies and Enterprises	\$	447,039	\$	300,592		205%	94%						
Manufacturing	\$	53,782,033	\$	5,475,785		11%	58%						
Mining, Quarrying, and Oil and Gas Extraction	\$	94,265,445	\$	64,824,991		220%	60%						
Other Services (except Public Administration)	\$	92,577,778	\$	24,540,311		36%	39%						
Professional, Scientific, and Technical Services	\$	47,017,956	\$	(10,600,034)		-18%	-24%						
Public Administration	\$	7,212,226	\$	(806,294)		-10%	N/A						
Real Estate and Rental and Leasing	\$	23,605,117	\$	5,997,448		34%	-45%						
Retail Trade	\$	269,751,037	\$	22,168,213		9%	36%						
Transportation and Warehousing	\$	26,449,213	\$	12,242,199		86%	74%						
Unclassified Establishments	\$	10,744,777	\$	3,150,395		41%	269%						
Utilities	\$	14,984,908	\$	(9,576,289)		-39%	-38%						
Wholesale Trade	\$	65,590,358	\$	21,388,526		48%	83%						
All Industries	\$	983,724,659	\$	163,876,848		20%	23%						

Table 1 shows that 15 industries reported a year-overyear (YOY) increase with the largest reported increase coming from the oil and gas industry. The oil and gas industry reported a YOY increase of \$65M or 220%. The agriculture, forestry, fishing, and hunting industry reported a negative amount in Q1 FY23, this is likely due to some form of taxpayer(s) amended return for prior periods.

The amount of quarterly gross receipts taxes (GRT) collected during Q1 FY23 (\$12.9M) was 5% more than the amount collected during Q4 FY22 (\$12.3M), as seen in Chart 4.

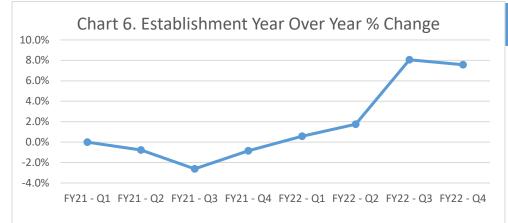






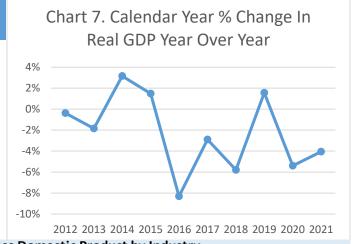
## Quarterly Economic Summary San Juan County





An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.



Industry		2021	Industry % of Total	2020-2021 Growth		YOY % Change	
Accommodation and Food Services	*		*	*		*	
Administrative/Support & Waste Management/Remediation	\$	63,716,000	1.24%	\$	676,000		19
Agriculture, Forestry, Fishing, and Hunting	\$	12,740,000	0.25%	\$	(12,207,000)		-49%
Arts, Entertainment, and Recreation	\$	16,921,000	0.33%	\$	7,074,000		72%
Construction	\$	151,234,000	2.94%	\$	(16,162,000)		-10%
Educational Services	\$	13,568,000	0.26%	\$	30,000		0%
Finance and Insurance	\$	92,935,000	1.81%	\$	7,951,000		9%
Health Care and Social Assistance	\$	420,174,000	8.17%	\$	36,105,000		99
nformation	\$	31,650,000	0.62%	*		*	
Management of Companies and Enterprises	\$	12,269,000	0.24%	\$	(5,829,000)		-32%
Manufacturing	\$	94,982,000	1.85%	\$	4,929,000		5%
Mining, Quarrying, and Oil and Gas Extraction	\$	1,231,865,000	23.97%	\$	(356,120,000)		-229
Other Services (except Public Administration)	*		*	*		*	
Professional, Scientific, and Technical Services	\$	82,366,000	1.60%	\$	9,939,000		149
Public Administration	\$	974,705,000	18.96%	\$	1,027,000		09
Real Estate and Rental and Leasing	\$	448,381,000	8.72%	\$	(5,160,000)		-19
Retail Trade	\$	340,051,000	6.62%	\$	14,266,000		49
Fransportation and Warehousing	\$	81,599,000	1.59%	\$	(2,814,000)	Į.	-3%
Jtilities	\$	470,605,000	9.16%	\$	(36,885,000)		-79
Wholesale Trade	\$	154,434,000	3.00%	\$	(10,613,000)		-6%
All Industries	\$	5,140,047,000		\$	(217,531,000)	1	-49

SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

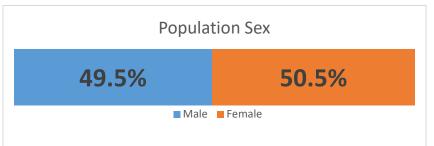
-This historical look at GDP data represents the most recent county GDP data available

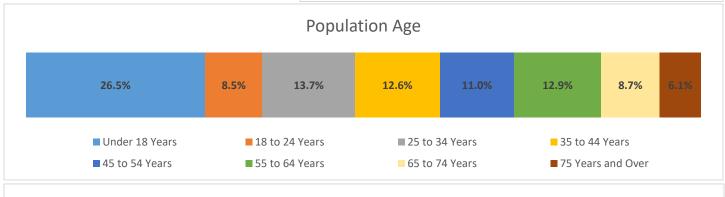
# Quarterly Economic Summary San Juan County



#### **Population**

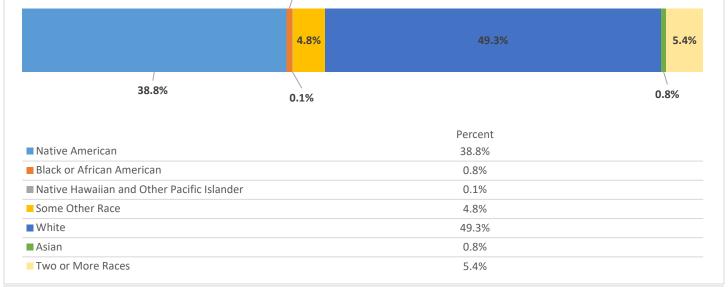
125,608

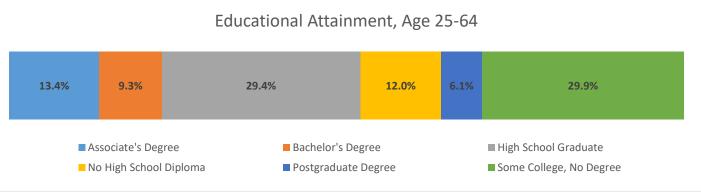




Race

0.8%





Page 4 Source: JobsEQ - American Community Survey 2016-2020, unless noted otherwise