

Quarterly Economic Summary

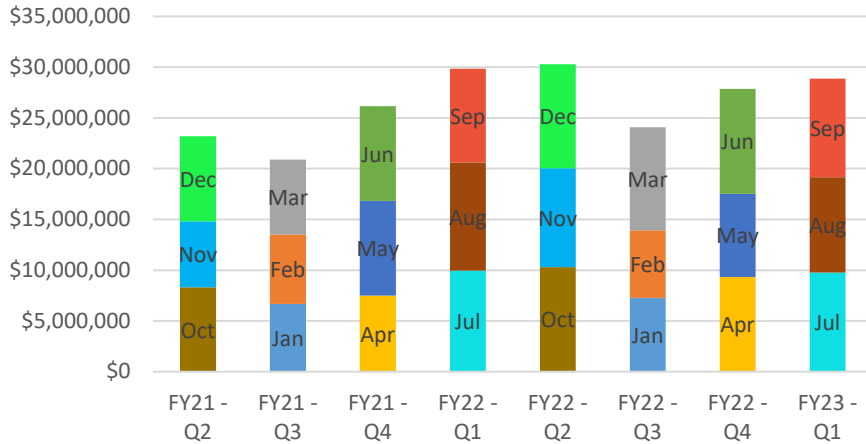
Union County



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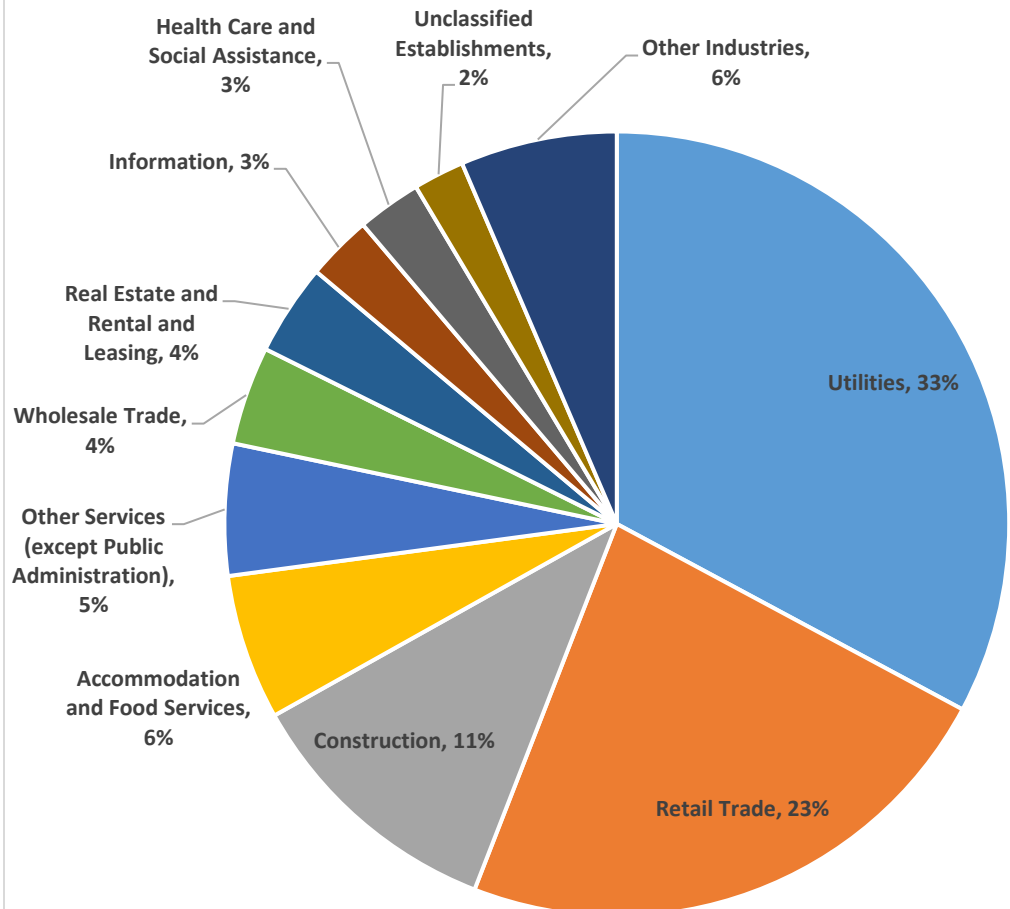
Chart 1. Matched Taxable Gross Receipts Per Quarter



In the first quarter of FY23, 25 of 33 counties saw significant year-over-year economic growth. Statewide economic activity showed broad growth across most industry sectors, with oil and gas and construction leading the growth in gross receipts over the prior year. Concerns like interest rates and inflation have continued, leaving consumer confidence declining on the national level. Despite these concerns, New Mexico has had continued growth, with record-breaking gross receipts.

Union County's matched taxable gross receipts (MTGR) increased by \$1M or nearly 4% from Q4 FY21 to Q1 FY23, as seen in Chart 1. The amount of MTGR reported during Q1 FY23 (\$28.8M) is \$2.4M more than the eight-quarter average reported for Union County (\$26.4M). As seen in Chart 2, the largest industry was the utilities industry, which accounted for 33% of the total MTGR during Q1 FY23.

Chart 2. FY23 - Q1 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

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Table 1. FY23 - Q1 Matched Taxable Gross Receipts by Industry

| Industries | FY23 - Q1 | YOY Growth | YOY % Change | %Change from FY20-Q1 (Pre-COVID) |
|---|----------------------|---------------------|--------------|----------------------------------|
| Accommodation and Food Services | \$ 1,705,371 | \$ (122,528) | -7% | 7% |
| Administrative/Support & Waste Management/Remediation | \$ 425,685 | \$ 60,400 | 17% | -84% |
| Agriculture, Forestry, Fishing, and Hunting | \$ 65,907 | \$ (35,128) | -35% | -81% |
| Arts, Entertainment, and Recreation | \$ 74,347 | \$ 2,785 | 4% | 25% |
| Construction | \$ 3,120,949 | \$ (2,680,483) | -46% | -31% |
| Educational Services | \$ 5,725 | \$ 297 | 5% | 434% |
| Finance and Insurance | \$ 109,134 | \$ 27,303 | 33% | -51% |
| Health Care and Social Assistance | \$ 752,225 | \$ (34,882) | -4% | -52% |
| Information | \$ 763,451 | \$ (242,982) | -24% | -37% |
| Management of Companies and Enterprises | \$ - | \$ - | N/A | N/A |
| Manufacturing | \$ 401,190 | \$ (566,218) | -59% | -91% |
| Mining, Quarrying, and Oil and Gas Extraction | \$ 120,846 | \$ 120,846 | N/A | 364885% |
| Other Services (except Public Administration) | \$ 1,541,720 | \$ 91,651 | 6% | 8% |
| Professional, Scientific, and Technical Services | \$ 584,063 | \$ 30,751 | 6% | 35% |
| Public Administration | \$ - | \$ (451,176) | -100% | N/A |
| Real Estate and Rental and Leasing | \$ 1,071,156 | \$ 126,548 | 13% | -28% |
| Retail Trade | \$ 6,559,992 | \$ 1,595,930 | 32% | 65% |
| Transportation and Warehousing | \$ 48,306 | \$ (71,024) | -60% | -59% |
| Unclassified Establishments | \$ 597,415 | \$ 294,127 | 97% | 3387% |
| Utilities | \$ 9,339,114 | \$ 485,106 | 5% | -7% |
| Wholesale Trade | \$ 1,152,825 | \$ 11,338 | 1% | 1006% |
| All Industries | \$ 28,868,095 | \$ (967,672) | -3% | -16% |

Table 1 shows that 8 industries reported a year-over-year (YOY) decrease with the largest reported decline coming from the construction industry. The construction industry reported a YOY decline of \$2.7M or 46%. Despite this decline, the retail trade industry reported a YOY increase of \$1.6M or 32%.

The amount of quarterly gross receipts taxes (GRT) collected during Q1 FY23 (\$296K) was 21% more than the amount collected during Q4 FY22 (\$244K), as seen in Chart 4. Despite this quarterly increase in GRT collections, Union County's GRT has remained relatively flat over the last 8 quarters.

Chart 3. Annual Total GRT Revenue Collections

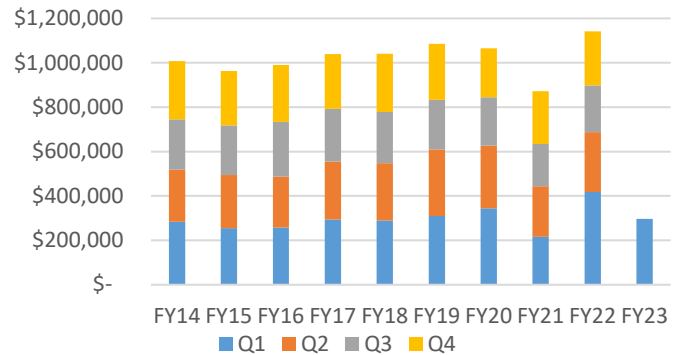


Chart 4. Quarterly GRT Revenue Collections

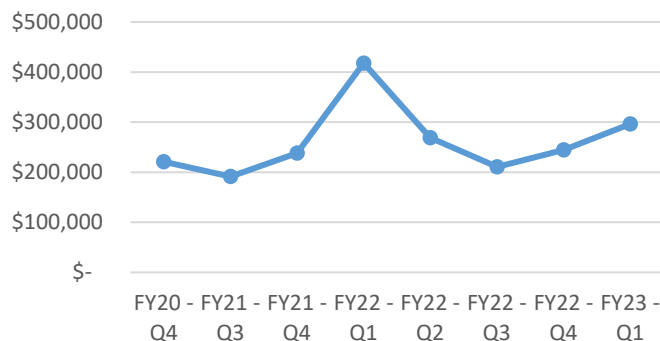
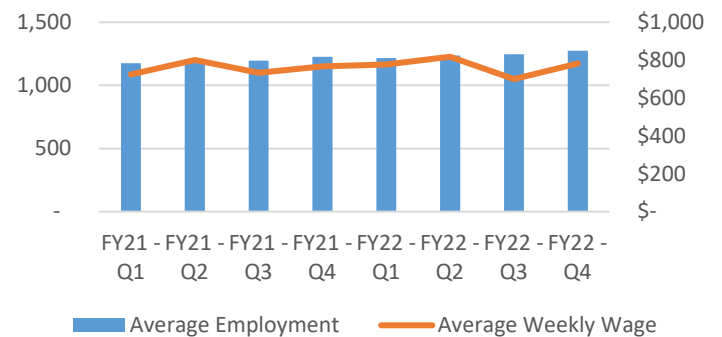


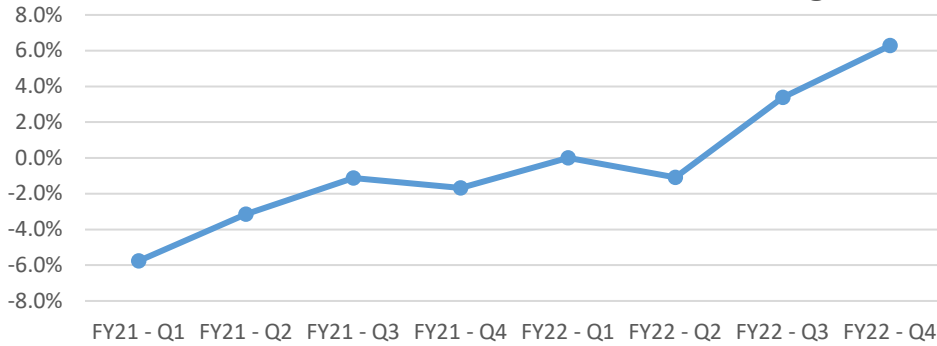
Chart 5. Total Employment & Weekly Wage



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Chart 6. Establishment Year Over Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year Over Year

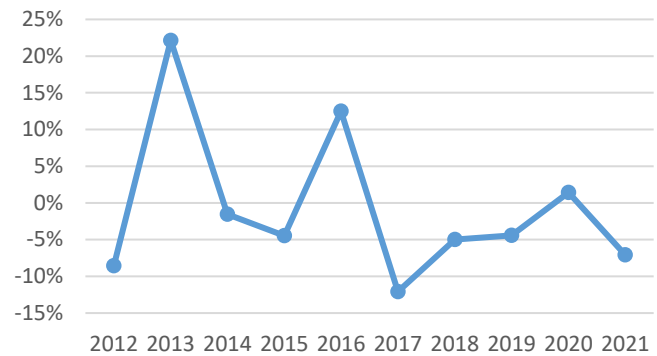


Table 2. Historical Glance: 2021 Gross Domestic Product by Industry

| Industry | 2021 | Industry % of Total | 2020-2021 Growth | YOY % Change |
|---|-----------------------|---------------------|------------------------|--------------|
| Accommodation and Food Services | \$ 4,434,000 | 2.22% | \$ 744,000 | 20% |
| Administrative/Support & Waste Management/Remediation | * | * | * | * |
| Agriculture, Forestry, Fishing, and Hunting | \$ 33,044,000 | 16.54% | \$ (13,830,000) | -30% |
| Arts, Entertainment, and Recreation | \$ 725,000 | 0.36% | \$ 393,000 | 118% |
| Construction | * | * | * | * |
| Educational Services | \$ 114,000 | 0.06% | \$ 1,000 | 1% |
| Finance and Insurance | \$ 4,227,000 | 2.12% | \$ 44,000 | 1% |
| Health Care and Social Assistance | \$ 10,624,000 | 5.32% | \$ 1,255,000 | 13% |
| Information | \$ 9,855,000 | 4.93% | \$ 408,000 | 4% |
| Management of Companies and Enterprises | * | * | * | * |
| Manufacturing | * | * | * | * |
| Mining, Quarrying, and Oil and Gas Extraction | \$ 39,928,000 | 19.98% | \$ (13,830,000) | -26% |
| Other Services (except Public Administration) | \$ 2,156,000 | 1.08% | \$ 330,000 | 18% |
| Professional, Scientific, and Technical Services | \$ 3,488,000 | 1.75% | * | * |
| Public Administration | \$ 30,957,000 | 15.49% | \$ (860,000) | -3% |
| Real Estate and Rental and Leasing | \$ 17,481,000 | 8.75% | \$ 179,000 | 1% |
| Retail Trade | \$ 9,060,000 | 4.53% | \$ 615,000 | 7% |
| Transportation and Warehousing | * | * | * | * |
| Utilities | \$ 1,417,000 | 0.71% | \$ (268,000) | -16% |
| Wholesale Trade | \$ 2,890,000 | 1.45% | \$ (165,000) | -5% |
| All Industries | \$ 199,822,000 | | \$ (15,190,000) | -7% |

*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available

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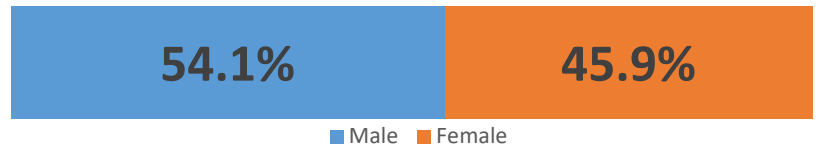
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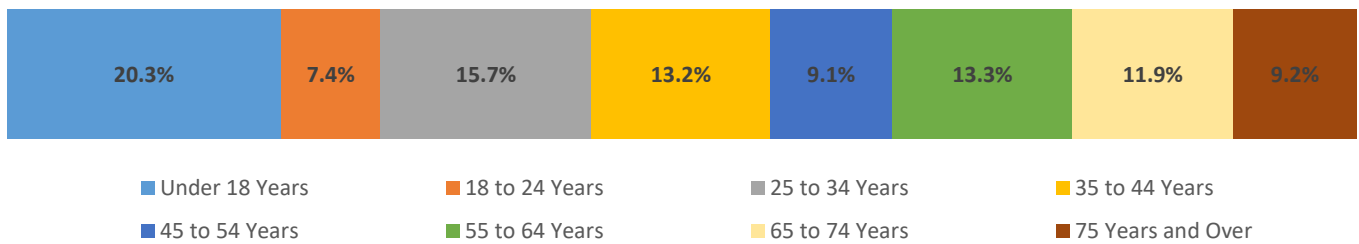
Population

4,106

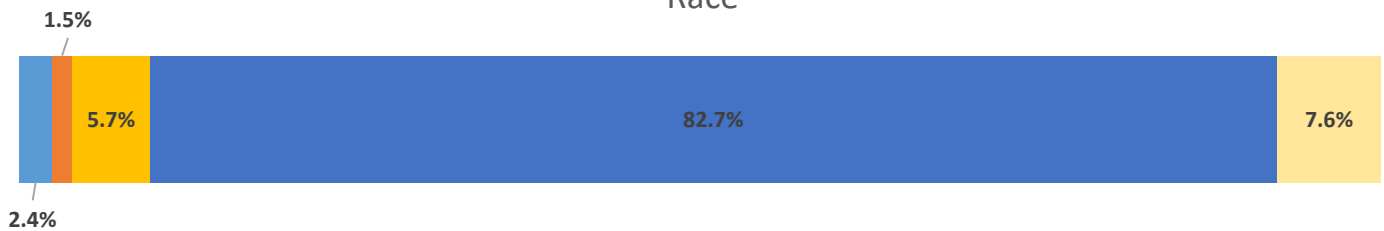
Population Sex



Population Age

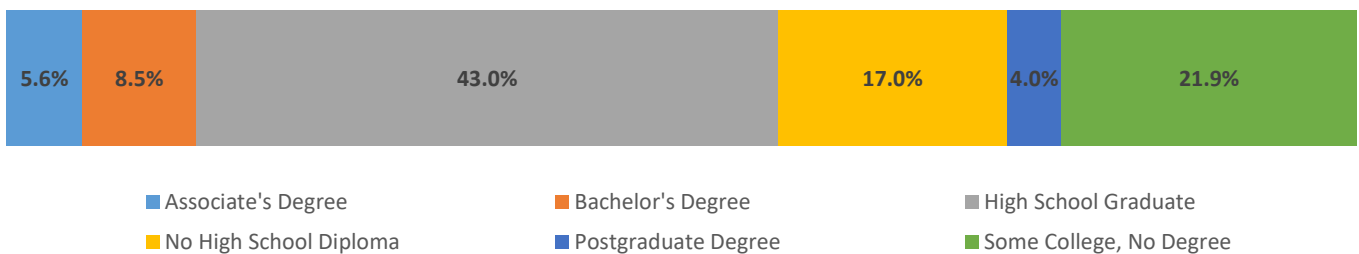


Race



| Race | Percent |
|--|---------|
| Native American | 2.4% |
| Black or African American | 1.5% |
| Native Hawaiian and Other Pacific Islander | 0.0% |
| Some Other Race | 5.7% |
| White | 82.7% |
| Asian | 0.0% |
| Two or More Races | 7.6% |

Educational Attainment, Age 25-64



Page 4 Source: JobsEQ - American Community Survey 2016-2020, unless noted otherwise