

Quarterly Economic Summary

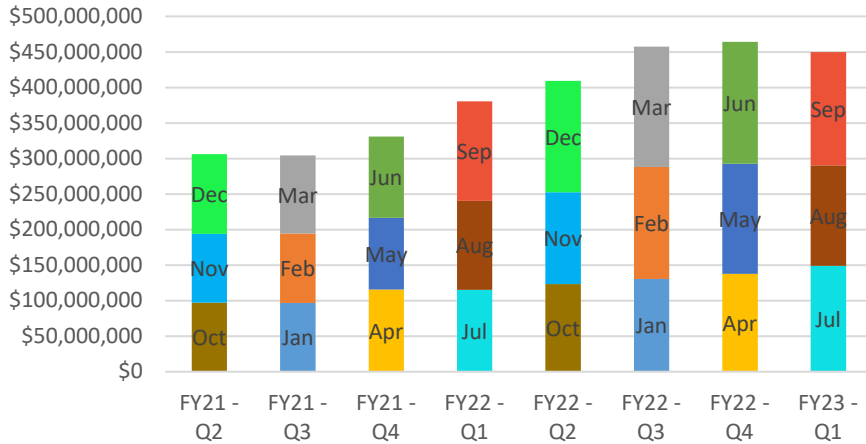
Valencia County



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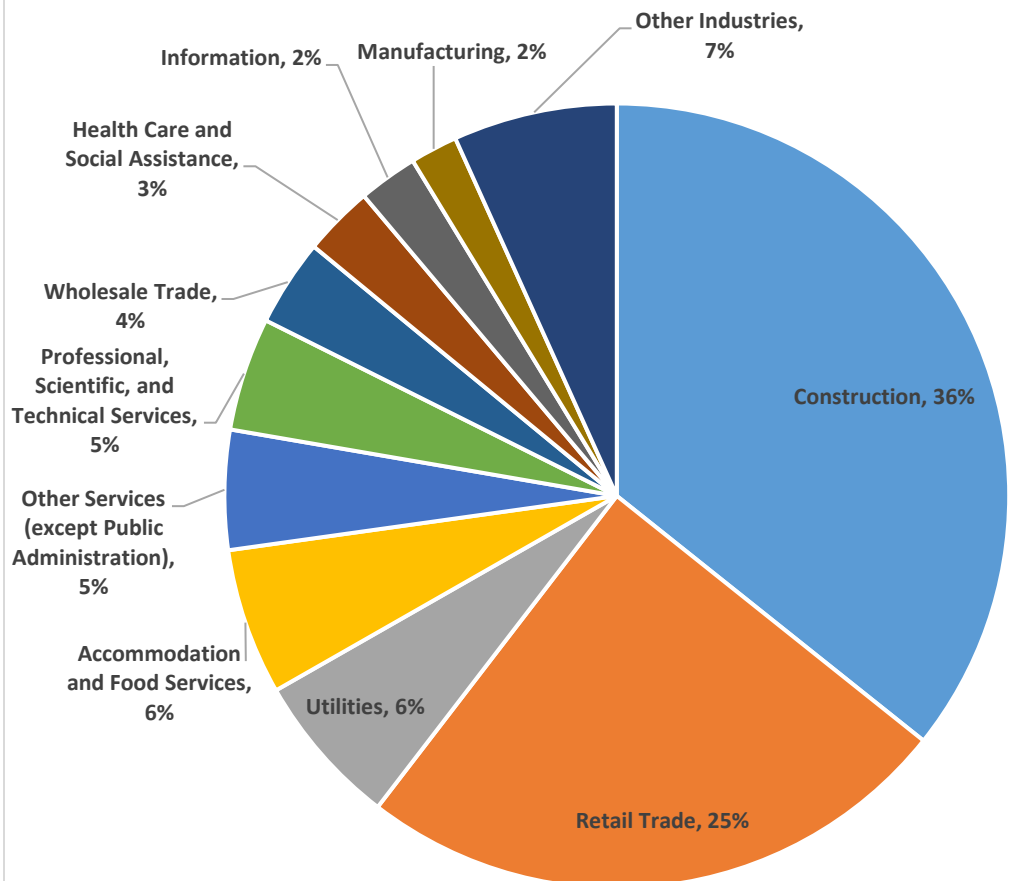
Chart 1. Matched Taxable Gross Receipts Per Quarter



In the first quarter of FY23, 25 of 33 counties saw significant year-over-year economic growth. Statewide economic activity showed broad growth across most industry sectors, with oil and gas and construction leading the growth in gross receipts over the prior year. Concerns like interest rates and inflation have continued, leaving consumer confidence declining on the national level. Despite these concerns, New Mexico has had continued growth, with record-breaking gross receipts.

Over the last eight quarters, matched taxable gross receipts (MTGR), has averaged \$387.9M which is \$62.1M less than the amount reported during Q1 FY23 (\$449.9M). From Q4 FY22 to Q1 FY23, MTGR decreased by nearly 3% or just over \$14M. Despite this decline, MTGR for Valencia County, has an upward trend. As seen in Chart 2, the construction and retail trade industries have accounted for 60% of Valencia County's total MTGR.

Chart 2. FY23 - Q1 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

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Table 1. FY23 - Q1 Matched Taxable Gross Receipts by Industry

Industries	FY23 - Q1	YOY Growth	YOY % Change	%Change from FY20- Q1 (Pre-COVID)
Accommodation and Food Services	\$ 27,164,751	\$ 1,664,057	7%	25%
Administrative/Support & Waste Management/Remediation	\$ 7,262,697	\$ 1,759,953	32%	172%
Agriculture, Forestry, Fishing, and Hunting	\$ (46,956)	\$ (789,828)	-106%	-105%
Arts, Entertainment, and Recreation	\$ 931,203	\$ 221,410	31%	20%
Construction	\$ 160,681,304	\$ 38,769,234	32%	163%
Educational Services	\$ 605,359	\$ (32,672)	-5%	373%
Finance and Insurance	\$ 1,270,141	\$ 32,612	3%	51%
Health Care and Social Assistance	\$ 13,004,386	\$ (869,129)	-6%	5%
Information	\$ 10,994,330	\$ 288,287	3%	-33%
Management of Companies and Enterprises	\$ -	\$ -	N/A	N/A
Manufacturing	\$ 8,782,309	\$ (584,203)	-6%	96%
Mining, Quarrying, and Oil and Gas Extraction	\$ 131,217	\$ 69,932	114%	312%
Other Services (except Public Administration)	\$ 22,156,196	\$ 2,135,852	11%	57%
Professional, Scientific, and Technical Services	\$ 21,000,179	\$ 8,669,170	70%	241%
Public Administration	\$ (31,123)	\$ (31,123)	N/A	-300%
Real Estate and Rental and Leasing	\$ 8,345,659	\$ 1,401,962	20%	88%
Retail Trade	\$ 111,152,045	\$ 6,935,343	7%	62%
Transportation and Warehousing	\$ 4,313,396	\$ 330,264	8%	59%
Unclassified Establishments	\$ 7,544,972	\$ 2,385,079	46%	715%
Utilities	\$ 28,423,516	\$ 5,045,401	22%	42%
Wholesale Trade	\$ 16,111,408	\$ 1,796,184	13%	198%
All Industries	\$ 449,966,062	\$ 69,329,230	18%	84%

Table 1 shows that, when comparing year-over-year (YOY) MTGR, the largest contribution came from the construction industry. This industry accounted for over 56% of the total YOY increase that Valencia County reported. The agriculture, forestry, fishing, and hunting industry as well as the public administration industry reported a negative amount in Q1 FY23, this is likely due to some form of taxpayer(s) amended return for prior periods. The amount of quarterly gross receipts taxes (GRT) collected during Q1 FY23 (\$6M) was 3% less than the amount collected during Q4 FY22 (\$6.2M), as seen in Chart 4. Valencia County's GRT has an upward trend over the last 8 quarters.

Chart 3. Annual Total GRT Revenue Collections

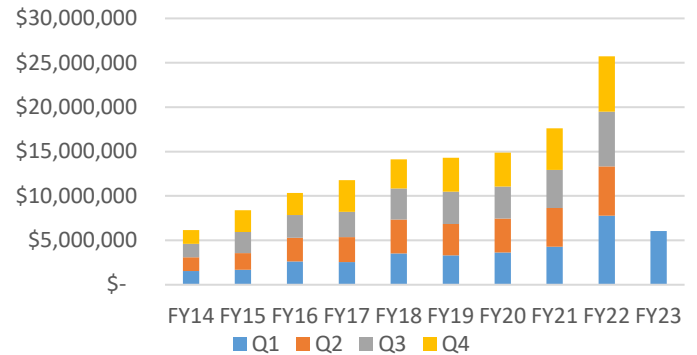


Chart 4. Quarterly GRT Revenue Collections

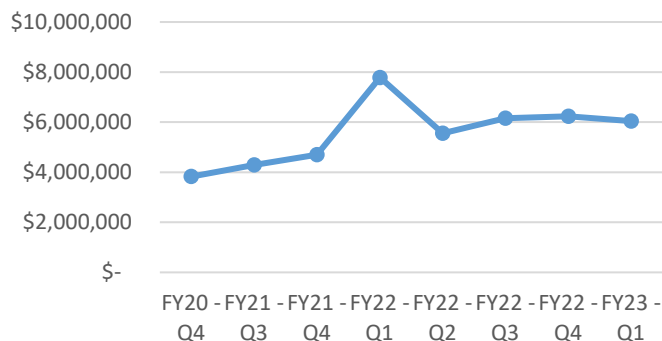
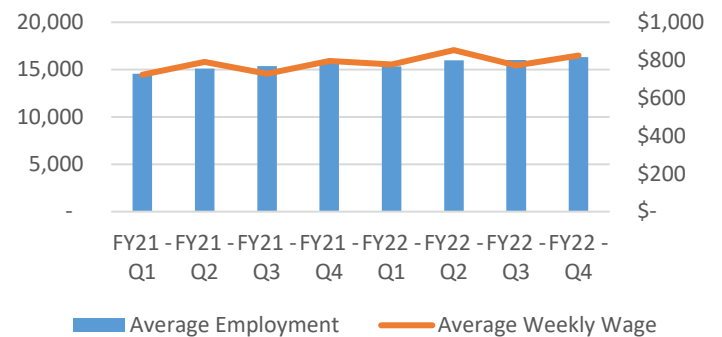


Chart 5. Total Employment & Weekly Wage

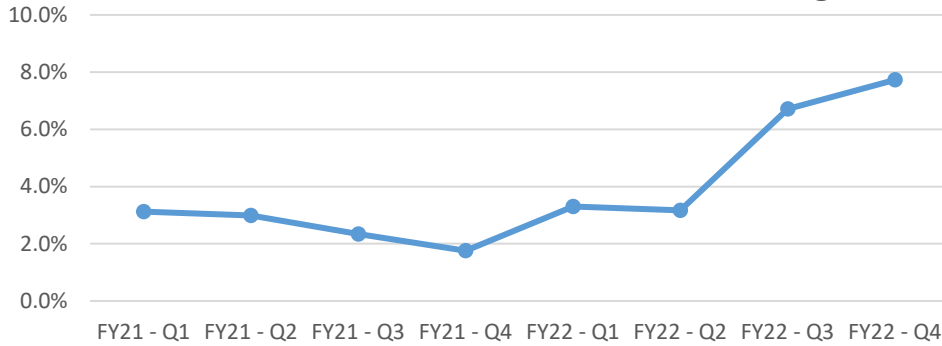


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Chart 6. Establishment Year Over Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year Over Year

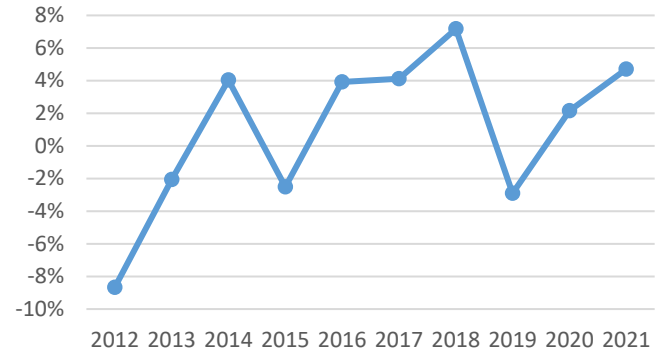


Table 2. Historical Glance: 2021 Gross Domestic Product by Industry

Industry	2021	Industry % of Total	2020-2021 Growth	YOY % Change
Accommodation and Food Services	\$ 45,122,000	3.00%	\$ 8,176,000	22%
Administrative/Support & Waste Management/Remediation	\$ 17,439,000	1.16%	\$ 359,000	2%
Agriculture, Forestry, Fishing, and Hunting	\$ 3,301,000	0.22%	*	*
Arts, Entertainment, and Recreation	\$ 2,151,000	0.14%	*	*
Construction	\$ 167,694,000	11.16%	\$ 3,173,000	2%
Educational Services	\$ 5,784,000	0.39%	\$ 1,604,000	38%
Finance and Insurance	*	*	*	*
Health Care and Social Assistance	\$ 82,721,000	5.51%	\$ 10,449,000	14%
Information	\$ 45,897,000	3.06%	\$ 9,908,000	28%
Management of Companies and Enterprises	\$ 14,633,000	0.97%	\$ 1,137,000	8%
Manufacturing	\$ 130,742,000	8.70%	\$ 3,429,000	3%
Mining, Quarrying, and Oil and Gas Extraction	\$ 2,518,000	0.17%	\$ (1,059,000)	-30%
Other Services (except Public Administration)	\$ 27,528,000	1.83%	\$ 702,000	3%
Professional, Scientific, and Technical Services	\$ 36,539,000	2.43%	\$ 4,649,000	15%
Public Administration	\$ 271,940,000	18.11%	\$ (2,018,000)	-1%
Real Estate and Rental and Leasing	*	*	*	*
Retail Trade	\$ 146,987,000	9.79%	\$ 6,071,000	4%
Transportation and Warehousing	\$ 104,855,000	6.98%	\$ 4,137,000	4%
Utilities	\$ 11,918,000	0.79%	*	*
Wholesale Trade	\$ 19,811,000	1.32%	\$ (2,498,000)	-11%
All Industries	\$ 1,501,973,000		\$ 67,478,000	5%

*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available

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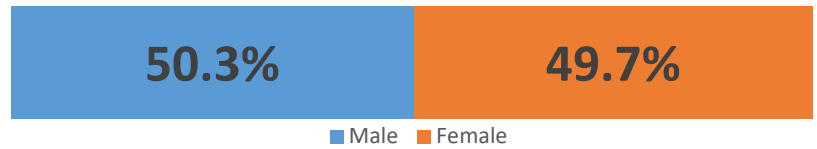
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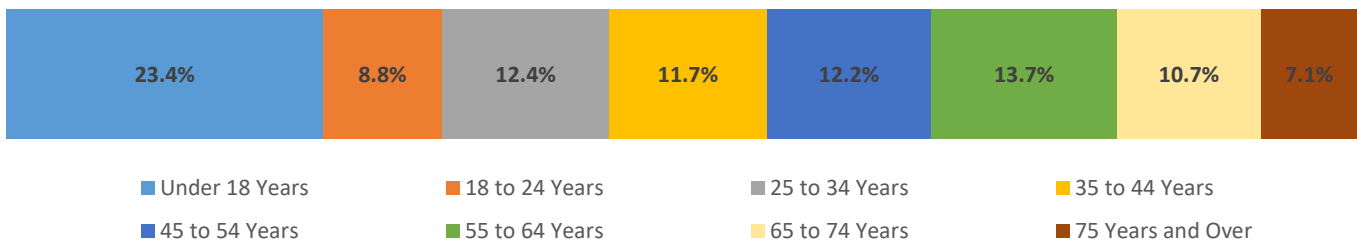
Population

76,518

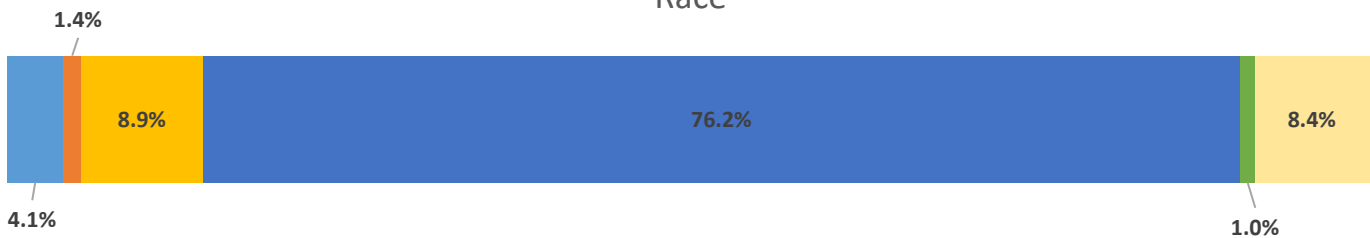
Population Sex



Population Age



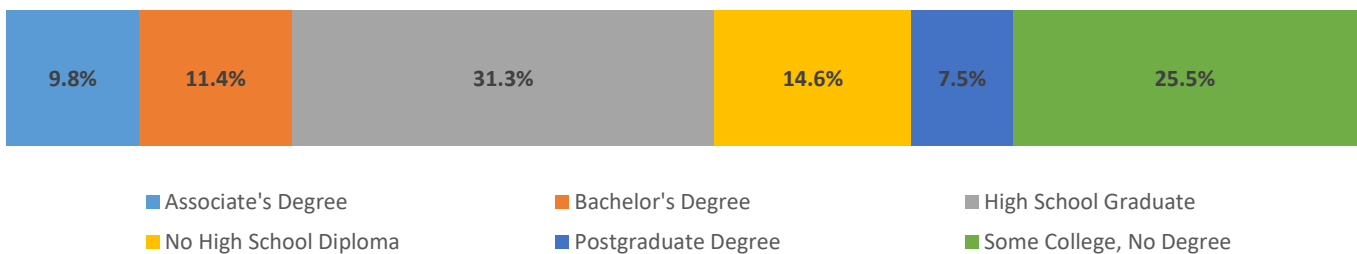
Race



Percent

Native American	4.1%
Black or African American	1.4%
Native Hawaiian and Other Pacific Islander	0.0%
Some Other Race	8.9%
White	76.2%
Asian	1.0%
Two or More Races	8.4%

Educational Attainment, Age 25-64



Page 4 Source: JobsEQ - American Community Survey 2016-2020, unless noted otherwise