

Quarterly Economic Summary

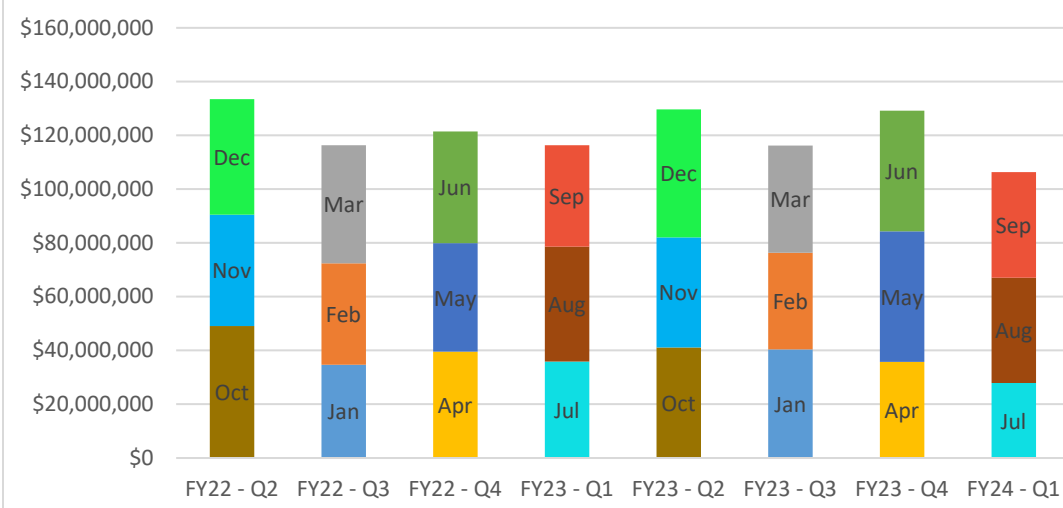
Cibola County



Released: February 2024

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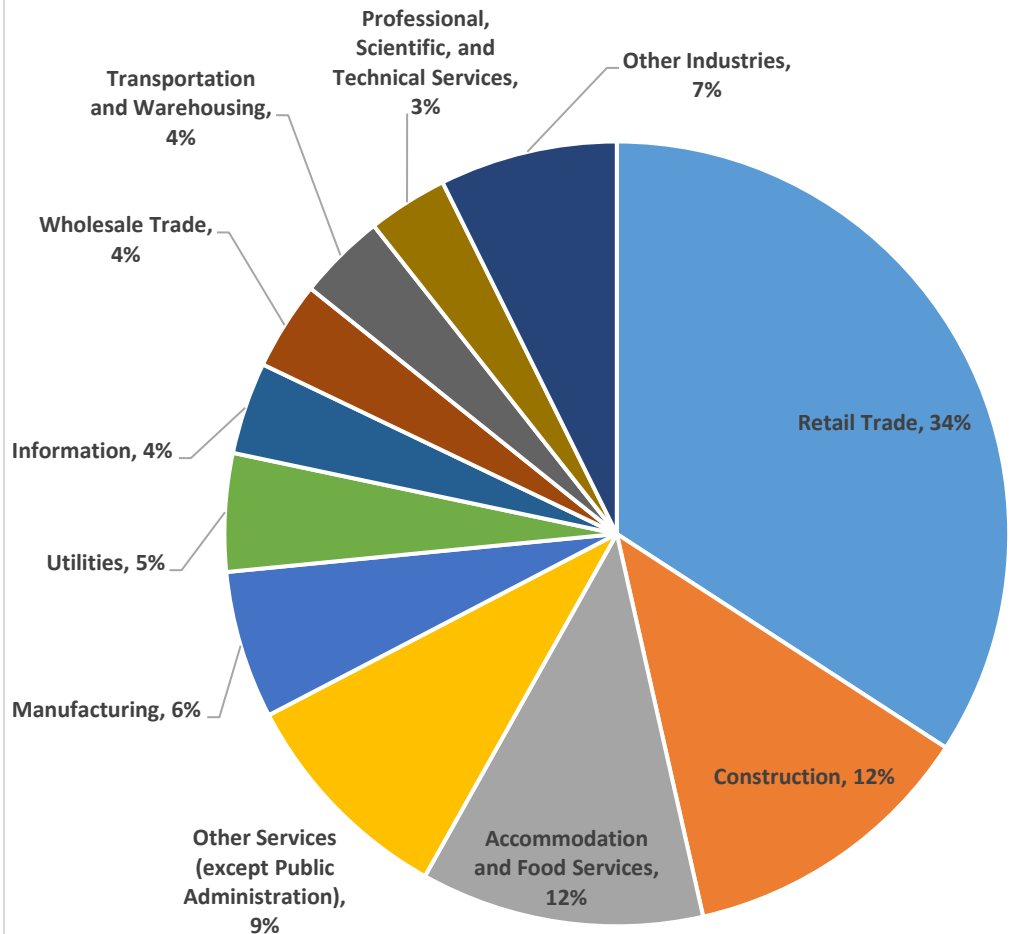
Chart 1. Matched Taxable Gross Receipts Per Quarter



In the first quarter of FY24, 28 of 33 counties saw year-over-year economic growth, with 9.1% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the fourth quarter of FY23, bringing it to the highest ever quarterly total in MTGR for the state.

Cibola County's matched taxable gross receipts (MTGR) declined by \$22M from Q4 FY23 to Q1 FY24. Retail trade, construction, and accommodation and food services were the top three industries by MTGR in Q1 FY24, as seen in Chart 2. Table 1, on the next page, shows a year-over-year (YOY) decrease in Q1 FY24 of 9%, or \$10M, compared to Q1 FY23. The largest contributor to this decrease, came from the administrative/support & waste management/remediation industry.

Chart 2. FY24 - Q1 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

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Table 1. Matched Taxable Gross Receipts by Industry

Industries	FY23 - Q1	FY24 - Q1	Growth	Year over year Change
Accommodation and Food Services	\$ 11,437,538	\$ 11,530,663	\$ 93,125	1%
Administrative/Support & Waste Management/Remediation	\$ 9,523,714	\$ 2,893,985	\$ (6,629,729)	-70%
Agriculture, Forestry, Fishing, and Hunting	\$ (520,901)	\$ 474,548	*	*
Arts, Entertainment, and Recreation	\$ 312,774	\$ 697,039	\$ 384,265	123%
Construction	\$ 15,183,633	\$ 12,156,626	\$ (3,027,008)	-20%
Educational Services	\$ 132,240	\$ 65,133	\$ (67,106)	-51%
Finance and Insurance	\$ 300,374	\$ 337,261	\$ 36,887	12%
Health Care and Social Assistance	\$ 8,491,823	\$ (1,157,355)	*	*
Information	\$ 3,805,061	\$ 3,749,978	\$ (55,083)	-1%
Management of Companies and Enterprises	\$ 3,550	\$ -	\$ (3,550)	-100%
Manufacturing	\$ 4,037,686	\$ 6,022,094	\$ 1,984,408	49%
Mining, Quarrying, and Oil and Gas Extraction	\$ 125,200	\$ 3,821	\$ (121,379)	-97%
Other Services (except Public Administration)	\$ 7,484,087	\$ 9,119,001	\$ 1,634,914	22%
Professional, Scientific, and Technical Services	\$ 2,919,914	\$ 3,264,830	\$ 344,916	12%
Public Administration	\$ -	\$ -	\$ -	N/A
Real Estate and Rental and Leasing	\$ 2,060,453	\$ 1,763,215	\$ (297,238)	-14%
Retail Trade	\$ 32,450,188	\$ 33,773,578	\$ 1,323,390	4%
Transportation and Warehousing	\$ 4,750,004	\$ 3,575,909	\$ (1,174,094)	-25%
Unclassified Establishments	\$ 1,704,359	\$ 2,162,190	\$ 457,832	27%
Utilities	\$ 4,989,795	\$ 4,806,157	\$ (183,638)	-4%
Wholesale Trade	\$ 4,702,915	\$ 3,607,052	\$ (1,095,863)	-23%
All Industries	\$ 116,348,742	\$ 106,335,489	\$ (10,013,253)	-9%

The agriculture, forestry, fishing, and hunting industry, in Table 1, shows negative MTGR in Q1 FY23 and negative MTGR in the health care and social assistance industry in Q1 FY24. This could be due to amended tax filings with TRD. Gross receipts tax (GRT) revenue collections increased by \$738K, or 45.7%, from Q4 FY23 to Q1 of FY24, as seen in Chart 4. Over the last eight quarters GRT collections have averaged \$1.7M. As seen in Chart 5, Q4 FY23 total average employment in the county grew by 38, YOY, which equates to a percentage increase of 0.6%. Average weekly wages in Q4 FY23 experienced a YOY increase of \$46 or 5.5%.

Chart 3. Annual Total GRT Revenue Collections

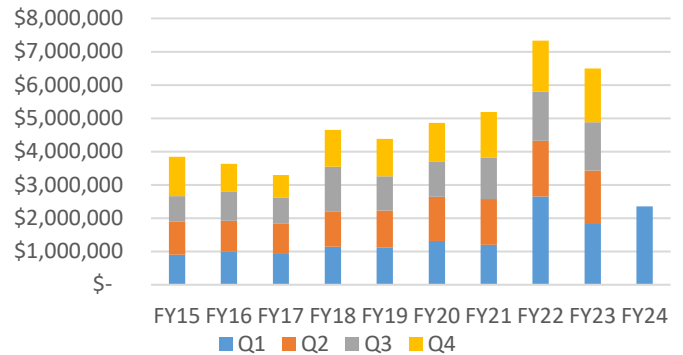


Chart 4. Quarterly GRT Revenue Collections

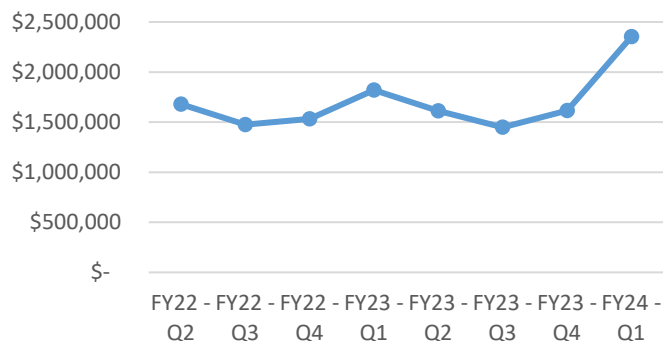
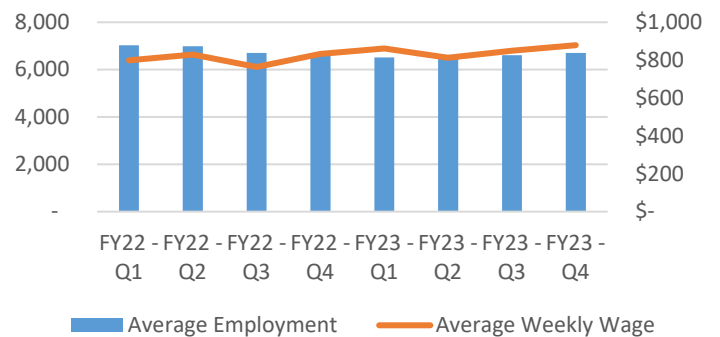


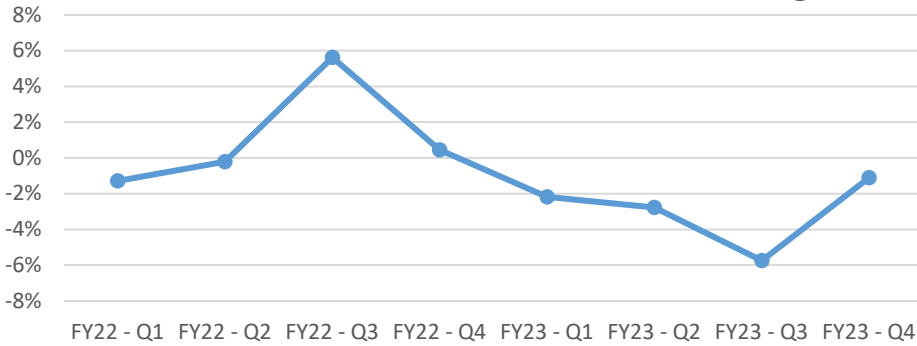
Chart 5. Total Employment & Weekly Wage



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Chart 6. Establishment Year-Over-Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year-Over-Year

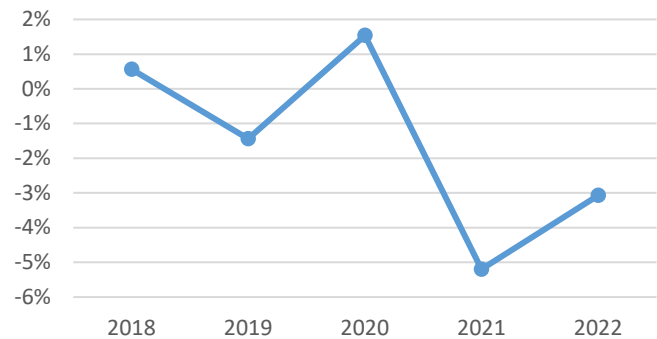


Table 2. Historical Glance: 2022 Gross Domestic Product by Industry

Industry	2022	Industry % of Total	2021-2022 Growth	YOY % Change
Accommodation and Food Services	\$ 20,851,000	3.57%	*	*
Administrative/Support & Waste Management/Remediation	\$ 26,817,000	4.59%	\$ (7,036,000)	-21%
Agriculture, Forestry, Fishing, and Hunting	\$ 14,922,000	2.56%	\$ 2,022,000	16%
Arts, Entertainment, and Recreation	\$ 1,067,000	0.18%	*	*
Construction	\$ 28,021,000	4.80%	\$ 2,190,000	8%
Educational Services	*	*	*	*
Finance and Insurance	\$ 9,363,000	1.60%	\$ (348,000)	-4%
Health Care and Social Assistance	*	*	*	*
Information	*	*	*	*
Management of Companies and Enterprises	\$ 632,000	0.11%	*	*
Manufacturing	\$ 2,374,000	0.41%	\$ (99,000)	-4%
Mining, Quarrying, and Oil and Gas Extraction	\$ 30,080,000	5.15%	\$ (129,000)	0%
Other Services (except Public Administration)	*	*	*	*
Professional, Scientific, and Technical Services	\$ 5,064,000	0.87%	*	*
Public Administration	\$ 210,800,000	36.12%	\$ (10,106,000)	-5%
Real Estate and Rental and Leasing	\$ 57,456,000	9.84%	\$ 561,000	1%
Retail Trade	\$ 45,981,000	7.88%	\$ (5,001,000)	-10%
Transportation and Warehousing	\$ 6,532,000	1.12%	*	*
Utilities	\$ 10,440,000	1.79%	\$ 1,853,000	22%
Wholesale Trade	\$ 14,375,000	2.46%	\$ (1,585,000)	-10%
All Industries	\$ 583,681,000		\$ (18,475,000)	-3%

*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available

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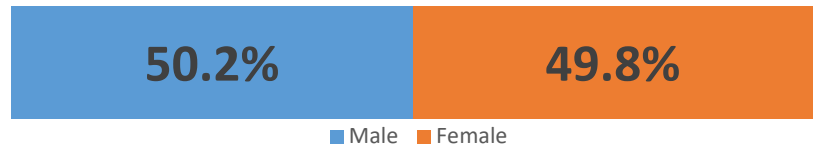
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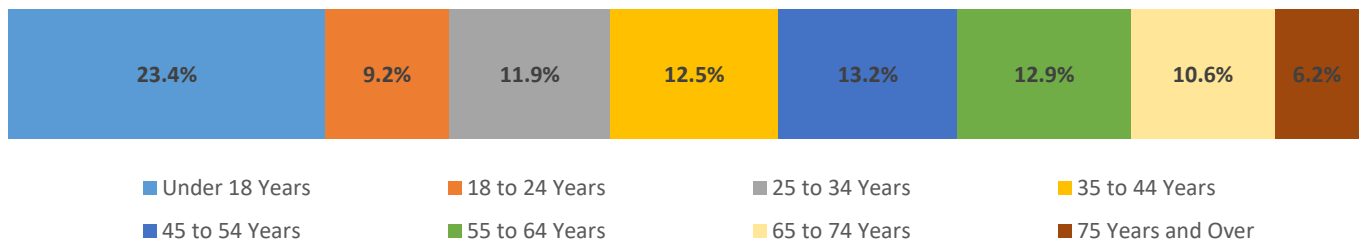
Population

27,284

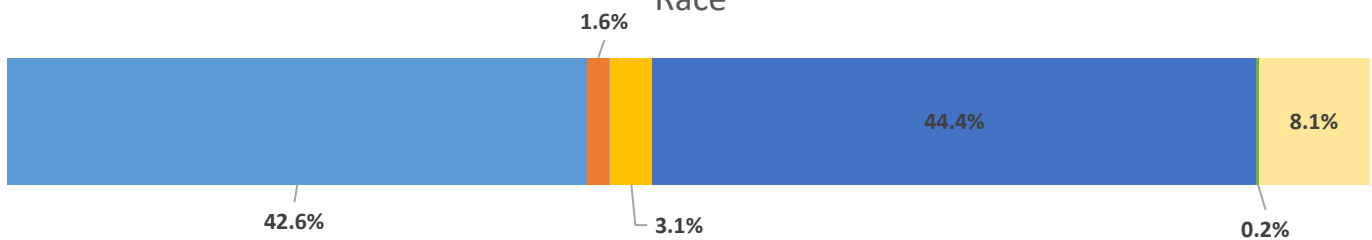
Population Sex



Population Age



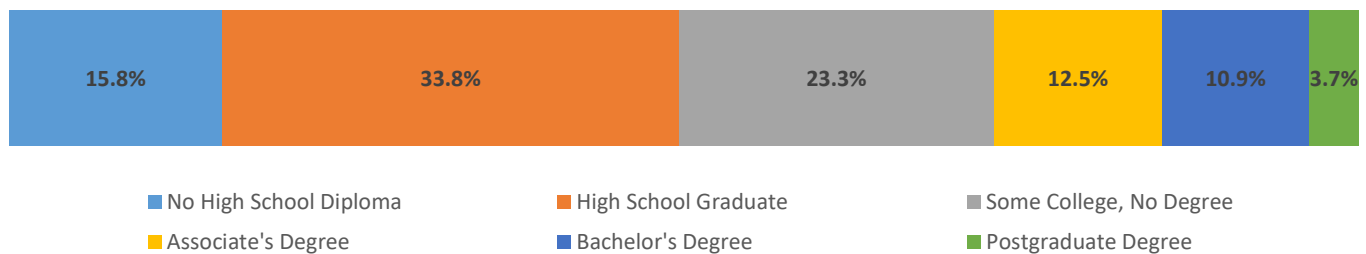
Race



Percent

Native American	42.6%
Black or African American	1.6%
Native Hawaiian and Other Pacific Islander	0.0%
Some Other Race	3.1%
White	44.4%
Asian	0.2%
Two or More Races	8.1%

Educational Attainment, Age 25-64



Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise