

**JOB TRAINING INCENTIVE PROGRAM
MONTHLY BOARD MEETING**

Virtual Meeting

MEETING SUMMARY OF November 17, 2023

ATTENDEES:

Board Members

Mark Roper, EDD Division Director, Board Chair
Karla Melendez, Department of Workforce Solutions
Marcos Martinez, Department of Workforce Solutions
Kathleen Sena, HED
Michelle Doran, Department of Workforce Solutions

Board Members Absent

Marc Duske, NM Public Education Department
Sara Gutierrez, EDD Deputy Division Director, Acting Board Chair
Monica Sandoval-Johnson, STEM Boomerang
Victoria Denise Ojeda, NM Public Education Department

JTIP Staff Present

Patrick Gannon, JTIP Manager
Jennifer Prada, JTIP Program Administrator

Guests

John Schmitt, Calgon Carbon Corporation
Jack Adams, Calgon Carbon Corporation
Amy Wallace, Calgon Carbon Corporation
Shelli Harvall, Arcosa Wind Towers
John Williamson, KiloNewton, LLC
Amy Suarez, KiloNewton, LLC
Jordan Creel, AerSale, Inc.
Claudia Luna, AerSale, Inc.
Amy Butler, AerSale, Inc
Mike Espiritu, RCCED Corporation
Silvia Rivera, Stampede Meat, Inc.
Paola Miranda, Stampede Meat, Inc.
Karin Avery, LoadPath, LLC
Daniel Schmidt, LoadPath, LLC
Jim Redman, ErgoTech Systems, Inc.
Elizabeth Cooper, ErgoTech Systems, Inc
Janice Krish, Los Alamos County EDD
Ken Edge, Infinity Labs, LLC
Lorraine Ruggles, NMEDD Regional Representative
Beth Waldrip, NMEDD Regional Representative
Paige Ryan, NMEDD Regional Representative
Peter Mitchell, NMEDD Regional Representative
Luise Marquez, NMEDD Regional Representative

Keegan Mackenzie-Chavez, NMEDD Regional Representative
Yuri Morales, NMEDD Regional Representative
Kevin Wilson, NMEDD Regional Representative
Jim Lucero, NMEDD Regional Representative
Daniel Schmuck, AREA
Antonio Granillo, AREA

I. Introductions

The meeting convened at 9:01 am. The introduction of board and staff followed.

II. Approval of the Agenda

Motion to approve the agenda was made by Ms. Melendez and seconded by Mr. Martinez. Motion passed unanimously.

III. Consideration of Step-Up proposal

a) Calgon Carbon Corporation - Bloomfield

The company requested a total of \$33,943.70 for 39 trainees. This is the first time the company has been approved for JTIP.

The company gave an overview of their product and stated that their second location is also here in NM; they are headquartered in Pittsburg, PA; their tank plant is operating at full capacity; they found and bought a facility to produce extra tanks in September 2023; will be adding a production building, fabrication equipment and the training will include going to PA. Ms. Chavez spoke on behalf of the company and fully support this request.

A motion to approve this request was made by Mr. Martinez and seconded by Ms. Melendez. Motion passed unanimously.

IV. Consideration of Proposals

a) Arcosa Wind Towers – Belen

The company requested a total of \$1,522,180.80 for 115 trainees at an average wage of \$23.47 per hour. This is the company's first JTIP application.

The company stated that they are excited to be in the Belen area. Ms. Morales and Waldrip spoke on behalf of the company and fully supports this request.

A motion to approve this request was made by Ms. Melendez and seconded by Mr. Martinez. Motion passed unanimously.

b) KiloNetwton, LLC – Albuquerque

The company requested a total of \$121,890.00 for 4 trainees at an average wage of \$38.75 per hour and 2 interns at an average wage of \$25.00 per hour. The company has been approved for JTIP on seven previous occasions.

The company expressed appreciation and stated that they are still struggling to find candidates but have had some success. Mr. Granillo stated that he has seen over 7% growth in the past 5 years and fully supports this request as well as Ms. Morales.

A motion to approve this request was made by Mr. Martinez and seconded by Ms. Melendez. Motion passed unanimously.

c) AerSale, Inc. – Roswell

The company requested a total of \$1,104,589.60 for 49 trainees at an average wage of \$26.22 per hour and 30 apprentices at an average wage of \$20.79 per hour. The company has been approved for JTIP on one previous occasion and Step-Up on two previous occasions.

The company expressed appreciation and stated that there is a need for aviation mechanics in the industry; their goal has always been to hire within NM and are working with the Roswell Independent School District and other schools; want to sponsor visas to bring in more people. Mr. Espiritu and Mr. Wilson spoke on behalf of the company and fully support this request.

A motion to approve this request was made by Ms. Melendez and seconded by Mr. Martinez. Motion passed unanimously.

d) Stampede Meat, Inc. – Sunland Park

The company requested a total of \$389,514.00 for 62 trainees at an average wage of \$14.70 per hour. The company has been approved for JTIP on eight previous occasions.

The company expressed appreciation and stated that they are excited to continue to grow in NM and a few other states and is working with NMSU for an accredited bachelor's certification.

A motion to approve this request was made by Mr. Martinez and seconded by Ms. Melendez. Motion passed unanimously.

e) LoadPath, LLC – Albuquerque

The company requested a total of \$156,014.36 for 5 trainees at an average wage of \$54.03 per hour. The company has been approved for JTIP on seven previous occasions.

The company expressed appreciation for JTIP and stated that they have had steady, sustained growth and are looking forward to being able to fill these positions locally and they also have a team in Colorado. Mr. Granillo stated that research and development has had a 21% growth across the state over the last 5 years; they've also had 2 trainees working remotely that are not counted here as well as interns and apprentices, one of the interns will be graduating from CNM and wants to stay on full-time. Ms. Morales, Ms. Melendez, Mr. Granillo, Ms. Waldrip and Mr. Martinez spoke on behalf of the company and fully support this request.

A motion to approve this request was made by Mr. Martinez and seconded by Ms. Melendez. Motion passed unanimously.

f) Ergo Tech Systems, Inc. – Los Alamos

The company requested a total of \$78,807.48 for 3 trainees at an average wage of \$45.20 per hour. This is the company's first JTIP application.

The company stated that they are looking to pivot into data collection, artificial intelligence, and other applications. Mr. Chair stated that they are an early-stage company and are involved in an SBIR grant and they got a matching grant for phase I last year. Ms. Krish spoke on behalf of the company and fully supports this request.

A motion to approve this request was made by Ms. Melendez and seconded by Mr. Martinez. Motion passed unanimously.

g) Infinity Labs, LLC – Albuquerque

The company requested a total of \$445,702.08 for 12 trainees at an average wage of \$64.68 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation and stated that there has been huge growth with space initiatives with NASA, etc.

Mr. Schmuck, Mr. Granillo, Ms. Morales, and Ms. Waldrip spoke on behalf of the company and fully support this request.

A motion to approve this request was made by Ms. Melendez and seconded by Mr. Martinez. Motion passed unanimously.

V. Approval of Minutes

- a. JTIP Board meeting October 13, 2023 - a motion was made by Mr. Martinez and seconded by Ms. Melendez. Motion passed unanimously.

VI. Fiscal Update

Mr. Gannon shared the fiscal report and the projects in the pipeline. Mr. Chair advised film has a large balance due to the strike but everything will work out.

VII. Other Discussion Items

- a. Next Board Meeting
 - i. December 8, 2023; 9:00 am -12:00 pm; Virtual

VIII. Adjourn

A motion to adjourn was made by Madame Chair. The motion passed unanimously, and the meeting adjourned at 10:41 am.