

**JOB TRAINING INCENTIVE  
PROGRAM MONTHLY BOARD  
MEETING**

**Virtual Meeting**

**MEETING SUMMARY OF July 14, 2023**

**ATTENDEES:**

**Board Members**

Mark Roper, EDD Division Director, Board Chair  
Monica Sandoval-Johnson, STEM Boomerang  
Marcos Martinez, Department of Workforce Solutions  
Marc Duske, NM Public Education Department  
Kathleen Sena, NM Higher Education Department  
Michelle Doran, Department of Workforce Solutions

**Board Members Absent**

**JTIP Staff Present**

Patrick Gannon, JTIP Manager  
Avelina Borrego, Marketing Coordinator  
Jennifer Prada, JTIP Program Administrator

**Guests**

Jennifer Sinsabaugh, New Mexico Manufacturing Extension Partnership  
Meghan Kirkle, BlueHalo, LLC  
Mason Martinez, BlueHalo, LLC  
Kary Ann Taha, TS Nano, Inc.  
Cliff Hudson, Emerging Technology Ventures, Inc.  
Deborah Hudson, Emerging Technology Ventures, Inc.  
Elaine Landon, The Boeing Company  
Tyler Schroeder, The Boeing Company  
Michelle Bolton, Intel Corporation  
Frank Gallegos, Intel Corporation  
Travis Dion, Intel Corporation  
Michelle Smith, Intel Corporation  
Janice Lee, Intel Corporation  
Lorraine Ruggles, NM EDD Regional Representative  
Jim Lucero, NM EDD Regional Representative  
Kevin Wilson, NM EDD Regional Representative  
Elizabeth Waldrip, NM EDD Regional Representative  
Nora Sackett, NM EDD Director - OSST  
Fred Shepherd, Sandoval Economic Alliance  
Max Gruner, EDD Director, City of Albuquerque

**I. Introductions**

The meeting convened at 9:02 am. The introduction of board and staff followed.

**II. Approval of the Agenda**

Motion to approve the agenda was made by Mr. Martinez and seconded by Chairman Roper. Motion passed unanimously.

**III. Consideration of Step-Up proposal**

**a) New Mexico Manufacturing Extension Partnership - Albuquerque**

The company requested a total of \$43,650.00 for 20 trainees.

The company expressed appreciation and stated that they have an auditor on staff with an internal audit certificate for ISO 9001; the NM 9000 program is related to the ISO standard and that 16 hours will be under a certified trainer in the trainer's office.

A motion to approve this request was made by Ms. Sandoval-Johnson and seconded by Mr. Duske. Motion passed unanimously.

**IV. Consideration of Proposals**

**a) BlueHalo, LLC – Albuquerque**

The company requested a total of \$436,470.00 for 14 trainees at an average wage of \$54.29 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation and stated that they've had a presence since 1996 as an ATA applied technical association, then BlueHalo acquired it; they have the opportunity to double down in space in NM; will explore higher institution graduates; they attend job fairs and has interns from NM Tech, UNM and NMSU; are looking into providing benefits for the employees families as well; and will reach out to NM EDD to talk about our internship program.

A motion to approve this request was made by Mr. Martinez and seconded by Ms. Sena. Motion passed unanimously.

**b) TS Nano, Inc. - Albuquerque**

The company requested a total of \$140,405.56 for 7 trainees at an average wage of \$35.58 per hour. The company has been approved for JTIP on two previous occasions.

The company stated that they have completed the lab expansion, has added 1 suite to the 4; has accomplished 15 wells of ceiling, of which 14 are at 100%; are oil and gas approved for testing; can expand in the US and Canada; anticipates testing in August in Canada for oil and gas; is hoping to on-board a contractor who is currently at the UNM School of Engineering; are bringing on a few capital investors; series B target is \$18 million.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Sandoval-Johnson. Motion passed unanimously.

**c) Emerging Technology Ventures, Inc. - Alamogordo**

*The company requested a total of \$121,452.00 for 4 trainees at an average wage of \$27.00 per hour and 3 interns at an average wage of \$21.00 per hour. The company has been approved for JTIP on seven previous occasions.*

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The company expressed appreciation and stated that they have a relationship with NMSU and NM Tech and has an office for interns at each location; have filled 3 of 4 full time Software Engineer positions with graduates from NMSU. 2 interns are to be graduating from NMSU soon that they want to bring on full time; and gave an overview of the Artificial Intelligence position requirements/skills needed.

A motion to approve this request was made by Mr. Martinez and seconded by Mr. Duske. Motion passed unanimously.

**d) The Boeing Company - Albuquerque**

*The company requested a total of \$676,130.52 for 20 trainees at an average wage of \$59.90 per hour. The company has been approved for JTIP on ten previous occasions.*

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The company expressed appreciation for the continued partnership, the funds have helped the company grow; they are able to provide expanded training and identify new skills sets needed; expansion opportunities in the current location is available with 27,000 square feet for integration and office space.

A motion to approve this request was made by Ms. Sandoval-Johnson and seconded by Mr. Martinez. Motion passed unanimously.

**e) Intel Corporation – Rio Rancho**

*The company requested a total of \$4,957,100.00 for 480 trainees at an average wage of \$30.75 per hour. This is the first time the company has applied for JTIP.*

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The company expressed appreciation for the opportunity and stated that they announced in 2021 a \$3.5 billion dollar investment for the Rio Rancho site; this is a 3 year project, which they will hire at least 700 new employees at this site and 3,500 indirect jobs in the state; they work with institutions to hire interns and anticipates 90 interns next year; is partnering with CNM for its Mechatronics program and Workforce Solutions; is working with universities on curriculums, the quality of candidates is great; and the expansion will be mimicked domestically and globally.

A motion to approve this request was made by Mr. Duske and seconded by Ms. Sena. Motion passed unanimously.

**V. Approval of Minutes**

- a. JTIP Board meeting June 9, 2023 - a motion was made by Mr. Martinez and seconded by Ms. Sena. Motion passed unanimously.

**VI. Fiscal Update**

Mr. Gannon shared the fiscal report and the projects in the pipeline and stated that approximately \$9.7 million will be added in FY2024. Chairman Roper stated that he

and Deputy Division Director, Sara Gutierrez will be working on why revisions/disencumbrances are high and what to do going forward.

**VII. Other (Discussion Items)**

- a. FY23 JTIP Program Results – Mr. Gannon shared his presentation with all.
- b. Next Board Meeting
  - i. August 11, 2023; 9:00 am -12:00 pm; Virtual

**VIII. Adjourn**

A motion to adjourn was made by Chairman Roper. The motion passed unanimously, and the meeting adjourned at 11:22 am.