

**JOB TRAINING INCENTIVE PROGRAM
MONTHLY BOARD MEETING**

Virtual Meeting

MEETING SUMMARY OF April 12, 2024

ATTENDEES:

Board Members

Sara Gutierrez, EDD Deputy Division Director, Acting Board Chair
Monica Sandoval-Johnson, STEM Boomerang
Kathleen Sena, HED
Michelle Doran, DWS
Victoria Denise Ojeda, PED

Board Members Absent

Mark Roper, EDD Acting Cabinet Secretary
Marcos Martinez, Department of Workforce Solutions
Marc Duske, NM Public Education Department
Karla Melendez, PED

JTIP Staff Present

Patrick Gannon, JTIP Program Manager
Avelina Borrego, JTIP Marketing Coordinator
Jennifer Prada, JTIP Program Administrator

Guests

Marti McDonald, Paradise Power Company, Inc. (PPC Solar)
Justin Crowe, Parting Stone, LLC
Richard Lavallee, RDC
Paige Ryan, NMEDD Regional Representative
Eric Renz-Whitmore
Samantha Brendible, Franklin Mountain Packaging, LLC
Yolanda Chavez, Franklin Mountain Packaging, LLC
John Perullo, Franklin Mountain Packaging, LLC
Louise Marquez, NMEDD Regional Representative
Jim Kunz, Mega Corp, Inc.
Antonio Granillo, Albuquerque Regional Economic Alliance
Anita Campbell, Albuquerque Regional Economic Alliance
Yuriria Morales, NMEDD Regional Representative
Ryan Sullivan, Space Kinetic Corporation
Scott Zigler, Space Kinetic Corporation
Shelby Cullen, Broken Arrow Glass Recycling
Dennis Carter, Broken Arrow Glass Recycling
Paige Ryan, NMEDD Regional Representative
Peter Mitchell, NMEDD Regional Representative
Edie Dillman, B Public Prefab, PBC Las Vegas & Santa Fe
Tim Hagaman, NMEDD Regional Representative
Richard Valdez, Gridworks, Inc.

Bobbiejo Jaramillo, AerSale Landing Gear Solutions
Joe Garner, AerSale Landing Gear Solutions
Fred Shepherd, SEA
Lorraine Ruggles, NMEDD Regional Representative
Vicky Ho, Kairos Power, LLC
Choala, Kairos Power, LLC

I. Introductions

The meeting convened at 9:03 am. The introduction of the board and staff followed.

II. Approval of the Agenda

A motion to approve the revised agenda was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

III. Consideration of Amendment

a) Paradise Power Company, Inc. (PPC Solar) – Taos

The company requested a total of \$52,510.40 for 2 trainees at an average wage of \$29.38 per hour. The company has been approved for JTIP on five previous occasions and Step-Up on eight previous occasions.

The company stated that they are continuing to grow and expand in the Albuquerque area and are partnering with ABC in Albuquerque who offers apprenticeship programs.

A motion to approve this request was made by Ms. Doran and seconded by Ms. Ojeda. Motion passed unanimously.

IV. Consideration of Step-Up Proposals

a) Parting Stone, LLC – Santa Fe

The company requested a total of \$10,750.00 for 2 trainees. The company has been approved for JTIP on five previous occasions and Step-Up on one previous occasion.

The company expressed appreciation for the program and stated that it will provide valuable training.

A motion to approve this request was made by Ms. Sandoval-Johnson and seconded by Ms. Doran. Motion passed unanimously.

b) Paradise Power Company, Inc. (PPC Solar) – Taos

The company requested a total of \$6,518.75 for 8 trainees. The company has been approved for JTIP on five previous occasions and Step-Up on eight previous occasions.

The company expressed appreciation for the program and elaborated a little on the funding request needs.

A motion to approve this request was made by Ms. Sandoval-Johnson and seconded by Ms. Sena. Motion passed unanimously.

c) Franklin Mountain Packaging, LLC – Santa Teresa

The company requested a total of \$41,255.30 for 16 trainees. The company has been approved for JTIP on three previous occasions and this is the first time the company has applied for Step-Up.

The company expressed appreciation and stated that they recently purchased two pieces of equipment to help them train and is working hard on bringing in new hires.

A motion to approve this request was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

V. Consideration of Proposals

a) Mega Corp, Inc. – Albuquerque

The company requested a total of \$48,170.00 for 10 trainees at an average wage of \$19.55 per hour. The company has been approved for JTIP on eight previous occasions.

The company stated that the JTIP program has been the key part of hiring. Over half of the business is outside of the US, which drives the need for funding. Mr. Granillo spoke on behalf of the company and gave his full support. Ms. Sandoval-Johnson congratulated them on their continued success, benefits package, and retention.

A motion to approve this request was made by Ms. Sena and seconded by Ms. Sandoval-Johnson. Motion passed unanimously.

b) Space Kinetic Corporation – Albuquerque

The company requested a total of \$58,450.00 for 2 trainees at an average wage of \$51.25 per hour. This is the first time the company has applied for JTIP.

The company stated that they are a new company in NM and are excited to start hiring; they are under contract with DARPA and has good cash flow with new investors. Ms. Morales, Ms. Campbell, and Ms. Sena spoke on behalf of the company and fully support this request.

A motion to approve this request was made by Ms. Sena and seconded by Ms. Doran. Motion passed unanimously.

c) Broken Arrow Glass Recycling – Cuyamungue Santa Fe County

The company requested a total of \$66,653.00 for 6 trainees at an average wage of \$19.46 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation and elaborated on more of the background of the company. The company has already doubled and with the RDC grant, was able to purchase CNC machinery. Ms. Ryan, Mr. Lavallie and Ms. Sena spoke on behalf of the company and fully supports this request.

A motion to approve this request was made by Ms. Sandoval-Johnson and seconded by Ms. Sena. Motion passed unanimously.

d) B Public Prefab, PBC - Las Vegas

The company requested a total of \$77,314.00 for 5 trainees at an average wage of \$25.60 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation and stated that they are changing practices across the agency. Mr. Hagaman mentioned the capital investment in the showroom off St. Michaels Drive, he saw the model and fully supports this request.

A motion to approve this request was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

e) B Public Prefab, PBC – Santa Fe

The company requested a total of \$72,176.00 for 4 trainees at an average wage of \$32.79 per hour. The company has been approved for JTIP on one previous occasion.

The company expressed appreciation and elaborated on the difference between the two companies. This one is manufacturing in house and partners also in Canada architecture. Ms. Ryan spoke on behalf of the company and fully supports this request.

A motion to approve this request was made by Ms. Doran and seconded by Ms. Sena. Motion passed unanimously.

f) Gridworks, Inc. – Albuquerque

The company requested a total of \$400,562.52 for 26 trainees at an average wage of \$33.30 per hour. The company has been approved for JTIP on nine previous occasions.

The company expressed appreciation and stated that regarding the Inflation Reduction Act, they have two big projects, one in Rio Arriba County and one outside of Rio Rancho. Ms. Morales and Mr. Granillo spoke on behalf of the company and fully support this request.

A motion to approve this request was made by Ms. Sena and seconded by Ms. Sandoval-Johnson. Motion passed unanimously.

g) Aersale Component Solutions, Inc. dba Aersale Landing Gear Solutions – Rio Rancho

The company requested a total of \$171,794.48 for 22 trainees at an average wage of \$21.95 per hour. AMI/ACA has been approved for JTIP on two previous occasions and Aersale Landing Gear on one previous occasion.

The company expressed appreciation and stated that they work with CNM and will meet with a CTE group for high schoolers, they have a contract in progress and will act quickly on hiring. Mr. Shepherd spoke on behalf of the company and fully supports this request.

A motion to approve this request was made by Ms. Sandoval-Johnson and seconded by Ms. Sena. Motion passed unanimously.

h) Kairos Power, LLC - Albuquerque

The company requested a total of \$301,228.00 for 13 trainees at an average wage of

\$47.10 per hour. The company has been approved for JTIP on eleven previous occasions.

The company expressed appreciation for the program and stated that they are currently interviewing for these positions. Ms. Morales and Ms. Campbell spoke on behalf of the company and fully support this request.

A motion to approve this request was made by Ms. Sandoval-Johnson and seconded by Ms. Sena. Motion passed unanimously.

VI. Approval of Minutes

- a. JTIP Board meeting March 8, 2024 - a motion was made by Ms. Sandoval-Johnson and seconded by Ms. Doran. Motion passed unanimously.

VII. Fiscal Update

Mr. Gannon shared the fiscal report and the projects in the pipeline. He also stated that Pajarito Powder received two DOE Energy Grants totaling \$20 million.

VIII. Other Discussion Items

- a. JTIP – Public Hearing & Board Retreat
 - i. May 2, 2024; 9:00 am-1:00pm; Virtual – Madame Chair requested revised information (14 positions/\$310,000)
- b. Next Board Meeting
 - i. May 10, 2024; 9:00 am -12:00 pm; Virtual

IX. Adjourn

A motion to adjourn was made by Madame Chair. The motion passed unanimously, and the meeting adjourned at 11:38 am.