

**JOB TRAINING INCENTIVE PROGRAM  
MONTHLY BOARD MEETING**

**Virtual Meeting**

**MEETING SUMMARY - May 9, 2025**

**ATTENDEES:**

**Board Members**

Sara Gutierrez, Acting Chair  
Monica Sandoval-Johnson  
Kathleen Sena, HED  
Marc Duske, PED  
Michelle Doran, DWS

**Board Members Absent**

Kelley Allen, OPEIU Local 251  
Mark Roper, Board Chair  
Marcos Martinez, DWS

**JTIP Staff Present**

Patrick Gannon, JTIP Program Manager  
Avelina Borrego, JTIP Marketing Coordinator  
Lynette King, JTIP Program Administrator

**Guests**

Peter Wegner, CEO – BlackVe, Inc.  
Richard Valdez, - Gridworks, Inc.  
Tom Chepucavage, CEO – Flow Aluminum, Inc  
Simit Shah, COO/CFO – Flow Aluminum, Inc  
Hunter McDaniel, Founder & CEO – UbiQD, Inc.  
Liseth Gray, SVP Finance & Administration – UbiQD, Inc  
Savannah Jermance, Director – AAA Cooper Transportation  
Michelle Lewis, CFO – AAA Cooper Transportation  
Teresa Dahl-Bredine, Managing Member – Little Toad Creek  
Heidi Jones, Bookkeeper, Admin Support – Nuckolls Brewing Company

**I. Introductions**

The meeting was called to order at 9:01 am. The introduction of the board and staff followed.

## **II. Approval of the Agenda**

A motion to approve the agenda was made by Monica Sandoval-Johnson and seconded by Marc Duske. Motion passed unanimously.

## **III. Consideration of Proposals and Amendments**

### **a) BlackVe, Inc. – (Amendment 2025-0040)**

*The company is requesting \$62,369.32 for 2 trainees. BlackVe, Inc. is requesting to fill the positions of Accounting Manager and Senior Systems Integration and Test Engineer for this project. The positions are a high wage jobs and are eligible for an additional 5% reimbursement.*

A motion to approve this request was made by Monica Sandoval-Johnson and seconded by Kathleen Sena. Motion passed unanimously.

### **b) Gridworks, Inc. (Step-Up)**

*The company is requesting \$4,578.00 for 2 trainees. This is Gridworks, Inc., third Step-Up application. Gridworks, Inc. is requesting funds for training 2 trainees for IT Director and Assistant Controller.*

A motion to approve this request was made by Monica Sandoval-Johnson and seconded by Kathleen Sena. Motion passed unanimously.

### **c) Flow Aluminum, Inc.**

*The company is requesting \$73,946.00 for 2 trainees and 2 interns. Flow Aluminum, Inc. has been approved for JTIP on one other occasion. The company is requesting to fill a Senior Battery Technician, Battery Technician, as well as two Material Engineer interns. The two trainee positions are high-wage jobs and are eligible for an additional 5% reimbursement.*

A motion to approve this request was made by Marc Duske and seconded by Kathleen Sena. Motion passed unanimously.

### **d) UbiQD, Inc.**

*The company is requesting \$161,194.48 for 6 trainees. The company has been approved for JTIP on fourteen previous occasions. UbiQD Inc. is requesting funds for training 6 employees in the following job classifications: Engineer/Manager, Operator/Tech, Lab Safety Officer, Administrative Assistant. Numerous positions are high wage jobs and are eligible for an additional 5% reimbursement.*

A motion to approve this request was made by Marc Duske and seconded by Monica Sandoval-Johnson. Motion passed unanimously.

**e) AAA Cooper Transportation**

*The company is requesting \$165,922.80 for 10 trainees. This is AAA Cooper Transportation's first JTIP application. The positions of Service Center Manager, Sales Territory Manager, and Supervisor are high-wage jobs and qualify for 5% additional reimbursement.*

A motion to approve this request was made by Monica Sandoval-Johnson and seconded by Kathleen Sena. Motion passed unanimously.

**f) Little Toad Creek**

*The company is requesting \$85,346.00 for 8 trainees. Little Toad Creek has been approved for JTIP on five previous occasions. The company is looking to hire Production Manager, Packing and Filling Workers (3), Loading Operator, Assistant Distiller, Shipping, Receiving and Procurement Clerk. One position is a high wage position and is eligible for an additional 5% reimbursement.*

A motion to approve this request was made by Marc Duske and seconded by Kathleen Sena. Motion passed unanimously.

**g) Nuckolls Brewing Company**

*The company is requesting \$94,850.00 for 6 trainees. This is Nuckolls Brewing Company's first JTIP application. The company is looking to hire Assistant Brewer, Cellarman, Distribution Lead/Manager, and Packaging Lead/Manager. All positions are high wage jobs and are eligible for an additional 5% reimbursement.*

A motion to approve this request was made by Monica Sandoval-Johnson and seconded by Kathleen Sena. Motion passed unanimously.

---

**IV. Approval of Minutes**

- a. Approval of JTIP Board meeting minutes for April 11, 2025 - a motion was made by Monica Sandoval-Johnson and seconded by Kathleen Sena. Motion passed unanimously.

**V. Other Items**

- a. Financial/ Fiscal Update by Patrick Gannon
- b. Policy Amendment Schedule
- c. Next Board Meeting
  - i. June 13, 2025; 9:00 am -12:00 pm; Virtual

**VI. Adjourn**

A motion to adjourn was made by Madam Chair. The motion passed unanimously, and the meeting adjourned at 11:15am.