



Nov 5, 2025

FROM THE SECRETARY



Last month, we had the honor of welcoming Japanese Ambassador Shigeo Yamada to New Mexico as part of a new chapter in international collaboration. Together with Governor Lujan Grisham and Governor Gordon of Wyoming, we unveiled the Rocky Mountain Gas Roadmap, a first-of-its-kind plan to expand clean, responsible energy partnerships between the American West and Asia.

During the visit, New Mexico State University also signed a groundbreaking agreement with Fujitsu to launch a joint testbed for high-performance and edge computing, putting our state at the forefront of global innovation.

We continue to strengthen our international ties and build new opportunities for collaboration. It’s an exciting time for New Mexico to be on the global stage.

Rob Black
Cabinet Secretary, NM Economic Development Department

NEWS



Rocky Mountain Gas: A clear, actionable roadmap

Gov. Michelle Lujan Grisham (D) and Wyoming Gov. Mark Gordon (R) discuss unlocking US natural energy resources with Japanese Ambassador Shigeo Yamada.

In the news: [Lujan Grisham, Wyoming governor unveil 'actionable roadmap' for exporting natural gas to Japan](#)

Read the report: [Rocky Mountain Gas Roadmap & Implementation Playbook](#)

Read the governor's press release



Our trade missions are paying off!

Fujitsu partnership marks international collaboration in NM’s top economic sectors.

In the news: [New Mexico strengthens ties with Japan through tech hub, potential natural gas exports](#)

Read the governor's press release

EDD OPPORTUNITIES

EVENTS

Adventure Pitch Fest

A gathering of outdoor entrepreneurs, gear makers, guides, and innovators showcasing products/services to investors and other outdoor enthusiasts. \$15k up for grabs in the business pitch competition (applications closed).

- Event date: Nov 6
- Location: Railyards in Albuquerque

- Info: nmoutside.com/our-work/adventure-pitch

GRANTS

Healthy Food Financing Fund (HFFF) Grant

HFFF is accepting applications to invest in food retailers, food processors, food producers, food hub/distributors and climate-smart pre-production projects. Award amounts from \$5,000-50,000.

- Deadline: Nov 19
- Details: [grant flyer](#)
- Info: edd.newmexico.gov/HFFF

[Intro to AI Visuals](#)

The Creative Industries Division is offering free registration to 100 creative entrepreneurs for the [Mastering AI Visuals](#) course from Jamination.

Outdoor Recreation Trails+ Grant

Invests in conservation-minded shovel-ready projects like trail design and construction, signage, river access, outdoor classroom infrastructure, trailhead improvements, picnic shelters, skate and bike parks. Projects must be open for public use.

- Deadline: Jan 31, 2026
- Webinar: Dec 10
- Info: nmoutside.com/grants/trails-plus

EDD JOBS

- General Counsel (Albuquerque or Santa Fe)
- Economic Development Infrastructure Program Manager (Albuquerque) - Job ID 159103

Learn more at edd.newmexico.gov/careers

RESOURCE WRAP-UP



Resource Highlight:

Small business owners, take 12 minutes to describe your past year

Survey now open

The Federal Reserve’s 2025 Small Business Credit Survey is now open, and New Mexico Economic Development Department is a partner in this effort. Owners and key financial decisionmakers of for-profit businesses, share your recent experiences about whether and how you use debt, what financial conditions you face, and more.

Answers to these questions contribute to data that directly inform the Fed, federal government agencies, service providers, policymakers, and others—a public good ultimately benefiting your business and others like yours. [Take the 12-minute survey.](#)



For Businesses

[Energy Efficiency Revolving Loan Fund](#)

Offers loans at a fixed rate of 2% to finance energy-efficiency upgrades in commercial buildings that serve a community purpose.

[Indigenous Entrepreneurs Podcast](#)

Aims to tell the story of the entrepreneur’s journey through candid conversations featuring successful indigenous entrepreneurs from NM and other parts of the US.

[Weekly Advising with Arrowhead](#)

sign up for advising with a variety of different experts to help guide your business through any difficulties.

[Energy Efficiency Revolving Loan Fund](#)

Offers loans at a fixed rate of 2% to cover

For Communities & Nonprofits

[Staying Grant Ready During Shutdown](#)

The NM Delegation has put together this guide for organizations that rely on federal funding.

[New Mexico Match Fund](#)

Leverage federal funding for infrastructure, research, economic development, energy transition, and other projects that foster healthy communities. Deadline: Rolling

[Vecino Fund](#)

Throughout the year, they will award program or general operating grants to nonprofits that are experiencing a financial crisis of their own or organizations who are addressing emergency needs of community members. Preference will be given to organizations serving rural communities.

energy efficiency upgrades for businesses. Accepting applications for loans to finance energy-efficiency upgrades in commercial buildings that serve a community purpose.

Leadership Coaching Office Hours for Entrepreneurs

Reserve your virtual or in-person (Albuquerque) 1:1 coaching with Scott Tafoya. Nov 10, and Dec 15.

FFE X3 Intern Program Info Session

Future Focused Education is seeking businesses in the Albuquerque metro and Santa Fe/Española area to attend a virtual info session to learn how their [X3 Intern program](#) work and determine if your business would be a good fit. Registration is required. Session date: Nov 12.

Native American Business Roundtables (City of Santa Fe)

Monthly gatherings create space for Native American entrepreneurs, artists, and business owners to connect, share resources, and build pathways to success. Upcoming meetings on Nov 12 and Dec 9.

Retail Lease Opportunity at SAF

Santa Fe Regional Airport seeks boutique-style retail concessions inside the terminal. Deadline: Nov 15.

UNM Rainforest Pitch Deck Competition

An early-stage pitch competition bringing together university entrepreneurs from all over New Mexico for the chance to win \$20,000 in cash prizes for promising business models. Deadline: Nov 16.

Community Connect Program

Grants for the roll-out or expansion of Public Wi-Fi in New Mexico Communities. All requests for reimbursement must be completed by June 30, 2026.

Farm to School Grant

Increases availability of local foods in Child Nutrition Program (CNP) operations and connect students to the sources of their food through education, taste tests, school gardens, field trips, and local food sourcing. Grants can be used to launch new farm to CNP1 programs or expand existing efforts. Deadline: Dec 5

Yamaha Outdoor Access Initiative

Nonprofit or tax-exempt groups (clubs & associations), public riding areas (local, state, and federal), outdoor enthusiast associations and land conservation organizations, and communities with an interest in protecting, improving, expanding, and/or maintaining access for safe, responsible and sustainable use by motorized off-road vehicles may apply. Deadline: Dec 15.

USDA Technical Assistance and Training Grant

Funds may be used to for technical assistance and/or training to identify and evaluate solutions to water problems. Deadline: Dec 31.

Walmart Spark Good Local Grants

Cash grants ranging from \$250 to \$5,000 to support local organizations that meet the unique needs of the communities in which they operate, build pride among associates, and deepen relationships with customers. Deadline: Dec 31

Upcoming Events

Nov 7 | [Email Marketing \(\\$10\)](#)
Nov 10 | [Small Business Success: Mastering the Essentials](#) (\$10)
Nov 12 | [Polishing Your Business Idea](#) (\$10)
Nov 13 | [Breaking Out of the Fundraising Time Trap](#) (Santa Fe)
Nov 18 | [So You Want to Start a Business](#) (Santa Fe)
Nov 19 | [UNM Business & Economic Summit \(Albuquerque\)](#) (\$25)
Dec 2 | [Packaging and Pricing Your Services](#) (Santa Fe)
Dec 9 | [Maker's Marketplace: Practical Strategies for Selling Your Work](#) (Santa Fe)
Dec 11 | [Workforce Summit](#) (Santa Fe)

For ongoing and on-demand events, or to search for other events in your area, visit us at edd.newmexico.gov/events

Visit our YouTube channel to view previously recorded EDD webinars: www.youtube.com/@newmexicoeconomicdevelopment

We love to hear from you!

- Submit resources for the Pathfinder newsletter to Pathfinder@edd.nm.gov
- List a business or community resource on our Resource Map at edd.newmexico.gov/resource-map
- Add an event to our calendar at edd.newmexico.gov/events



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