

I'm Marcos Gonzales, Executive Development Officer for Bernalillo County/ Carolyn Tobias, Economic Development Manager for Bernalillo County but representing today the I-40 TradePort Corridor Coalition (here in NM includes Sandoval County, Bernalillo County and the Village of Los Lunas; Port of Los Angeles and Long Beach, Mohave County/Kingman, AZ and Winslow AZ, and private partners GLDPartners (Global Logistics Development Partners).

Today's comments are questions and requests for clarity.

The Trade Port Development Act is robust – much thanks to Representative Lundstrum who invited all the state's existing Trade Port projects to provide feedback.

The objectives of the Act are:

- ? Trade Port designation of an area
- ? Application of a project
- ? Approval of a P3/ public-private partnership agreement.

1. We assume, having read the rules that an application will be included with the policies – is it within the policies we can expect clarification?

If so, what is the timing to expect those policies and application?

If applications are accepted for consideration on a rolling basis, what is the anticipated timing from submission to approval to funding – understanding timing is important for implementation of projects (particularly where private partners are managing their risk)

2. Please include in the Policy and application – clarity on the order of process

Can all the objectives/ components happen in the one application/ hearing?

Or does each step require a new stop at the committee for approval?

The timing it would take for the quarterly committee to meet step by step would be very drawn out.

As the private partner is required to provide a match for their part of an application – it will be important to have clarity on timing of the process and also expectations on timing of project delivery etc.

3. Clarity for regional projects – for example the I-40 TradePort Corridor –

a. Do we apply for multiple regions to be included as a designation (as our Albuquerque TradePort has various modal components throughout the region) – and then provide a new application per project, if those projects are located in different parts of the designated region?

1. What happens if a lead partner or governance changes during the course of the project?

2. What also is the timing for spending the funds?