



# EDD

ECONOMIC DEVELOPMENT DEPARTMENT

Gov. Michelle Lujan Grisham  
Cabinet Secretary Alicia J. Keyes  
Deputy Secretary Jon Clark

NEW MEXICO ECONOMIC DEVELOPMENT DEPARTMENT

## RESOURCE WRAP-UP

January 30, 2023

Read Previous  
Newsletters on  
our website

Sign up for the  
Wrap-Up or  
other EDD News

Register with  
the Business  
Finance Finder

[Sign up for the Outdoor Recreation Division's biweekly newsletter](#), where you'll find the latest on New Mexico's outdoor recreation initiatives, featured businesses from the Outdoor Recreation Business Directory, job openings, grant opportunities, and trail highlights.

Subscribe to the ORD Newsletter

### EDD Announcements

#### [Black Business Summit](#)

February 7-8

#### **Albuquerque Convention Center**

EDD co-sponsored event to help Black business owners access resources for business development throughout the state.

#### **Sustainable Economy Advisory Council** [Public Meeting Notice January 31, 2023](#)

[New Mexico MainStreet Winter Conference: Maximizing Design & Programming to Make Main Street Happen!](#)

### Disaster Recovery

#### [CDFA Community Facilities Technical Assistance Program](#)

Free technical assistance to rural communities that experienced a natural disaster in 2018/2019 and are working to rebuild their facilities. Communities will receive one on-site visit, a roadmap with financing recommendations and potential next steps, and ongoing support to pursue funding from the USDA Community Facilities Program. Space is limited.

#### [Rural Innovation Stronger Economy \(RISE\)](#)

Provides \$500,000 - \$2M grants for job

Feb. 8-10 at La Fonda (Santa Fe). \$35/ticket.

EDD has an [open RFP](#) to support, edit, and continue to develop the [EDD State Strategic Plan](#). [Watch the recorded information session.](#)

#### [Flight Control Specialist \(Spaceport Authority\)](#) Job # 129522

Performs all functions necessary to ensure safe and efficient aircraft and spacecraft operations on the Spaceport America airfield.

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## Articles/Links

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[State awards science and technology startup grants to 10 innovative businesses](#)

[Three New Mexico Cities Rank on MovieMaker Magazine's "Best Places to Live and Work as a Moviemaker" List](#)

[Advocates voice support as Lujan Grisham pitches improvements for N.M. children](#)

[Proposed legislation would expand reach of Economic Development Department](#)

[Changes to New Mexico's angel investment credit proposed to boost innovation](#)

[New Mexico's legislative session, funded by oil and gas, promises fireworks](#)

[Governor pledges \\$100 million to Hermits Peak-Calf Canyon Fire recovery](#)

accelerator partnerships to serve people in low-income and underserved rural communities. Submit a concept proposal by Feb. 21. **Deadline: April 20.**

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#### [Report: The Impact of the COVID-19 Pandemic on the Child Care Industry and Workforce](#)

The Department of Health and Human Services (HHS) released a new report on the impact of the COVID-19 pandemic on the childcare industry and workforce.

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#### [The New Mexico Cash Assistance Fund](#)

One-time cash assistance of \$1,000 to New Mexicans who have been adversely impacted by the Black, Hermit's Peak/Calf Canyon, Cerro Pelado, Cook's Peak, and McBride wildfires or floods. Applicants must live in the counties of San Miguel, Mora, Colfax, Lincoln, Sandoval, or Sierra. Applicants from San Miguel, Mora, and Colfax Counties will be highly prioritized. Applications are open until they reach a limit of 1,000 and will be randomized for approval.

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#### [USDA TEFAP Reach and Resiliency](#)

Grant initiative aimed at helping food assistance organizations meet The Emergency Food Assistance Program (TEFAP) requirements, strengthen infrastructure, and expand TEFAP's reach into underserved communities. **Deadline: March 6, 2023.**

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## Business Resources

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#### [Getting Ready for Business Taxes Class](#)

Learn about small business tax responsibility, maximizing business expenses and reducing tax liability, maintaining financial recordkeeping and documentation, an in-depth dive on Schedule C, and more. **January 31 at 6pm.**

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#### [SoGal Black Founder Startup Grant](#)

\$10K and \$5K cash grants to Black women and nonbinary entrepreneurs. **Applications accepted on a rolling basis.**

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#### [NMSBA Call for Leveraged Projects](#)

NMSBA allows Los Alamos and Sandia National Laboratories to apply their unique expertise and capabilities to help for-profit, New Mexico small businesses solve critical challenges. Free technical assistance is provided in the form of laboratory staff time and incidental materials. Businesses are eligible to receive laboratory technical assistance equivalent to \$10K (Bernalillo County) and \$20K (outside Bernalillo County) annually, per business. **Deadline: February 9.**

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#### [Farmer Veteran Fellowship Fund](#)

A \$1,000-\$5,000 grant that provides direct assistance to veterans who are in their beginning years of farming or ranching. The fund gives money to third-party vendors for items the veteran has identified will make a crucial difference in the launch of their farm business. **Deadline: February 14.**

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## AgSprint 2023

Free business support program to existing and aspiring agriculture business owners in New Mexico. This 6-week business support program features a revamped curriculum designed to support participants in developing and strengthening their business through guided exploration of the Business Model Canvas. **Deadline: February 15.**

# This Week's Highlight:

## The New Mexico Procurement Technical Assistance Center

**The New Mexico Procurement Technical Assistance Center (NMPTAC)** is a government-funded program providing assistance to small businesses who want to sell their goods or services to the government, educational institutions, or Tribal entities. Their staff of advisors are experienced in government contracting and provide a wide range of services, including individual counseling and training, to enable businesses to successfully compete for government contracts.

Their advisors offer free confidential one-to-one counseling and training in areas including:

- How to register your business in government databases
- Research strategies for accessing federal, state, and local government markets
- How to market yourself to the government
- How to respond effectively to a request for proposal and a request for quotation
- How to obtain federal Set-Aside certifications
- Federal accounting and invoicing practices
- Post-award guidance
- Understanding government regulations
- How to be "Contract Ready"
- Advantages of teaming with other companies

## Community Resources

### Energy Efficiency and Conservation Block Grant (EECBG)

Funds available for state, local, and Tribal governments.

- Webinar on **February 1, 2023**: Introduction to the EECBG Program for Tribal Governments.
- **Pre-award Information Sheet Deadline: April 28, 2023.**

### Underground Injection Control (UIC) Class VI Programs

The IJA appropriated \$50 million to help states, Tribes, and territories develop and implement programs to ensure that groundwater resources are protected while supporting geologic sequestration of carbon dioxide. **Letters of intent are due March 20.**

### CDFA Minority Capital Loan Guarantee Program

CDFA has developed a 10-year, \$18 million loan guarantee program to help development finance agencies deliver capital in a more equitable manner. Additional funds available to support the training, continuing education, and technical assistance aspects of the program. [Informational webinar on February 7.](#) **Deadline: March 10.**

### USDA Rural Business Development Grants

Funding is available to support business opportunities or business enterprise projects in rural communities. **Deadline: February 28.**

### FY 2023 National Infrastructure Investments

Solicits applications for projects funded under the Local and Regional Project Assistance Program, RAISE Grants program. **Deadline: February 28.**

### [LOR's Fieldwork Initiative](#)

Provides funding for farmers and ranchers to implement innovative approaches to using water in agriculture. Farmers and ranchers in rural parts of Colorado, Idaho, Montana, New Mexico, and Wyoming are eligible for up to \$10,000 for projects that improve outcomes in the following areas: water efficiency, water reliability, water quality, crop yield or crop diversification, and labor efficiency. LOR will begin accepting project proposals on Feb. 1. Informational webinars on Jan. 19 and 24. **Deadline: February 22.**

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### [Grants for Arts Projects](#)

The program supports opportunities for public engagement with the arts and arts education, the integration of the arts with strategies promoting the health and wellbeing of people and communities, and the improvement of overall capacity and capabilities within the arts sector. **Deadline: February 9, 2023.**

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### [Clean Energy Technology Deployment On Tribal Lands](#)

Assists with the installation of clean energy generating systems and energy efficiency measures for Tribal buildings, deployment of community-scale clean energy generating systems or energy storage on Tribal lands, or installing integrated energy systems for autonomous operation (independent of the traditional centralized electric power grid) to power a single or multiple essential Tribal facilities during emergency situations or for community resilience. **Deadline: February 9.**

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## More Upcoming Webinars & Events

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January 31 | [Getting Ready for Business Taxes](#) (WESST)

February 7 | [Minority Capital Loan Guarantee Program Informational Webinar](#)

February 7-8 | [Black Business Summit](#)

February 16 | [SSBCI Learning Series - Compliance: Program Reporting Requirements](#)

February 23-24 | [Agricultural Outlook Forum](#)

February 28 | [Bonds & Food Systems](#)

#### Ongoing Webinars:

- [NM Small Business Administration \(NMSBA\) Events](#)
- [NM Small Business Development Center Trainings and Webinars](#)
- [NM Tax and Revenue New Businesses and New Employers workshops](#)
- [NM Taxation and Revenue overview of business tax programs](#)
- [US and Foreign Commercial Service Trade Events](#)
- [Albuquerque SCORE Webinars](#)

#### On Demand NM SCORE Webinars:

- [Get Your Local Business on Google Search and Maps](#)
- [Reach Customers Online with Google](#)

Visit [our YouTube channel](#) to view previously recorded EDD webinars.

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Have a great resource you want to share with our community?

[Email your suggestions to our editor](#) by the Wednesday prior to when you want it to appear. Please be cognizant of dates and deadlines, as we publish the Resource Wrap-Up every other Monday.

Note: Some email platforms will not allow you to access the links in this newsletter.

[View a complete PDF on our website.](#)

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*The New Mexico Economic Development Department's mission is to improve the lives of New Mexico families by increasing economic opportunities and providing a place for businesses to thrive.*

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