

THE PATHFINDER



October 14, 2026

FROM THE SECRETARY



Economic development is a team effort. And some of New Mexico's biggest recent successes show just how much we can accomplish when we work together.

Last week, we announced a new partnership with Fujitsu, one of the world's leading technology companies, to establish a quantum computing research center in New Mexico. It's a major step forward for our growing quantum industry, built on years of collaboration with businesses, universities and research institutions.

We also just launched a new center with our partners at CNM Ingenuity to train the next generation of quantum technicians, giving New Mexicans a chance to build careers in this emerging field.

And collaboration is just as important at the local level. We recently recognized the Middle Rio Grande Economic Development Association for its work supporting businesses and communities across four counties, welcoming it into our network of state-certified economic development organizations.

These partnerships may look different, but they're all working toward the same goal: bringing more investment, more opportunities and better jobs to New Mexico.

That's what economic development is all about. And it's work none of us can do alone.

Rob Black
Cabinet Secretary

NEWS



Fujitsu partners with state on quantum computing research center

in the wake of Gov Lujan Grisham's trade mission to Japan, Tokyo-based Fujitsu, one of the world's largest technology companies, signed an MOU with the state to establish a quantum computing research center in New Mexico.

The quantum center will train the next generation of quantum scientists and engineers, create internships and research opportunities for students, bring jobs and new investment to the

state, and give New Mexicans the chance to help shape the future of quantum technology.

“Fujitsu’s decision to partner with New Mexico is more proof that our bet on quantum is paying off,” said Governor Michelle Lujan Grisham.

In the news:

- [Fujitsu, New Mexico sign agreement for quantum research center after 18-month recruitment effort](#)
- [Fujitsu Launches Collaboration With State of New Mexico to Establish Quantum Computing Research Center](#)
- [Governor’s Japan trade mission returns with a quantum souvenir: Fujitsu research center](#)

[Read the press release](#)



State partners with CNM Ingenuity & Elevate Quantum to train the future quantum workforce

EDNM’s Technology & Innovation Office announced a partnership to create the Quantum Cryogenic Testing & Workforce Development Center to be housed within the Roadrunner Quantum Lab in Albuquerque.

Students will receive hands-on training with the same equipment used by leading quantum companies and national labs, working alongside researchers, startups, industry partners and prospective employers.

In the news: [Quantum Learning Lab Launches to Train New Mexico’s Quantum Future \(Elevate Quantum Press Release\)](#)

[Read the press release](#)



State certifies partner economic development organization

Economic Development New Mexico has recognized the Middle Rio Grande Economic Development Association (MRGEDA) as its newest Certified Economic Development Organization, honoring its leadership in strengthening economic development across the state’s Middle Rio Grande region.

“Strong economic development starts at the local level, and economic development organizations are critical partners in creating opportunities across New Mexico,” said EDNM Cabinet Secretary Rob Black.

EDNM’s Certified EDO program recognizes organizations that demonstrate the capacity, professionalism and commitment

needed to effectively serve their communities and compete for investment and opportunity.

In the news: [New Mexico certifies Middle Rio Grande economic development group](#)

[Read the press release](#)

EDNM HIGHLIGHT

Next Frontier Marketing RFP is now open!



Economic Development New Mexico is now accepting proposals for a marketing and public relations partner to help strengthen New Mexico's national reputation as a premier destination for business investment, innovation, entrepreneurship, and economic growth.

- RFP# EDD-2027-OFFSEC-CE-1947: ECONOMIC DEVELOPMENT STRATEGIC MARKETING PARTNER
- Proposal Due Date: November 13, 2026

[View the full Request for Proposals at edd.newmexico.gov/public-notice](https://edd.newmexico.gov/public-notice)

EDNM OPPORTUNITIES

[EDNM GRANTS AND PROGRAMS](#)

Healthy Food Financing Fund

- Deadline: Nov 18
- Learn more: <https://edd.newmexico.gov/HFFF>

Quantum Hub Continuation Award

- Deadline: Oct 20
- Learn more: edd.newmexico.gov/quantum-hub-continuation-award

Capital Leverage Grant

- Deadline rolling (always open)
- Learn more: edd.newmexico.gov/capital-leverage-grant

Adventure Pitch Fest

- Nov 6, Albuquerque Rail Yards
- Learn more: nmoutside.com/our-work/adventure-pitch

Targeted Federal Match Grant

- Accepted on a rolling, first-come, first-served basis
- Learn more: edd.newmexico.gov/targeted-federal-match

[EDNM CAREER OPPORTUNITY](#)

- Apply by 10/19/2026
- Job ID: 168152

RESOURCE WRAP-UP



For Businesses

Immigration Information and Resources for Employers

Rolling deadlines and ongoing opportunities:

- [NM CERG](#)
- [New Mexico True Certified](#)
- [Aggie I-Corps](#)
- [NM REAP](#)
- [Small Business bAlsics](#)
- [Monthly Amber Grants](#)
- [Creative Capital Artist Lab](#)
- [CDFI Resource Library](#)
- [Black Business Alliance of Santa Fe](#)
- [Native Business Roundtables \(Santa Fe\)](#) last Thursday of each month
- [Energy Efficiency Revolving Loan Fund](#)
- [NM REAP](#)
- [Energy Efficiency Assessments](#)
- [Santa Fe Small Business Navigator Program](#)
- [Native American Bank](#)
- [Main Street America's Small Business Hub](#)

[Verizon Small Business Digital Ready \\$10,000 national grant](#) Complete the courses and apply anytime in 2026

[Santa Fe Small Business Navigator free consultations \(Upspring office hours\)](#) (Santa Fe) Every 3rd Thursday until Nov 19.

[QuickBooks Online Workshop](#) (in English and Spanish) Oct 14 & 28

[AI Coworkers Sprint](#) (Albuquerque) Deadline Oct 16

[DOE Quantum Genesis Q Competition](#) Deadline Oct 19

[Demystifying Financial Foundations: Income, Assets & Cash Flow](#) Oct 20

Community & Nonprofit Resources

[The Econ Dev Show](#) is a podcast and email newsletter sharing actionable strategies, fresh news, insights, and ideas.

Rolling deadlines and ongoing opportunities:

- [Main Street America Small Business Hub](#)
- [National Grassroots Organizing Grant Program](#)
- [Community Connect Program](#)
- [Anderson Charitable Foundation Grants](#)
- [WK Kellogg Foundation](#)
- [Technical Assistance Gateway \(TAG\)](#)
- [NM Grantmakers Directory](#)
- [American's Job Center New Mexico Open House Orientations every Monday](#)
- [Pro Bono Legal Services for Nonprofits](#)
- [The Grant Plant](#)
- [Managing Federal Grants – Start Up Guide](#)

[Health Center Program Service Area Competition](#) Deadline Oct 19

[AmeriCorps Seniors RSVP Competition](#) Deadline Oct 20

[Strategic Water Supply Grant](#) Deadline Oct 20

[Navajo Economy 101](#) (Fruitland) Oct 20

[Rural Violent Crime Reduction Initiative](#) Deadline Oct 30

[Students, Teachers, and Officers Preventing \(STOP\) School Violence Program](#) Deadline Oct 30

[Advanced Economic Development Leadership Program](#) (Ft. Worth, TX) Nov 2-5

[Native American Library Services Enhancement Grants](#) Deadline Nov 13

[Resource Event](#) (business/creative entrepreneur and downtown property owner sessions) (Gallup) Oct 21

[New Mexico Tech Week](#) (multiple locations) Oct 26-31

[Employee Retention Strategies](#) (Gallup) Oct 27

[UNM Technology Showcase](#) (Albuquerque) Oct 27

[Small Business Information Series: Internships and Job Training Assistance](#) (Albuquerque) Oct 29

[TechFest 2026](#) (Albuquerque) Oct 29-30

[Child Care Facility Loan Fund](#) Deadline Oct 31

[SBA Capital Readiness Events](#) Nov 2,9,16 &23

[Santa Fe Small Business Navigator Finance Fair](#) (Santa Fe) Nov 12

[Museum Grants for American Latino History and Culture](#) Nov 13

[Inspire Grants for Small Museums](#) Deadline Nov 13

[New Mexico Infrastructure Finance Conference](#) (Farmington - \$400-450 fee) Nov 16-19

[UNM Business and Economic Summit](#) Nov 19

[Hispanic-Serving Institutions Education Grants Program](#) Deadline Dec 3

[Land & Water Conservation Fund \(LWCF\)](#) Deadline Jan 5

For ongoing and on-demand webinars, or to search for events in your area, visit us at edd.newmexico.gov/events

Visit our YouTube channel to view previously recorded EDD webinars: www.youtube.com/@newmexicoeconomicdevelopment

We love to hear from you!

- Submit resources for the Pathfinder newsletter to Pathfinder@edd.nm.gov
- List a business or community resource on our Resource Map at edd.newmexico.gov/resource-map
- Add an event to our calendar at edd.newmexico.gov/events



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